

1. Financial Results Summary (Consolidated)

(Billions of yen)

	A	B	C		[Ref.]	
	Six Months Ended September 30, 2015	Six Months Ended September 30, 2016	Year Ending March 31, 2017 (Revised Forecast)		Year Ending March 31, 2017 (Previously Announced Forecast)	
			Change B-A	Progress B/C		
Consolidated (US GAAP)						
Operating Revenues	5,589.0	5,524.3	(64.6)	48.4%	11,410.0	11,450.0
Fixed Voice Related Services	667.6	619.3	(48.3)	-	-	-
Mobile Voice Related Services	407.7	429.6	21.9	-	-	-
IP/Packet Communications Services	1,875.3	1,901.4	26.1	-	-	-
Sales of Telecommunications Equipment	463.8	423.1	(40.7)	-	-	-
System Integration	1,437.3	1,397.1	(40.2)	-	-	-
Other	737.3	753.9	16.6	-	-	-
Operating Expenses	4,855.5	4,597.8	(257.7)	46.3%	9,940.0	10,020.0
Cost of Services (excluding items shown separately below)	1,149.1	1,153.4	4.3	-	-	-
Cost of Equipment Sold (excluding items shown separately below)	431.1	406.4	(24.7)	-	-	-
Cost of System Integration (excluding items shown separately below)	1,034.5	986.2	(48.2)	-	-	-
Depreciation and Amortization	871.6	716.5	(155.2)	-	-	-
Impairment Losses	3.6	14.7	11.0	-	-	-
Goodwill	-	4.5	4.5	-	-	-
Other	3.6	10.2	6.6	-	-	-
Selling, General and Administrative Expenses	1,365.5	1,320.6	(44.9)	-	-	-
Operating Income	733.5	926.5	193.0	63.0%	1,470.0	1,430.0
Income Before Income Taxes	717.4	896.9	179.5	62.3%	1,440.0	1,410.0
Net Income Attributable to NTT	377.3	476.1	98.8	61.8%	770.0	750.0
(Ref.) Details of "Cost of Services," "Cost of Equipment Sold," "Cost of System Integration" and "Selling, General and Administrative Expenses"						
Personnel	1,146.9	1,127.4	(19.5)	-	-	-
Cost of Services and Equipment Sold, and Selling, General and Administrative Expenses	2,659.4	2,563.3	(96.0)	-	-	-
Loss on Disposal of Property, Plant and Equipment	61.2	60.4	(0.8)	-	-	-
Other Expenses	112.7	115.6	2.8	-	-	-
Total	3,980.2	3,866.7	(113.5)	-	-	-
EBITDA and EBITDA Margin with Reconciliation						
EBITDA (a+b)	1,637.7	1,675.7	38.0	53.9%	3,108.0	3,068.0
a Operating Income	733.5	926.5	193.0	63.0%	1,470.0	1,430.0
b Depreciation and Amortization, and Loss on Disposal of Property, Plant and Equipment	904.2	749.2	(155.0)	45.7%	1,638.0	1,638.0
EBITDA Margin [(c/d)X100]	29.3%	30.3%	1.0 points	-	27.2%	26.8%
c EBITDA (a+b)	1,637.7	1,675.7	38.0	53.9%	3,108.0	3,068.0
d Operating Revenues	5,589.0	5,524.3	(64.6)	48.4%	11,410.0	11,450.0
Capital Investment⁽¹⁾⁽²⁾⁽³⁾						
Capital Investment	645.6	665.8	20.2	38.9%	1,710.0	1,720.0
Regional communications business	234.7	215.0	(19.6)	36.6%	587.0	589.0
Long distance and international communications business	96.4	101.3	4.9	41.5%	244.0	239.0
Mobile communications business	219.5	246.1	26.6	42.1%	585.0	585.0
Data communications business	58.2	67.7	9.4	44.2%	153.0	150.0
Other business	36.8	35.7	(1.1)	25.3%	141.0	157.0
(Ref.) Core Group Companies						
NTT (Holding Company)	3.3	3.7	0.3	20.8%	18.0	18.0
NTT East	102.7	94.6	(8.1)	35.0%	270.0	270.0
NTT West	121.4	103.0	(18.3)	37.5%	275.0	275.0
NTT Communications	55.0	57.4	2.3	44.5%	129.0	129.0
NTT DOCOMO (Consolidated)	219.5	246.1	26.6	42.1%	585.0	585.0
NTT DATA (Consolidated)	58.2	67.6	9.4	44.2%	153.0	150.0
Interest-Bearing Liabilities						
	As of March 31, 2016	As of September 30, 2016	As of March 31, 2017 (Revised Forecast)	As of March 31, 2017 (Previously Announced Forecast)		
Interest-Bearing Liabilities	4,163.3	4,091.8	4,300.0	4,300.0		

Notes: (1) Capital Investment figures for domestic access network businesses for "A. Six Months Ended September, 2015" and "B. Six Months Ended September 30, 2016" and "C. Year Ending March 31, 2017 (Revised Forecast)" are 494.6 billion yen and 496.3 billion yen and 1,253.0 billion yen respectively.

(2) Capital Investments of NTT East, NTT West, and NTT Communications for "C. Year Ending March 31, 2017 (Revised Forecast)" include: 139.0 billion yen for voice transmission, 18.0 billion yen for data transmission, 93.0 billion yen for leased circuits, 1.0 billion yen for telegraph, 2.0 billion yen for R&D facilities, and 17.0 billion yen for joint facilities and others for NTT East; 150.0 billion yen for voice transmission, 28.0 billion yen for data transmission, 80.0 billion yen for leased circuits, 1.0 billion yen for telegraph, 2.0 billion yen for R&D facilities, and 14.0 billion yen for joint facilities and others for NTT West; and 33.0 billion yen for cloud computing platforms, 22.3 billion yen for data networks, 11.7 billion yen for voice communications, 2.1 billion yen for applications & content, 7.9 billion yen for solution services, and 51.7 billion yen for joint facilities and others for NTT Communications.

(3) Capital Investments of NTT East and NTT West for "C. Year Ending March 31, 2017 (Revised Forecast)" include approximately 90.0 billion yen and 75.0 billion yen in optical fiber-related investments for NTT East and NTT West, respectively. Coverage rates of optical fiber are expected to be 95% for NTT East and 93% for NTT West as of March 31, 2017.