

3. Financial Results (Holding Company and Subsidiaries)

(Billions of yen)

	A		B		C	[Ref.]
	Six Months Ended September 30, 2015		Six Months Ended September 30, 2016		Year Ending March 31, 2017 (Revised Forecast)	Year Ending March 31, 2017 (Previously Announced Forecast)
			Change B-A	Progress B/C		
NTT (Holding Company) (JPN GAAP)						
Operating Revenues	256.5	301.9	45.3	63.6%	475.0	473.0
Operating Expenses	61.3	60.2	(1.0)	45.0%	134.0	134.0
Operating Income	195.2	241.6	46.4	70.9%	341.0	339.0
Non-Operating Revenues	14.1	12.3	(1.8)	49.5%	25.0	25.0
Non-Operating Expenses	15.6	14.6	(0.9)	50.5%	29.0	29.0
Recurring Profit	193.8	239.3	45.5	71.0%	337.0	335.0
Net Income	193.1	217.7	24.6	68.7%	317.0	336.0
NTT East (JPN GAAP)						
Operating Revenues	859.5	823.5	(36.0)	49.8%	1,653.0	1,650.0
Voice Transmission Services (excluding IP) ⁽¹⁾	218.2	201.4	(16.8)	51.2%	393.0	393.0
IP Services	431.4	425.1	(6.3)	50.7%	839.0	836.0
Leased Circuit (excluding IP)	55.1	47.6	(7.4)	49.2%	97.0	97.0
Other	95.4	92.2	(3.1)	46.1%	324.0	324.0
Supplementary Business	59.1	57.0	(2.1)			
Operating Expenses	757.5	699.7	(57.8)	47.3%	1,478.0	1,485.0
Personnel	48.1	47.2	(0.8)	49.8%	95.0	95.0
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	483.8	455.2	(28.5)	47.2%	964.0	971.0
Depreciation and Amortization	173.9	144.8	(29.1)	49.1%	295.0	295.0
Loss on Disposal of Property, Plant and Equipment	15.1	14.5	(0.5)	28.6%	51.0	51.0
Taxes and Public Dues	36.4	37.7	1.2	51.7%	73.0	73.0
Operating Income	101.9	123.7	21.8	70.7%	175.0	165.0
Non-Operating Revenues	12.0	17.9	5.8	99.7%	18.0	5.0
Non-Operating Expenses	2.8	2.5	(0.3)	50.6%	5.0	5.0
Recurring Profit	111.1	139.2	28.0	74.0%	188.0	165.0
Net Income	78.1	99.9	21.8	76.9%	130.0	114.0
NTT West (JPN GAAP)						
Operating Revenues	754.6	730.5	(24.1)	49.3%	1,481.0	1,477.0
Voice Transmission Services (excluding IP) ⁽¹⁾	218.9	201.5	(17.4)	51.2%	394.0	394.0
IP Services	350.7	349.1	(1.5)	50.2%	695.0	695.0
Leased Circuit (excluding IP)	48.4	43.8	(4.6)	52.2%	84.0	84.0
Other	70.4	68.8	(1.6)	44.1%	308.0	304.0
Supplementary Business	66.0	67.0	1.0			
Operating Expenses	717.1	659.3	(57.8)	47.2%	1,396.0	1,402.0
Personnel	44.9	40.4	(4.5)	49.9%	81.0	81.0
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	460.2	425.5	(34.7)	47.2%	902.0	904.0
Depreciation and Amortization	159.7	141.3	(18.4)	48.9%	289.0	293.0
Loss on Disposal of Property, Plant and Equipment	18.7	18.1	(0.6)	31.9%	57.0	57.0
Taxes and Public Dues	33.3	33.8	0.5	50.5%	67.0	67.0
Operating Income	37.5	71.2	33.6	83.8%	85.0	75.0
Non-Operating Revenues	3.4	1.6	(1.7)	27.7%	6.0	6.0
Non-Operating Expenses	6.6	3.8	(2.7)	35.1%	11.0	11.0
Recurring Profit	34.3	69.0	34.6	86.3%	80.0	70.0
Net Income	26.3	45.5	19.2	87.6%	52.0	50.0

Note: (1) Operating Revenues from Voice Transmission Services (excluding IP) of NTT East and NTT West for the six months ended September 30, 2016 include monthly charges, call charges and interconnection charges of 152.1 billion yen, 13.6 billion yen and 23.3 billion yen for NTT East, and 151.3 billion yen, 12.7 billion yen and 25.5 billion yen for NTT West, respectively.

3. Financial Results (Holding Company and Subsidiaries)

(Billions of yen)

	A	B		C	[Ref.]	
	Six Months Ended September 30, 2015	Six Months Ended September 30, 2016		Year Ending March 31, 2017 (Revised Forecast)	Year Ending March 31, 2017 (Previously Announced Forecast)	
		<i>Change</i>		<i>Progress</i>		
		B-A	B/C			
NTT Communications (JPN GAAP)						
Operating Revenues⁽¹⁾	441.9	447.1	5.1	48.6%	920.0	910.0
Cloud Computing Platforms	33.8	34.7	0.9	41.4%	84.0	88.0
Data Networks	182.7	190.0	7.2	49.7%	382.0	375.0
Voice Communications	128.9	126.3	(2.5)	51.4%	246.0	243.0
Applications & Content	19.4	18.6	(0.7)	49.1%	38.0	38.0
Solution Services	69.2	69.7	0.4	45.3%	154.0	151.0
Others	7.7	7.5	(0.1)	47.0%	16.0	15.0
Operating Expenses	401.9	396.9	(4.9)	47.7%	832.0	822.0
Personnel	38.3	38.2	(0.0)	49.0%	78.0	79.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	203.8	189.6	(14.2)	47.6%	628.0	618.0
Communication Network Charges	100.5	109.4	8.9			
Depreciation and Amortization	51.8	51.1	(0.7)	48.7%	105.0	105.0
Loss on Disposal of Property, Plant and Equipment	1.0	1.6	0.6	23.6%	7.0	8.0
Taxes and Public Dues	6.3	6.8	0.5	48.9%	14.0	12.0
Operating Income	40.0	50.1	10.1	57.0%	88.0	88.0
Non-Operating Revenues	15.9	13.1	(2.7)	59.7%	22.0	22.0
Non-Operating Expenses	4.1	3.9	(0.1)	49.5%	8.0	8.0
Recurring Profit	51.8	59.3	7.5	58.2%	102.0	102.0
Net Income	36.5	42.7	6.2	59.4%	72.0	72.0
Dimension Data (IFRS)⁽²⁾⁽³⁾						
Operating Revenues	454.0	405.2	(48.7)	48.5%	835.0	890.0
Operating Expenses	454.3	413.6	(40.7)	49.8%	831.0	886.0
Operating Income⁽⁴⁾	(0.3)	(8.3)	(8.0)	-	4.0	4.0
Net Income Attributable to Dimension Data	(4.1)	(11.9)	(7.8)	-	-	-

Notes: (1) The following are the main services included in each line item:

- Cloud Computing Platforms: "Data center services" and "Cloud Services (Enterprise Cloud, etc.)"
- Data Networks: "Closed network services (Arcstar Universal One, etc.)" and "Open network service (OCN, etc.)"
- Voice Communications: "Telephone services" and "VoIP services (050 plus, etc.)"
- Applications & Content: "Application services (Mail services, etc.)"
- Solution Services: "System integration services"

(2) Because Dimension Data's statements of income from January 1 to December 31 are consolidated into NTT's consolidated statements of income from April 1 to March 31, Dimension Data's financial results for the six months ended June 30, 2015 are stated under "A. Six Months Ended September 30, 2015," its financial results for the six months ended June 30, 2016 are stated under "B. Six Months Ended September 30, 2016" and its forecasts for the twelve months ending December 31, 2016 are stated under "C. Year Ending March 31, 2017 (Forecast)."

(3) The conversion rate used for Dimension Data figures for the six months ended September 30, 2016 is USD1.00 = JPY111.70

(4) Operating Income for the six months ended September 30, 2016 under US GAAP was (13.1) billion yen.

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			Change B-A	Progress B/C		
NTT DOCOMO Consolidated (US GAAP)						
Operating Revenues	2,215.0	2,288.3	73.4	49.6%	4,610.0	4,620.0
Telecommunications Services	1,382.3	1,474.5	92.2	49.3%	2,989.0	2,974.0
Mobile Communications Services	1,366.5	1,417.0	50.5	49.7%	2,850.0	2,844.0
Voice Revenues	413.6	435.4	21.8	49.6%	878.0	868.0
Packet Communications Revenues	952.9	981.6	28.6	49.8%	1,972.0	1,976.0
Optical-fiber broadband services and other telecommunications services	15.8	57.5	41.7	41.4%	139.0	130.0
Equipment Sales	416.8	380.1	(36.7)	52.6%	722.0	745.0
Other Operating Revenues	415.8	433.7	17.9	48.2%	899.0	901.0
Operating Expenses	1,752.4	1,702.7	(49.7)	46.4%	3,670.0	3,710.0
Personnel	144.3	145.1	0.8	49.9%	291.0	293.0
Cost of Services, Cost of Equipment Sold, and Selling, General and Administrative Expenses	1,135.3	1,132.1	(3.3)	46.0%	2,463.0	2,497.0
Depreciation and Amortization	297.1	220.5	(76.6)	49.1%	449.0	448.0
Loss on Disposal of Property, Plant and Equipment	22.5	24.8	2.2	29.5%	84.0	81.0
Communication Network Charges	132.9	158.7	25.8	46.4%	342.0	351.0
Taxes and Public Dues	20.2	21.5	1.3	52.5%	41.0	40.0
Operating Income	462.6	585.6	123.0	62.3%	940.0	910.0
Non-Operating Income (Loss)	(10.0)	(4.4)	5.6	110.8%	(4.0)	4.0
Income Before Income Taxes	452.6	581.2	128.6	62.1%	936.0	914.0
Net Income Attributable to NTT DOCOMO	317.1	405.4	88.3	61.9%	655.0	640.0
NTT DATA Consolidated (JPN GAAP)						
Operating Revenues	743.2	779.6	36.4	46.7%	1,670.0	1,650.0
Public & Social Infrastructure	176.7	186.7	10.0	43.8%	426.0	426.0
Financial	236.6	246.3	9.7	47.4%	520.0	520.0
Enterprise & Solutions	186.5	200.9	14.3	49.5%	406.0	406.0
Global	252.6	268.0	15.3	47.1%	569.0	549.0
Elimination or Corporate	(109.3)	(122.4)	(13.1)	48.8%	(251.0)	(251.0)
Cost of Sales	566.6	581.2	14.6	46.4%	1,253.0	1,236.0
Gross Profit	176.6	198.3	21.7	47.6%	417.0	414.0
Selling, General and Administrative Expenses	145.5	153.0	7.5	49.1%	312.0	309.0
Operating Income	31.1	45.3	14.2	43.2%	105.0	105.0
Non-Operating Income (Loss)	0.1	(0.2)	(0.3)	3.6%	(7.0)	(6.0)
Recurring Profit	31.2	45.0	13.8	46.0%	98.0	99.0
Net Income Attributable to Owners of Parent	15.7	29.0	13.3	59.3%	49.0	58.0