Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.



# NIPPON TELEGRAPH AND TELEPHONE CORPORATION

(Code No.: 9432)

THE 39TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

# NOTICE OF CONVOCATION

Date and Time: Thursday, June 20, 2024 10:00 a.m. (JST) (Reception desk will be open at 9:00 a.m.)

Venue: International Convention Center PAMIR Grand Prince Hotel Shin Takanawa 13-1, Takanawa 3-chome, Minato-ku, Tokyo

The Ordinary General Meeting of Shareholders **will be streamed in real time over the Internet**, and questions will be accepted prior to the meeting, so we ask that you please submit questions and make use of the live streaming. (Please see the back cover of this Notice of Convocation for details.)

#### \* Please note in advance that we do not distribute any gifts at the meeting.

# We request that you exercise your voting rights prior to the meeting via the Internet or mail.

Deadline for advance voting: Wednesday, June 19, 2024 5:30 p.m. (JST) By using your smartphone, etc. to scan the QR code on the bottom-right side of the enclosed voting rights <u>exercise form</u>, you can exercise the voting rights. (For detailed steps, see page 3 of this booklet.)



#### NTT's Response to the Introduction of a System for Providing Informational Materials for the Ordinary General Meeting of Shareholders in Electronic Format

Due to amendments to the Companies Act, all listed companies are now mandated to provide Informational Materials for their Ordinary General Meetings of Shareholders over the Internet. This booklet is being sent to you together with reference information for exercising voting rights, such as resolutions and financial results highlights.

# **To All Shareholders**

I would like to take this opportunity to thank all of NTT's shareholders for your continued support.

I send my sincere condolences to everyone affected by the 2024 Noto Peninsula Earthquake that struck in January of this year and pray for the quick recovery of the area afflicted by the disaster.

We hereby present this Notice of Convocation of the 39th Ordinary General Meeting of Shareholders to be held on Thursday, June 20, 2024.

In addition to offering our sincere apologies to our shareholders, our customers and all other affected parties for the concern and inconvenience caused by the recent unauthorized leak of customer information at one of our Group companies, we are further strengthening our countermeasures and working to prevent this from reoccurring in the future.

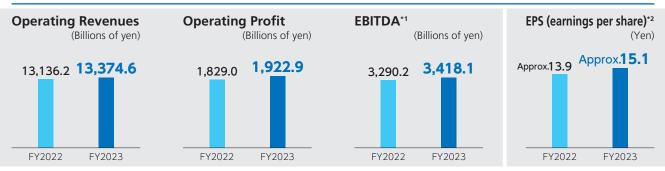
The 39th fiscal year (from April 1, 2023 to March 31, 2024) marks the final fiscal year of the Medium-Term Management Strategy announced in November 2018, and we were able to exceed the target of ¥14.8 for earnings per share (EPS) with an actual EPS of more than ¥15. In May 2023, we announced our new Medium-Term Management Strategy "New Value Creation & Sustainability 2027 Powered by IOWN," under which we will provide new value to customers and society, and by shifting our business activities themselves toward the achievement of a sustainable society, we will promote measures to make our existence a supporter of global sustainability.

I would like to conclude this message by thanking our shareholders in advance for their continued understanding and support.





Akira Shimada President and Chief Executive Officer Representative Member of the Board NIPPON TELEGRAPH AND TELEPHONE CORPORATION



## **Reference** Consolidated Financial Results Highlights for the 39th Fiscal Year (IFRS)

Notes: 1. EBITDA (Earnings Before Interest, Taxes, Depreciation, and Amortization) indicates just how much cash flow is generated from the core business.

2. NTT implemented a 25-for-1 stock split of common stock with an effective date of July 1, 2023. The figures for EPS have been adjusted to reflect the stock split.

1	Date and Time:	Thursday, June 20, 2024 10:00 a.m. (JST)						
2	Venue:	Grand Prince F 13-1, Takanaw You will be able (Please see the f	Atternational Convention Center PAMIR Grand Prince Hotel Shin Takanawa 3-1, Takanawa 3-chome, Minato-ku, Tokyo You will be able to view the meeting on the day through a real-time stream over the Internet. Please see the back cover of this Notice of Convocation for guidance. Guidance is also provided regarding receiving questions over the Internet prior to the meeting.)					
2	Purpose of the	Matters to be reported	<ol> <li>Report on the Business Report, Consolidated Financial Statements and audit results of independent auditors and Audit &amp; Supervisory Board for the 39th fiscal year (from April 1, 2023 to March 31, 2024)</li> <li>Report on the Non-consolidated Financial Statements for the 39th fiscal year (from April 1, 2023 to March 31, 2024)</li> </ol>					
3	Meeting:	Matters to be resolved	[Company Proposals] [Shareholder Proposal]	First Item Second Item Third Item	Distribution of Earned Surplus Election of Ten (10) Members of the Board Election of One (1) Member of the Board			

When convening this Ordinary General Meeting of Shareholders, the Company takes measures for providing information in electronic format and posts the matters subject to measures for electronic provision on the following websites. Please access the websites using the Internet addresses shown below to review the matters.



#### The Company's website: https://group.ntt/en/ir/shares/shareholders\_meeting/ (in English)



The website of Tokyo Stock Exchange, Inc. (TSE) (Listed Company Search): https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show (in English) Enter the Company name or securities code (9432), and click "Search," and then click "Basic information" and select "Documents for public inspection/PR information."

If revisions to the Notice of Convocation and the matters subject to measures for electronic provision arise, a notice of the revisions and the details of the matters before and after the revisions will be posted on the Company's aforementioned website and the TSE website.

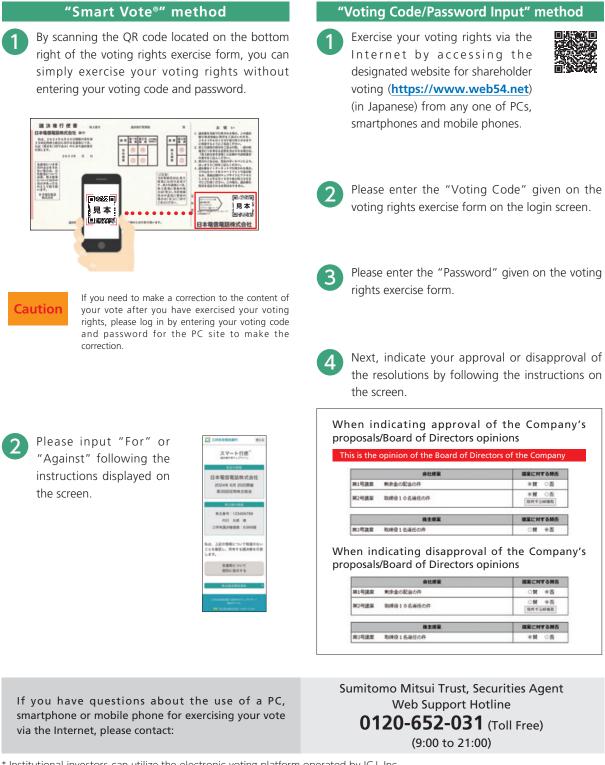
Among the matters subject to measures for electronic provision, in accordance with the provisions of laws and regulations and the Articles of Incorporation of the Company, the following matters are not provided in the paper-based documents delivered to shareholders who have made a request for delivery of such documents. The Audit & Supervisory Board Members and independent auditors have audited the documents that are subject to audits, including the following matters.

- Business Report (Outline of the Business of NTT Group (Main Businesses, Main Locations, etc., Employment, Changes in Consolidated Assets and Consolidated Profit or Loss of NTT Group, Changes in Non-consolidated Assets and Non-consolidated Income of NTT), Matters Regarding Corporate Officers (Agreements Limiting Liability), Matters Regarding Independent Auditors, Content of Resolutions Concerning the Design of Systems to Ensure the Propriety of NTT's Business\*, Outline of Operations of the Systems to Ensure the Propriety of NTT's Business)
- Consolidated Financial Statements (Consolidated Statement of Changes in Equity, Notes to Consolidated Financial Statements)
- Non-consolidated Financial Statements (Non-consolidated Statement of Changes in Shareholders' Equity and Other Net Assets, Notes to Non-consolidated Financial Statements)
- \* Because the Company revised the Basic Policy on the Design of Internal Control Systems as of April 1, 2024, the new policy is described in the paper-based documents delivered to shareholders.

# **Exercising Your Voting Rights**

#### $\mathbf{A}$ Voting via the Internet\*

#### INTERNET DEADLINE Wednesday, June 19, 2024 5:30 p.m. (JST)



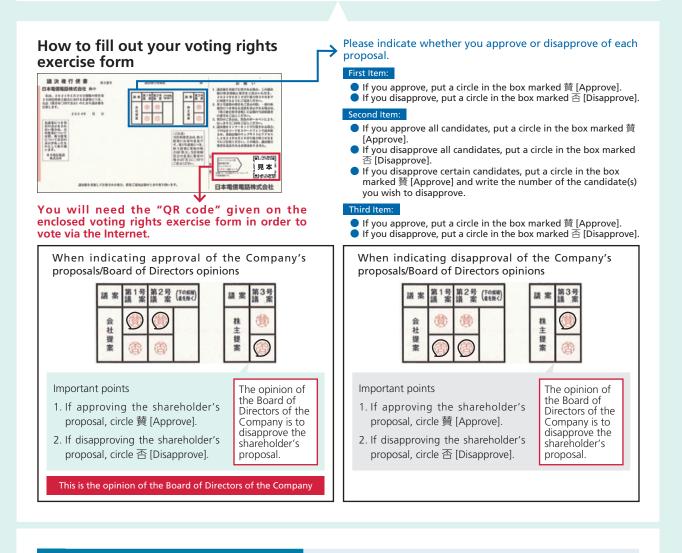
 $^{\ast}$  Institutional investors can utilize the electronic voting platform operated by ICJ, Inc.

\* QR code is a trademark of DENSO WAVE INCORPORATED.

# **B** Voting via mail

#### MAIL DEADLINE Wednesday, June 19, 2024 5:30 p.m. (JST)

Please indicate your approval or disapproval of the resolutions on the enclosed voting rights exercise form and return it to the Company by mail so that it arrives before the deadline.



Voting by attending the
 shareholders' meeting in person

#### SCHEDULED START Thursday, June 20, 2024 10:00 a.m. (JST)

Please submit the enclosed voting rights exercise form to the reception desk at the meeting site.

Duplicate voting via mail or online will be handled as follows:

- ① In the case of duplicate voting online, the last vote placed will be considered valid.
- 2 In the case of duplicate voting via mail, the votes on the last voting rights exercise form received will be considered valid.
- ③ In the case of duplicate voting done via both online and mail, the vote received last will be considered valid. If both votes are received on the same day, the votes placed online will be considered valid.
- If no approval or disapproval is expressed for the respective proposals, it will be treated as an approval vote for the Company's proposals and a disapproval vote for the shareholder's proposal.
   If you wish to make a diverse exercise of your voting rights, please advise us in writing or by electromagnetic means three days prior to the Ordinary General
- If you wish to make a diverse exercise of your voting rights, please advise us in writing or by electromagnetic means three days prior to the Ordinary General Meeting of Shareholders, stating your reasons therefor.

END

For the complete Informational Materials for the Ordinary General Meeting of Shareholders, please refer to the matters subject to measures for electronic provision.



# **Resolutions and matters for reference (Summary)**

	ltem	Resolution	Content (Overview)
	First	Distribution of Earned Surplus	¥2.60 per share of common stock
Company Proposals	Second	Election of Ten (10) Members of the Board	Election accompanying the expiration of the terms of office of Members of the Board
Shareholder Proposal	Third	Election of One (1) Member of the Board	_

\* The Company refrains from summarizing the shareholder proposal. (The Board of Directors of the Company is **against the shareholder proposal**.)

## First Item Distribution of Earned Surplus

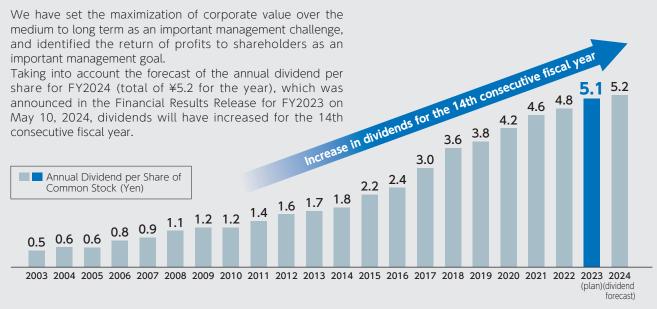
1 Matters relating to allotment of dividends and total amount of dividends to be distributed:

Per share of common stock: ¥2.60 Total amount of dividends: ¥218,672,611,438

As the Company has already distributed an interim dividend of ¥2.50 per share of common stock, the annual dividend for the fiscal year will be ¥5.10 per one share of common stock.

2 Date on which the dividend becomes effective: June 21, 2024

#### **Reference** Changes in Dividends per Share



Note: NTT has implemented a 100-for-1 stock split of common stock with an effective date of January 4, 2009, a 2-for-1 stock split of common stock with an effective date of July 1, 2015, a 2-for-1 stock split of common stock with an effective date of January 1, 2020, and a 25-for-1 stock split of common stock with an effective date of July 1, 2023. Figures for annual dividend per share of common stock are stated, taking these stock splits into consideration.

# Second Item Election of Ten (10) Members of the Board

If the candidate has served as a Member of the Board in the past, then the "Years served as Member of the Board" shows the total number of years of service, including the previous appointment.



#### Individual descriptions will be given for each candidate on the subsequent pages.

#### <Reference: Corporate Governance Related to Members of the Board>

- Term of office for Members of the Board: The term of office for Members of the Board is set at **two years**, which is considered an appropriate length of time to allow Members of the Board to take a medium- to long-term perspective and engage in their work with a sense of responsibility, while also responding flexibly to changes in the external environment.
- Percentage of independent Members of the Board: 50% Although outside independent Members of the Board do not make up a majority of the Members of the Board, we ensure objectivity and transparency through the election of five outside independent Members of the Board. In addition, with respect to decisions concerning the appointment and compensation of officers, the Company has voluntarily established a Nomination Committee and Compensation Committee in which a majority are made up of outside independent Members of the Board, thereby increasing the effectiveness of governance.

• Significant concurrent positions of outside independent Members of the Board

Although some of the outside independent Members of the Board concurrently hold positions at other companies, etc., we believe that they are fully capable of performing their duties as Members of the Board of the Company, even when taking into consideration the workload at the other companies where they hold concurrent positions. The candidates being reappointed have attended all meetings of the Board of Directors, Nomination Committee\* and Compensation Committee\* in FY2023, playing important roles at all of the meetings.

\*Outside independent Members of the Board who are committee members: Mr. Ken Sakamura, Ms. Yukako Uchinaga, Mr. Koichiro Watanabe

1 Jun Sawa	ada	Male, 68 years old (July 30, 1955)	Reelection Number of shares of the Company held: 1,123,500 shares				
and the	Career summ	ary, position, responsib	ilities and description of significant concurrent positions				
30	April 1978: June 2008:	Senior Vice President Executive Manager o	Joined Nippon Telegraph and Telephone Public Corporation Senior Vice President Executive Manager of the Corporate Strategy Planning Department Member of the Board of NTT Communications Corporation				
	June 2011:	Executive Vice Preside Executive Manager o					
Years served as	June 2012:	Senior Executive Vice President Executive Manager of the Corporate Strategy Planning Department Representative Member of the Board of NTT Communications Corporation					
Member of the Board 10 years	June 2013:	Senior Executive Vice	President per of the Board of NTT Communications Corporation				
Number of Board of Directors Meetings	June 2014:	Senior Executive Vice					
attended (Percent) 12/12 (100%)	June 2018:	President and Chief E					
	June 2020:	President and Chief E					
	June 2022:		entative Member of the Board of the Company (present post)				

**Reasons for reelection as a Member of the Board** Mr. Jun Sawada has been involved in the global business and corporate planning operations of the Group in Japan and overseas for many years. He has broad insight and a wealth of experience in global business and business management.

In recent years, Mr. Sawada has promoted the strengthening of governance as Chairman of the Board. He has also promoted the independent development of both the Company and the Japanese economy and the strengthening of economic relations with other countries through his energetic activities in the business world.

The Company has determined that his wealth of experience, deep insight, and high level of integrity will contribute to the further sustainable growth of the Group, and has therefore nominated him once again as a candidate for Member of the Board.

2	Akira Shii	mada	Male, 66 years oldReelection(December 18, 1957)Number of shares of the Company held:772,600 shares
		Career summa	ry, position, responsibilities and description of significant concurrent positions
		April 1981: June 2007: July 2007:	Joined Nippon Telegraph and Telephone Public Corporation Vice President of Corporate Strategy Planning of the Company General Manager of the Accounts and Finance Department of Nippon Telegraph and Telephone West Corporation
	-	July 2009:	General Manager of the General Affairs and Personnel Department of Nippon
		June 2011:	Telegraph and Telephone East Corporation Senior Vice President General Manager of the General Affairs and Personnel Department Member of the Board of Nippon Telegraph and Telephone East Corporation
	•	June 2012:	Senior Vice President Head of General Affairs
	erved as er of the Board	June 2015:	Member of the Board of the Company Executive Vice President Head of General Affairs
Number of Board of Directors Meetings attended (Percent)		June 2018:	Member of the Board of the Company Senior Executive Vice President Representative Member of the Board of the Company
12/12 (		June 2020:	Senior Executive Vice President
		June 2022:	Representative Member of the Board of the Company President and Chief Executive Officer Representative Member of the Board of the Company (present post)

**Reasons for reelection as a Member of the Board** Mr. Akira Shimada has broad insight and a wealth of experience, having been involved in the Group's business strategy and business operations relating to human resources, finance, and legal affairs of the entire Group in Japan and overseas for many years. In recent years, Mr. Shimada has led the reform of a new personnel system and the realignment of overseas business to expand global business as a top executive. He has also led the management of the Group, including formulating (May 2023) and implementing the new

Medium-Term Management Strategy. The Company has determined that his wealth of experience, deep insight, and high level of integrity will contribute to the further sustainable growth of the Group, and has therefore nominated him once again as a candidate for Member of the Board.

# 3

# Katsuhiko Kawazoe Male, 62 years old (September 5, 1961) Reelection Number of shares of the Company held: 409,300 shares

	Career summa	ry, position, responsibilities and description of significant concurrent positions
	April 1987:	Joined the Company
1260	August 2003:	Senior Research Engineer of the Cyberspace Laboratories of the Cyber Communications Laboratory Group of the Company
	October 2007:	Senior Research Engineer of the Cyber Solutions Laboratories of the Cyber Communications Laboratory Group of the Company
	July 2008:	Vice President of Research and Development Planning of the Company
	July 2014:	Head of the Service Evolution Laboratories of the Service Innovation Laboratory
		Group of the Company
0	July 2016:	Head of the Service Innovation Laboratory Group of the Company
Total number of years	June 2018:	Senior Vice President
including the number		Head of Research and Development Planning
of years in office as a		Member of the Board of the Company
Member of the Board	June 2020:	Executive Vice President
in the past 4 years		Head of Research and Development Planning of the Company
,	June 2022:	Senior Executive Vice President
Number of Board of Directors Meetings		Representative Member of the Board of the Company (present post)

attended (Percent) 12/12 (100%)

#### Reasons for reelection as a Member of the Board

Mr. Katsuhiko Kawazoe has broad insight and a wealth of experience in the research and development and global fields, including many years of work related to formulating and implementing the research and development strategy (Ph.D. in informatics). In recent years, Mr. Kawazoe has been leading the research and development field toward the realization of a sustainable and prosperous smart world, with a focus on the announcement of the IOWN concept and the establishment of the IOWN Global Forum. The Company has determined that his wealth of experience, deep insight, and high level of integrity will contribute to the further sustainable growth of the Group, and has therefore nominated him once again as a candidate for Member of the Board.

4	Takashi H	iroi	Male, 61 years old (February 13, 1963)	Reelection Number of shares of the Company held:	364,000 shares	
		Career summar	y, position, responsibi	lities and description of significant concu	rrent positions	
includi of year Membe in the p 7 years		April 1986: May 2005: June 2008: July 2009: June 2014: June 2015: June 2020: December 2020: June 2022:	Vice President of Strai Vice President of Corp Head of Finance and Senior Vice President Head of Finance and Member of the Board Executive Vice Preside General Manager of Member of the Board Senior Executive Vice Representative Memb Senior Executive Vice	of the Company nt Accounts and Finance Department of Directors of NTT DOCOMO, INC. President er of the Board of Directors of NTT DOCOM President	ио, INC.	
Directo	r of Board of ors Meetings ed (Percent)		Representative Member of the Board of the Company (present post)			

#### Reasons for reelection as a Member of the Board

12/12 (100%)

Mr. Takashi Hiroi has broad insight and a wealth of experience as a manager, having been responsible for overall business strategy with a focus on business management and finance and finance for many years.

In recent years, Mr. Hiroi has led the Group's efforts to strengthen its cash-generating ability through increased investment for growth and to promote human capital management. He has also led the management of the Group in formulating (May 2023) and implementing the new Medium-Term Management Strategy. The Company has determined that his wealth of experience, deep insight, and high level of integrity will contribute to the further

sustainable growth of the Group, and has therefore nominated him once again as a candidate for Member of the Board.

#### Female, 57 years old (December 17, 1966) 5 Sachiko Oonishi The surname of Sachiko Oonishi is Number of shares of the Company held: 71,500 shares Career summary, position, responsibilities and description of significant concurrent positions April 1989: Joined the Company General Manager in charge of the New Business Development Headquarters of July 2012: Nippon Telegraph and Telephone East Corporation General Manager of Stadium Wi-Fi Promotion Office of NTT Broadband July 2014: Platform, Inc. July 2016: Vice President of Strategic Business Development of the Company June 2020: Member of the Board, Head of Third Business Solutions, Business Solution Division of NTT **Communications** Corporation Senior Vice President, June 2021: Head of Third Business Solutions, Business Solution Division of NTT **Communications** Corporation June 2023: Executive Vice President, Head of Research and Development Market Strategy of the Company (present post)

#### Reasons for election as a Member of the Board

Ms. Sachiko Oonishi has broad insight and a wealth of experience in the new business and marketing fields, having been involved in formulating and implementing strategies for new business creation at the Company and Group companies.

In recent years, Ms. Oonishi has been leading alliances with various partners and the creation of new businesses towards creating new value through fusion of research and development with a market focused strategy via co-creation at the global level to upgrade the customer experience (CX).

The Company has determined that her wealth of experience, deep insight, and high level of integrity will contribute to the further sustainable growth of the Group, and has therefore nominated her as a new candidate for Member of the Board.

6	Ken Saka	mura	Male, 72 years old (July 25, 1951)		utside Independent res of the Company held:	58,400 shares		
		Career summa	ry, position, responsib	ilities and descri	ption of significant concur	rent positions		
		April 2000:	Professor of the Interfaculty Initiative in Information Studies and the Graduate School of Interdisciplinary Information Studies of the University of Tokyo Director of YRP Ubiquitous Networking Laboratory (present post) Director of Institute of Infrastructure Application of Ubiquitous Computing of the Interfaculty Initiative in Information Studies of the University of Tokyo President of Vitalizing Local Economy Organization by Open Data & Big Data (currently the Organization for Vitalization of Local Economy by Digital Transformation) (present post)					
		January 2002: April 2009:						
		October 2014:						
		April 2017:	Professor and Dean of Faculty of Information Networking for Innovation and Design of Toyo University (retired on March 31, 2024)					
outside the Bo	erved as Member of ard	April 2017:	5		ity and Business of Toyo Un	iversity (present		
5 years	a of Doord of	June 2017:	Emeritus Professor of					
Number of Board of Directors Meetings attended (Percent) 12/12 (100%)		June 2019: August 2019:	Member of the Boarc President of Associati		y (present post) es Coordination (present po	st)		

#### Reasons for reelection as an outside Member of the Board and overview of expected roles

Mr. Ken Sakamura leads cutting-edge projects by researchers and engineers from around the world, including the launch of the TRON project. He also promotes the creation of new businesses through the utilization of big data by promoting the release of open data. In addition, Mr. Sakamura contributes to the development of academic research in a wide range of fields and its implementation in society by promoting collaboration between universities and businesses.

Mr. Sakamura has played an important role since assuming his position as Member of the Board in June 2019, making comments mainly on subjects such as research and development, the promotion of digital transformation (DX), and industry and technological trends regarding investment projects from an independent and objective standpoint. The Company expects that he will help strengthen the supervisory function for business execution and provide advice from his wide-ranging perspectives on management based on his wealth of experience, and high level of integrity and insight, and has therefore nominated him once again as a candidate for Member of the Board.

# Yukako Uchinaga

**Directors Meetings** attended (Percent) 12/12 (100%)

Female, 77 years old Reelection Outside Independent (July 5, 1946) Number of shares of the Company held:

21,000 shares

Career summary, position, responsibilities and description of significant concurrent positions July 1971: Joined IBM Japan, Ltd. April 2004: Director and Senior Executive Officer of IBM Japan, Ltd. April 2007: Technical Advisor of IBM Japan, Ltd. (retired on March 31, 2008) April 2007: Board Chair of Japan Women's Innovative Network (retired on July 1, 2022) April 2008: Representative Director, Chairman of the Board, President & CEO of Berlitz Corporation October 2009: Director and Executive Vice President of Benesse Holdings, Inc. (retired on June 22, 2013) April 2013: Honorary Chairman of Berlitz Corporation (retired on June 22, 2013) September 2013: President and CEO of Globalization Research Institute Co., Ltd. (present post) Years served as outside Member of June 2021: Director of SINTOKOGIO, LTD. (present post) the Board June 2022: Member of the Board of the Company (present post) 2 years July 2022: Chairperson and Representative Director of Japan Women's Innovative Network Number of Board of (retired on March 31, 2024)

#### Reasons for reelection as an outside Member of the Board and overview of expected roles

Ms. Yukako Uchinaga has a wealth of experience in management and development at IBM Japan, Ltd. She also promoted the development of the global structure and business model transformation as Representative Director, Chairman of the Board, President & CEO of Berlitz Corporation. In addition, she has been involved in activities to promote the spread and understanding of diversity and inclusion (D&I) in Japanese society, having established the Japan Women's Innovative Network, a non-profit organization, and served as its Board Chair as well as Chairperson and Representative Director.

Ms. Uchinaga has played an important role since assuming her position as Member of the Board in June 2022, mainly advising on global strategy and human resources strategy from an independent and objective standpoint. The Company expects that she will help strengthen the supervisory function for business execution and provide advice from her wide-ranging perspectives on management based on her wealth of experience, and high level of integrity and insight, and has therefore nominated her once again as a candidate for Member of the Board.

8	Koichiro	Watanabe		eelection Outside	Independent f the Company held:	36,100 shares				
	$\frown$	Career summar	y, position, responsibilitie	es and description	of significant concur	rent positions				
-	00	April 1976: April 2010: October 2016:	April 2010: Representative Director President of The Dai-ichi Life Insurance Company, Limited							
		October 2016:	President of Dai-ichi Life Representative Director President of The Dai-ichi (A new company that too	Life Insurance Com	npany, Limited	055)				
1	•	April 2017:	Representative Director Chairman of the Board o			633/				
	erved as	April 2017:	Representative Director Chairman of the Board o	f The Dai-ichi Life I	nsurance Company. Li	mited				
the Boa	Member of ard	June 2020:	Director							
	r of Board of rs Meetings	June 2020:	Chairman of the Board of Dai-ichi Life Holdings, Inc. (retired on March 31, 2023) Director Chairman of the Board of The Dai-ichi Life Insurance Company, Limited (retired on March 31, 2023)							
	ed (Percent)	June 2022: April 2023: April 2023:	Member of the Board of the Company (present post) Director of Dai-ichi Life Holdings, Inc. (retired on June 26, 2023) Special Adviser of The Dai-ichi Life Insurance Company, Limited (present post)							

Reasons for reelection as an outside Member of the Board and overview of expected roles Mr. Koichiro Watanabe was responsible for overall management as Representative Director, President of Dai-ichi Life Holdings, Inc. and its Group company. He also led reforms aimed at the growth of the Dai-ichi Life Group, including its reorganization (demutualization) and its listing on the First Section (at the time) of the Tokyo Stock Exchange.

Mr. Watanabe has played an important role since assuming his position as Member of the Board in June 2022, mainly advising on capital policy and marketing as well as risk management from an independent and objective standpoint. The Company expects that he will help strengthen the supervisory function for business execution and provide advice from his wide-ranging perspectives on management based on his wealth of experience, and high level of integrity and insight, and has therefore nominated him once again as a candidate for Member of the Board.

9	Noriko En	do	Female, 56 years old (May 6, 1968) * The surname of Noriko Endo is Tsujihiro in the family register.	Reelection Or Number of shar		lependent Company held:	48,300 shares
		Career summa	ry, position, responsibi	lities and descri	ption of si	gnificant concur	rent positions
		June 1994:	Joined DIAMOND, Inc				
		March 2006:	Deputy Editor of Diar 2013)	nond Weekly of	DIAMONE	D, Inc. (retired on	December 31,
	-	April 2015:	Project Professor of Ke	eio University (pre	esent post)	)	
19		June 2016:	Member of the Board 2022)	d of Directors of	NTT DOC	OMO, INC. (retire	ed on June 21,
14	ast	July 2018:	Director of AIN HOLD	INGS INC. (prese	nt post)		
		June 2019:	Director of Hankyu Ha	anshin Holdings,	Inc. (prese	nt post)	

Years served as outside Member of the Board 2 years Number of Board of Directors Meetings attended (Percent) 12/12 (100%) June 2019:Director of Hankyu Hanshin Holdings, Inc. (present post)March 2021:Director of Techpoint, Inc. (scheduled to retire on May 30, 2024)June 2021:Director of Japan Elevator Service Holdings Co., Ltd. (present post)June 2022:Member of the Board of the Company (present post)April 2024:Professor of Research Council of Waseda University (present post)

#### Reasons for reelection as an outside Member of the Board and overview of expected roles

Ms. Noriko Endo is well versed in management strategy and public policy (in the energy field, etc.) through her work as a writer and editor of a financial magazine and research projects at universities. She also has knowledge and experience gained through her career as an outside director of corporations.

Ms. Endo has played an important role since assuming her position as Member of the Board in June 2022, mainly advising on Group management, strengthening governance, and public policy, etc. from an independent and objective standpoint. The Company expects that she will help strengthen the supervisory function for business execution and provide advice from her wide-ranging perspectives on management based on her wealth of experience, and high level of integrity and insight, and has therefore nominated her once again as a candidate for Member of the Board.

10 Natsu	uko Takei	Female, 63 years oldNew electionOutsideIndependent(February 10, 1961)Number of shares of the Company held:0 shares
	Career summa	ry, position, responsibilities and description of significant concurrent positions
	April 1983: June 2013: August 2013: April 2019: April 2020: June 2021: June 2023:	Joined Sony Corporation (currently Sony Group Corporation) SVP, Corporate Executive Officer, Head of Legal Division of Sony Corporation (currently Sony Group Corporation) SVP, Corporate Executive Officer, Head of Legal Division and Head of Compliance Division of Sony Corporation (currently Sony Group Corporation) Senior Vice President, Senior General Manager of Legal, Compliance and Privacy Department of Sony Corporation (currently Sony Group Corporation) Senior Vice President, Senior General Manager of Legal Department of Sony Corporation (currently Sony Group Corporation) Senior Vice President, Senior General Manager of Legal Department of Sony Corporation (currently Sony Group Corporation) Executive Vice President, Senior General Manager of Legal Department of Sony Group Corporation (retired on March 31, 2023) Director of TBS HOLDINGS, INC. (present post)

#### Reasons for election as an outside Member of the Board and overview of expected roles

Ms. Natsuko Takei led Sony Corporation (currently Sony Group Corporation) for many years as the person responsible for legal affairs and compliance, providing legal support for acquisition and alliance projects in Japan and overseas, and the search for new business areas, as well as establishing systems to ensure proper Group management and foster a corporate culture that is the basis for sound business activities.

The Company believes that Ms. Takei will advise mainly on legal affairs, risk management, and strengthening governance as well as global strategy from an independent and objective standpoint as a Member of the Board. The Company expects that she will help strengthen the supervisory function for business execution and provide advice from her wide-ranging perspectives on management based on her wealth of experience, and high level of integrity and insight, and has therefore nominated her as a new candidate for Member of the Board.

# You can exercise your voting rights and view the convocation notice via your smartphone.

#### • You may use a voting rights exercising service for smartphones.

By using your smartphone to scan the QR code® on the voting rights exercise form, you can log in to the designated website and exercise the voting rights without entering your voting code and password.

#### Image for use

2024¥ 8

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# STEP 1

Use your smartphone or tablet device to scan the "QR code for login to the voting rights exercising website for smartphones" located in the bottomright of the enclosed voting rights exercise form.

-

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# STEP 2

Access the URL shown on the screen to open the voting rights exercising website. Press "Indicate approval for each item separately" and proceed to exercise your voting rights.

When **indicating** 

disapproval of the

反対

# When **indicating approval** of the

Company's proposals/Board of Directors opinions



• You can view major contents of the convocation notice via your smartphone.



# Skills of Members of the Board and Audit & Supervisory Board Members (Including Candidates)

The fields considered especially important by the Company for realizing the NTT Group Medium-Term Management Strategy are defined as 1) Business management, 2) Marketing/global business, 3) IT/DX/R&D, 4) Legal/risk management/public policy, 5) HR, 6) Accounting/finance. The skills of individual Members of the Board are also well-balanced and appropriately distributed. A list is presented in the table below.

Candidate No.		No.	Name	Age	Gender	Current Position a	and Responsibil	ities	
		1	Jun Sawada	68 years old	Male	Chairman and Representative Member of the Board	Reelection		
		2	Akira Shimada	66 years old	Male	Representative Member of the Board President and Chief Executive Officer (CEO)	Reelection		
	Second Item	3	Katsuhiko Kawazoe	62 years old	Male	Representative Member of the Board Senior Executive Vice President In charge of technical strategy Chief Technology Officer (CTO) Chief Information Officer (CIO) Chief Digital Officer (CDO)	Reelection		
if the Board		4	Takashi Hiroi	61 years old	Male	Representative Member of the Board Senior Executive Vice President In charge of business strategy Chief Financial Officer (CFO) Chief Compliance Officer (CCO) Chief Human Resource Officer (CHRO)	Reelection		
Members of the Board		5	Sachiko Oonishi	57 years old	Female	Executive Vice President, Head of Research and Development Market Strategy	New election		
		6	Ken Sakamura	72 years old	Male	Member of the Board	Reelection	Outside	Independent
		7	Yukako Uchinaga	77 years old	Female	Member of the Board	Reelection	Outside	Independent
		8	Koichiro Watanabe	71 years old	Male	Member of the Board	Reelection	Outside	Independent
		9	Noriko Endo	56 years old	Female	Member of the Board	Reelection	Outside	Independent
		10	Natsuko Takei	63 years old	Female	_	New election	Outside	Independent
	lbers		Keiichiro Yanagi	63 years old	Male	Full-time Audit & Supervisory Board Member	_		
	ard Men		Kanae Takahashi	60 years old	Female	Full-time Audit & Supervisory Board Member	_		
	Audit & Supervisory Board Members		Kensuke Koshiyama	64 years old	Male	Full-time Audit & Supervisory Board Member	_	Outside	Independent
	& Super		Hideki Kanda	70 years old	Male	Audit & Supervisory Board Member	_	Outside	Independent
	Audit		Kaoru Kashima	66 years old	Female	Audit & Supervisory Board Member	_	Outside	Independent

 (Notes) 1. Up to five fields in which expectations for individual Members of the Board/Audit & Supervisory Board Members are particularly high are listed. The following table is not an exhaustive list of the knowledge and experience possessed by each Member of the Board or Audit & Supervisory Board Member.
 2. NTT has entered into a directors and officers liability insurance policy as provided for in Article 430-3, paragraph (1) of the Companies Act with an insurance company, whereby all of its Members of the Board and Audit & Supervisory Board Members constitute the insured. This insurance policy covers the insured's losses and such costs as related litigation expenses incurred from claims for damages arising from acts (including nonfeasance) carried out by the insured as an officer or a person at a certain position of the Company. However, losses and costs personally incurred by the insured as a result of the insured having engaged in criminal acts such as bribery and intentional illegal activities are not covered by the policy as a measure to ensure that the proper performance of duties by officers is not impaired. The respective candidates will continue to constitute the insured under the insurance policy if they are elected and assume the office as Member of the Board. Moreover, when the policy is renewed, the Company plans to renew the policy with the terms above. the policy is renewed, the Company plans to renew the policy with the terms above.

Field							
Business Management	Marketing/ Global Business	IT/DX/R&D	Legal/Risk Management/ Public Policy	HR	Accounting/Finance		
•	•	•		•	•		
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# Guidance on Internet Streaming, etc.

LIVE Real-time Streaming over the Internet on the Day of the General Meeting of Shareholders

Date and time ofThursday, June 20, 2024,streamed broadcastbeginning at 10:00 a.m. (JST)

You will be able to view the state of affairs on the day through a real-time stream over the Internet.

For URL, please refer to the Notice of Convocation scheduled to be sent on May 31, 2024.

Reception of Questions over the Internet Prior to the Meeting

Deadline:

5:30 p.m., Thursday, June 13, 2024 (JST)

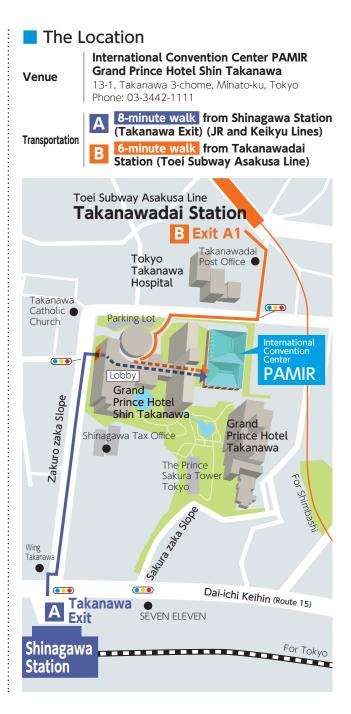
The Company will receive questions from shareholders regarding matters to be reported and matters to be resolved in relation to the 39th Ordinary General Meeting of Shareholders prior to the meeting.

For URL, please refer to the Notice of Convocation scheduled to be sent on May 31, 2024.

- \* The Company plans to post the answers to the questions received on its website. Furthermore, the Company plans to introduce a portion of these questions at the meeting.
- \* Questions that are not related to matters to be reported or matters to be resolved at the meeting may not be answered.
- \* Questions may also be received in writing. Please send your question to the address below by mail so that it arrives before the deadline. [Address]

IR Office, NIPPON TELEGRAPH AND TELEPHONE CORPORATION

5-1, Otemachi 1-chome, Chiyoda-ku, Tokyo 100-8116



Note: This document has been translated from the Japanese original for reference purposes only. In the event of any discrepancy between this translated document and the Japanese original, the original shall prevail.

# THE 39TH ORDINARY GENERAL MEETING OF SHAREHOLDERS

# INFORMATIONAL MATERIALS FOR THE ORDINARY **GENERAL MEETING OF SHAREHOLDERS**

# Additional Booklet

# NIPPON TELEGRAPH AND TELEPHONE CORPORATION

(Code No.: 9432)

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With respect to underlined terms, a definition of each term is provided in the "Glossary of Terms."

This Additional Booklet is provided over the Internet. Shareholders wishing to receive the booklet by mail from the next Ordinary General Meetings of Shareholders onward are asked to complete the following procedures to make a Request for Delivery of Paper-Based Documents. Notice

#### Procedures to Make a Request for Delivery of Paper-Based Documents (For shareholders who do not wish to receive it by mail, it is not necessary to complete any procedures.)

Please ask your securities company for delivery of paper-based documents. The procedures can also be completed with the Transfer Agent (Sumitomo Mitsui Trust Bank, Limited). The method to complete the procedures with the Transfer Agent is provided below.

#### **Request by phone**

Call the dedicated call center of the Transfer Agent (Sumitomo Mitsui Trust Bank, Limited) to conduct procedures.

0120-533-600 (9:00 to 17:00) (Excluding Saturdays, Sundays, holidays, and December 31 to January 3)

#### Request via the Internet (by chat bot)

Please access the chat bot on the website of the Transfer Agent (Sumitomo Mitsui Trust Bank, Limited) to make your request.



https://group.ntt/jp/ir/is/22122.html (in Japanese)

# **Reference Materials for the Ordinary General Meeting of Shareholders**

#### **Resolutions and matters for reference**

#### [Company Proposals]

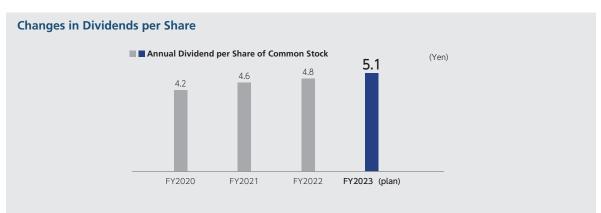
#### First Item Distribution of Earned Surplus

Nippon Telegraph and Telephone Corporation (the "Company") has set as its important management challenge the maximization of corporate value over the medium to long term, and the Company has identified the return of profits to shareholders as an important management goal.

In determining the level of dividends for the fiscal year ended March 31, 2024, the Company, while giving consideration to stability and sustainability, takes into account a full range of factors, including business performance, financial standing and dividend payout ratio.



As the Company has already distributed an interim dividend of ¥2.50 per share of common stock, the annual dividend for the fiscal year will be ¥5.10 per one share of common stock.



3 Date on which the dividend becomes effective: June 21, 2024

Note: NTT implemented a 25-for-1 stock split of common stock with an effective date of July 1, 2023. Figures for annual dividend per share of common stock are stated, taking the stock split into consideration.

Please refer to page 56 for the capital policy.

# Business Report

# Second Item Election of Ten (10) Members of the Board

The term of office of all ten current Members of the Board will expire at the conclusion of this Ordinary General Meeting of Shareholders. Accordingly, the Company proposes the election of ten Members of the Board. The candidates for Members of the Board are as follows:

1 Jun Saw	ada a	Male, 68 years old July 30, 1955)	Reelection	Number of shares of the Company held: 1,123,500 shares		
and the second s	Career sum	mary, position, resp	onsibilities and de	scription of significant concurrent positions		
(96)	April 1978: June 2008:	Senior Vice P	Joined Nippon Telegraph and Telephone Public Corporation Senior Vice President Executive Manager of the Corporate Strategy Planning Department			
e	June 2011:	Member of t Executive Vic Executive Ma	Member of the Board of NTT Communications Corporation Executive Vice President Executive Manager of the Corporate Strategy Planning Department			
0%	June 2012:	Senior Execu Executive Ma	tive Vice President nager of the Corpoi	nmunications Corporation rate Strategy Planning Department		
Years served as Member of the Board	June 2013:		ve Member of the Bo tive Vice President	pard of NTT Communications Corporation		
10 years	June 2014:		ve Member of the Bo tive Vice President	pard of NTT Communications Corporation		
Number of Board of Directors Meetings		Representativ	ve Member of the Bo	pard of the Company		
attended (Percent)	June 2018:	President and Chief Executive Officer Representative Member of the Board of the Company				
12/12 (100%)	June 2020:		Chief Executive Of	ficer bard of the Company		
	June 2022:			ber of the Board of the Company (present post)		
	Reasons fo	r reelection as a N	lember of the Boa	rd		

Mr. Jun Sawada has been involved in the global business and corporate planning operations of the Group in Japan and overseas for many years. He has broad insight and a wealth of experience in global business and business management.

In recent years, Mr. Sawada has promoted the strengthening of governance as Chairman of the Board. He has also promoted the independent development of both the Company and the Japanese economy and the strengthening of economic relations with other countries through his energetic activities in the business world.

The Company has determined that his wealth of experience, deep insight, and high level of integrity will contribute to the further sustainable growth of the Group, and has therefore nominated him once again as a candidate for Member of the Board.

2

## Akira Shimada

Male, 66 years old (December 18, 1957)

Reelection

Number of shares of the Company held: 772,600 shares

0
66
0.

Years served as Member of the Board 12 years Number of Board of Directors Meetings attended (Percent) 12/12 (100%)

Career summary, position, responsibilities and description of significant concurrent positions			
April 1981:	Joined Nippon Telegraph and Telephone Public Corporation		
June 2007:	Vice President of Corporate Strategy Planning of the Company		
July 2007:	General Manager of the Accounts and Finance Department of Nippon Telegraph and Telephone West Corporation		
July 2009:	General Manager of the General Affairs and Personnel Department of Nippon		
	Telegraph and Telephone East Corporation		
June 2011:	Senior Vice President		
	General Manager of the General Affairs and Personnel Department		
	Member of the Board of Nippon Telegraph and Telephone East Corporation		
June 2012:	Senior Vice President		
	Head of General Affairs		
	Member of the Board of the Company		
June 2015:	Executive Vice President		
	Head of General Affairs		
	Member of the Board of the Company		
June 2018:	Senior Executive Vice President		
	Representative Member of the Board of the Company		
June 2020:	Senior Executive Vice President		
	Representative Member of the Board of the Company		
June 2022:	President and Chief Executive Officer		
	Representative Member of the Board of the Company (present post)		

#### **Reasons for reelection as a Member of the Board**

Mr. Akira Shimada has broad insight and a wealth of experience, having been involved in the Group's business strategy and business operations relating to human resources, finance, and legal affairs of the entire Group in Japan and overseas for many years.

In recent years, Mr. Shimada has led the reform of a new personnel system and the realignment of overseas business to expand global business as a top executive. He has also led the management of the Group, including formulating (May 2023) and implementing the new Medium-Term Management Strategy.

The Company has determined that his wealth of experience, deep insight, and high level of integrity will contribute to the further sustainable growth of the Group, and has therefore nominated him once again as a candidate for Member of the Board.



Total number of years including the number of years in office as a Member of the Board in the past 4 years Number of Board of Directors Meetings attended (Percent) 12/12 (100%)

#### Career summary, position, responsibilities and description of significant concurrent positions

April 1987:	Joined the Company
August 2003:	Senior Research Engineer of the Cyberspace Laboratories of the Cyber Communications Laboratory Group of the Company
October 2007:	Senior Research Engineer of the Cyber Solutions Laboratories of the Cyber Communications Laboratory Group of the Company
July 2008:	Vice President of Research and Development Planning of the Company
July 2014:	Head of the Service Evolution Laboratories of the Service Innovation Laboratory Group of the Company
July 2016:	Head of the Service Innovation Laboratory Group of the Company
June 2018:	Senior Vice President
	Head of Research and Development Planning
	Member of the Board of the Company
June 2020:	Executive Vice President
	Head of Research and Development Planning of the Company
June 2022:	Senior Executive Vice President
	Representative Member of the Board of the Company (present post)

#### Reasons for reelection as a Member of the Board

Mr. Katsuhiko Kawazoe has broad insight and a wealth of experience in the research and development and global fields, including many years of work related to formulating and implementing the research and development strategy (Ph.D. in informatics).

In recent years, Mr. Kawazoe has been leading the research and development field toward the realization of a sustainable and prosperous smart world, with a focus on the announcement of the IOWN concept and the establishment of the IOWN Global Forum.

The Company has determined that his wealth of experience, deep insight, and high level of integrity will contribute to the further sustainable growth of the Group, and has therefore nominated him once again as a candidate for Member of the Board.

364,000 shares

#### Number of shares of the Company held: Male, 61 years old Δ Reelection Takashi Hiroi (February 13, 1963)



Total number of years including the number of years in office as a Member of the Board in the past 7 years Number of Board of **Directors Meetings** attended (Percent)

12/12 (100%)

Career summary, position, responsibilities and description of significant concurrent positions			
April 1986:	Joined the Company		
May 2005:	Vice President of Corporate Business Strategy of the Company		
June 2008:	Vice President of Strategic Business Development of the Company		
July 2009:	Vice President of Corporate Strategy Planning of the Company		
June 2014:	Head of Finance and Accounting of the Company		
June 2015:	Senior Vice President		
	Head of Finance and Accounting		
	Member of the Board of the Company		
June 2020:	Executive Vice President		
	General Manager of Accounts and Finance Department		
	Member of the Board of Directors of NTT DOCOMO, INC.		
December 2020:	Senior Executive Vice President		
	Representative Member of the Board of Directors of NTT DOCOMO, INC.		
June 2022:	Senior Executive Vice President		
	Representative Member of the Board of the Company (present post)		

#### Reasons for reelection as a Member of the Board

Female 57 years old

Mr. Takashi Hiroi has broad insight and a wealth of experience as a manager, having been responsible for overall business strategy with a focus on business management and finance and finance for many years.

In recent years, Mr. Hiroi has led the Group's efforts to strengthen its cash-generating ability through increased investment for growth and to promote human capital management. He has also led the management of the Group in formulating (May 2023) and implementing the new Medium-Term Management Strategy.

The Company has determined that his wealth of experience, deep insight, and high level of integrity will contribute to the further sustainable growth of the Group, and has therefore nominated him once again as a candidate for Member of the Board.



Sachiko O	)onishi <sup>(De</sup>	Cember 17, 1966) e surname of Sachiko Oonishi is lijima in family register.		
-	Career summa	ary, position, responsibilities and description of significant concurrent positions		
	April 1989:	Joined the Company		
	July 2012:	General Manager in charge of the New Business Development Headquarters of Nippon Telegraph and Telephone East Corporation		
=/	July 2014:	General Manager of Stadium Wi-Fi Promotion Office of NTT Broadband Platform, Inc.		
	July 2016:	Vice President of Strategic Business Development of the Company		
à	June 2020:	Member of the Board, Head of Third Business Solutions, Business Solution Division of NTT Communications Corporation		
	June 2021:	Senior Vice President, Head of Third Business Solutions, Business Solution Division of NTT Communications Corporation		
	June 2023:	Executive Vice President, Head of Research and Development Market Strategy of the Company (present post)		

#### Reasons for election as a Member of the Board

Ms. Sachiko Oonishi has broad insight and a wealth of experience in the new business and marketing fields, having been involved in formulating and implementing strategies for new business creation at the Company and Group companies.

In recent years, Ms. Oonishi has been leading alliances with various partners and the creation of new businesses towards creating new value through fusion of research and development with a market focused strategy via co-creation at the global level to upgrade the customer experience (CX).

The Company has determined that her wealth of experience, deep insight, and high level of integrity will contribute to the further sustainable growth of the Group, and has therefore nominated her as a new candidate for Member of the Board.



#### Ken Sakamura

Male, 72 years old (July 25, 1951)

Number of shares of the Company held: 58,400 shares

<u></u>	Career summary, position, responsibilities and description of significant concurrent positions			
	April 2000:	Professor of the Interfaculty Initiative in Information Studies and the Graduate School of Interdisciplinary Information Studies of the University of Tokyo		
Voie	January 2002:	Director of YRP Ubiquitous Networking Laboratory (present post)		
(	April 2009:	Director of Institute of Infrastructure Application of Ubiquitous Computing of the Interfaculty Initiative in Information Studies of the University of Tokyo		
	October 2014:	President of Vitalizing Local Economy Organization by Open Data & Big Data (currently the Organization for Vitalization of Local Economy by Digital Transformation) (present post)		
	April 2017:	Professor and Dean of Faculty of Information Networking for Innovation and Design of Toyo University (retired on March 31, 2024)		
Years served as outside	April 2017:	Head of collaboration Hub for University and Business of Toyo University (present post)		
Member of the Board	June 2017:	Emeritus Professor of the University of Tokyo (present post)		
5 years	June 2019:	Member of the Board of the Company (present post)		
Number of Board of	August 2019:	President of Association for IoT Services Coordination (present post)		

#### Reasons for reelection as an outside Member of the Board and overview of expected roles

Mr. Ken Sakamura leads cutting-edge projects by researchers and engineers from around the world, including the launch of the TRON project. He also promotes the creation of new businesses through the utilization of big data by promoting the release of open data. In addition, Mr. Sakamura contributes to the development of academic research in a wide range of fields and its implementation in society by promoting collaboration between universities and businesses.

Mr. Sakamura has played an important role since assuming his position as Member of the Board in June 2019, making comments mainly on subjects such as research and development, the promotion of digital transformation (DX), and industry and technological trends regarding investment projects from an independent and objective standpoint. The Company expects that he will help strengthen the supervisory function for business execution and provide advice from his wide-ranging perspectives on management based on his wealth of experience, and high level of integrity and insight, and has therefore nominated him once again as a candidate for Member of the Board.

#### Matters regarding independence

Although the Company and its major subsidiaries have relationships involving transactions and donations with the University of Tokyo, where Mr. Ken Sakamura previously served as a professor, and Toyo University, where he currently serves as a head of hub, as shown in the table below, both cases fulfill the independence criteria stipulated by the Tokyo Stock Exchange, on which the Company is listed, and the Company's own independence standards for independent officers.\*

Transaction counterparty	Content	Comparison basis	Comparative size
The University of Tokyo, where Mr. Ken Sakamura previously served as a professor	Total annual amount of transactions	Total annual operating revenues of the Company and its major subsidiaries	Less than 1%
		Total annual income of the university	Less than 1%
	Total annual amount of donations	Total annual income of the university	Less than 1%
Toyo University, where Mr. Ken Sakamura currently serves as a head of hub	Total annual amount of transactions	Total annual operating revenues of the Company and its major subsidiaries	Less than 1%
		Total annual income of the university	Less than 1%
	Total annual amount of donations	_	Less than ¥10 million annually

\* Please refer to page 55 for details on the Company's independence standards for independent officers.

Notes: 1. Mr. Ken Sakamura is a candidate for outside Member of the Board.

Mr. Ken Sakamura has not previously been involved in the board. Mr. Ken Sakamura has not previously been involved in the management of a company other than by way of becoming an outside member of the board or an outside audit & supervisory board member. However, as stated in the above reasons for reelection as an outside Member of the Board, the Company has determined that he is capable of adequately serving as an outside Member of the Board.

In addition, as stated in the above matters regarding independence, as Mr. Ken Sakamura fulfills the independence criteria stipulated by the Tokyo Stock Exchange, on which the Company is listed, and the Company's own independence standards for independent officers, and there is no concern that conflicts of interest with general shareholders would arise, the Company has designated him as an independent officer and filed the information related thereto with the aforementioned stock exchange. The Company plans to continue to designate Mr. Ken Sakamura as an independent officer should his election be approved.

In order for Mr. Ken Sakamura to fully perform his expected role as an outside Member of the Board, pursuant to the provisions of Article 427, paragraph (1) of the Companies Act, the Company has entered into agreement with the candidate limiting his liability for damages pursuant to Article 423, paragraph (1) of the same act. The maximum 2 amount of liability for damages pursuant to such agreement is the minimum liability amount stipulated in Article 425, paragraph (1) of the Companies Act. In the event that the appointment of Mr. Ken Sakamura is approved, the Company intends to continue the said agreement with him.

**Directors Meetings** attended (Percent) 12/12 (100%)

# Yukako Uchinaga

Female, 77 years old (July 5, 1946)



Number of shares of the Company held: 21,000 shares

Career summary, position, responsibilities and description of significant concurrent positions July 1971: Joined IBM Japan, Ltd.

Years served as outside Member of the Board 2 years Number of Board of **Directors Meetings** attended (Percent) 12/12 (100%)

50119 127 11	somed istrisupant, zear
April 2004:	Director and Senior Executive Officer of IBM Japan, Ltd.
April 2007:	Technical Advisor of IBM Japan, Ltd. (retired on March 31, 2008)
April 2007:	Board Chair of Japan Women's Innovative Network (retired on July 1, 2022)
April 2008:	Representative Director, Chairman of the Board, President & CEO of Berlitz
	Corporation
October 2009:	Director and Executive Vice President of Benesse Holdings, Inc. (retired on June
	22, 2013)
April 2013:	Honorary Chairman of Berlitz Corporation (retired on June 22, 2013)
September 2013:	President and CEO of Globalization Research Institute Co., Ltd. (present post)
June 2021:	Director of SINTOKOGIO, LTD. (present post)
June 2022:	Member of the Board of the Company (present post)
July 2022:	Chairperson and Representative Director of Japan Women's Innovative
	Network (retired on March 31, 2024)

#### Reasons for reelection as an outside Member of the Board and overview of expected roles

Ms. Yukako Uchinaga has a wealth of experience in management and development at IBM Japan, Ltd. She also promoted the development of the global structure and business model transformation as Representative Director, Chairman of the Board, President & CEO of Berlitz Corporation. In addition, she has been involved in activities to promote the spread and understanding of diversity and inclusion (D&I) in Japanese society, having established the Japan Women's Innovative Network, a non-profit organization, and served as its Board Chair as well as Chairperson and Representative Director.

Ms. Uchinaga has played an important role since assuming her position as Member of the Board in June 2022, mainly advising on global strategy and human resources strategy from an independent and objective standpoint. The Company expects that she will help strengthen the supervisory function for business execution and provide advice from her wide-ranging perspectives on management based on her wealth of experience, and high level of integrity and insight, and has therefore nominated her once again as a candidate for Member of the Board.

#### Matters regarding independence

Although the Company and its major subsidiaries have relationships involving transactions with IBM Japan Ltd., where Ms. Yukako Uchinaga previously served as Director and Senior Executive Officer, and Globalization Research Institute Co., Ltd., where she currently serves as President and CEO, as shown in the table below, all cases fulfill the independence criteria stipulated by the Tokyo Stock Exchange, on which the Company is listed, and the Company's own independence standards for independent officers.\*

Transaction counterparty	Content	Comparison basis	Comparative size
IBM Japan Ltd., where Ms. Yukako Uchinaga previously served as Director and	Total annual amount of	Total annual operating revenues of the Company and its major subsidiaries	Less than 1%
Senior Executive Officer	transactions	Annual net sales of the company	Less than 2%
Global Research Institute Co., Ltd., where Ms. Yukako Uchinaga currently	Total annual amount of	Total annual operating revenues of the Company and its major subsidiaries	Less than 1%
serves as President and CEO	transactions	Annual net sales of the company	Less than 1%

\* Please refer to page 55 for details on the Company's independence standards for independent officers.

Ms. Yukako Uchinaga is a candidate for outside Member of the Board. Notes: 1.

In addition, as stated in the above matters regarding independence, as Ms. Yukako Uchinaga fulfills the independence criteria stipulated by the Tokyo Stock Exchange, on which the Company is listed, and the Company's own independence standards for independent officers, and there is no concern that conflicts of interest with general shareholders would arise, the Company has designated her as an independent officer and filed the information related thereto with the aforementioned stock exchange. The Company plans to designate Ms. Yukako Uchinaga as an independent officer should her election be approved.

Auditor's Reports

In order for Ms. Yukako Uchinaga to fully perform her expected role as an outside Member of the Board, pursuant to the provisions of Article 427, paragraph (1) of the 2 Companies Act, the Company has entered into agreement with the candidate limiting her liability for damages pursuant to Article 423, paragraph (1) of the same act. The maximum amount of liability for damages pursuant to such agreement is the minimum liability amount stipulated in Article 425, paragraph (1) of the Companies Act. In the event that the appointment of Ms. Yukako Uchinaga is approved, the Company intends to continue the said agreement with her.

Koichiro Watanabe (April 16, 1953)

1 4070

Male, 71 years old



. . . . . . .

Number of shares of the Company held: 36,100 shares



Years served as outside Member of the Board 2 vears Number of Board of **Directors Meetings** attended (Percent) 12/12 (100%)

Career summary, position, responsibilities and description of significant concurrent positions	Career summary,	, position, responsib	ilities and description	of significant	concurrent positions
--	-----------------	-----------------------	-------------------------	----------------	----------------------

1.1.10

April 1976:	Joined The Dai-ichi Mutual Life Insurance Company
April 2010:	Representative Director
	President of The Dai-ichi Life Insurance Company, Limited
October 2016:	Representative Director
	President of Dai-ichi Life Holdings, Inc.
October 2016:	Representative Director
	President of The Dai-ichi Life Insurance Company, Limited
	(A new company that took over the domestic life insurance business)
April 2017:	Representative Director
	Chairman of the Board of Dai-ichi Life Holdings, Inc.
April 2017:	Representative Director
	Chairman of the Board of The Dai-ichi Life Insurance Company, Limited
June 2020:	Director
	Chairman of the Board of Dai-ichi Life Holdings, Inc. (retired on March 31,
	2023)
June 2020:	Director
	Chairman of the Board of The Dai-ichi Life Insurance Company, Limited (retired
	on March 31, 2023)
June 2022:	Member of the Board of the Company (present post)
April 2023:	Director of Dai-ichi Life Holdings, Inc. (retired on June 26, 2023)
April 2023:	Special Adviser of The Dai-ichi Life Insurance Company, Limited (present post)

#### Reasons for reelection as an outside Member of the Board and overview of expected roles

Mr. Koichiro Watanabe was responsible for overall management as Representative Director, President of Dai-ichi Life Holdings, Inc. and its Group company. He also led reforms aimed at the growth of the Dai-ichi Life Group, including its reorganization (demutualization) and its listing on the First Section (at the time) of the Tokyo Stock Exchange.

Mr. Watanabe has played an important role since assuming his position as Member of the Board in June 2022, mainly advising on capital policy and marketing as well as risk management from an independent and objective standpoint. The Company expects that he will help strengthen the supervisory function for business execution and provide advice from his wide-ranging perspectives on management based on his wealth of experience, and high level of integrity and insight, and has therefore nominated him once again as a candidate for Member of the Board.

#### Matters regarding independence

Although the Company and its major subsidiaries have relationships involving transactions with The Dai-ichi Life Insurance Company Limited, where Mr. Koichiro Watanabe previously served as Director and Chairman of the Board, and Dai-ichi Life Holdings, Inc., where he previously served as Director, as shown in the table below, both cases fulfill the independence criteria stipulated by the Tokyo Stock Exchange, on which the Company is listed, and the Company's own independence standards for independent officers.\*

Transaction counterparty Content		Comparison basis	Comparative size
The Dai-ichi Life Insurance Company, Limited, where Mr. Koichiro Watanabe previously served as Director	Total annual amount of transactions	Total annual operating revenues of the Company and its major subsidiaries	Less than 1%
and Chairman of the Board	liansactions	Annual net sales of the company	Less than 1%
Dai-ichi Life Holdings, Inc., where Mr. Koichiro Watanabe previously served	Total annual amount of transactions	Total annual operating revenues of the Company and its major subsidiaries	Less than 1%
as Director	נומוזאמכנוטווא	Annual net sales of the company	Less than 1%

\* Please refer to page 55 for details on the Company's independence standards for independent officers.

Notes: 1. Mr. Koichiro Watanabe is a candidate for outside Member of the Board.

In addition, as stated in the above matters regarding independence, as Mr. Koichiro Watanabe fulfills the independence criteria stipulated by the Tokyo Stock Exchange, on which the Company is listed, and the Company's own independence standards for independent officers, and there is no concern that conflicts of interest with general shareholders would arise, the Company has designated him as an independent officer and filed the information related thereto with the aforementioned stock exchange. The Company plans to designate Mr. Koichiro Watanabe as an independent officer should his election be approved.

In order for Mr. Koichiro Watanabe to fully perform his expected role as an outside Member of the Board, pursuant to the provisions of Article 427, paragraph (1) of the 2. Companies Act, the Company has entered into agreement with the candidate limiting his liability for damages pursuant to Article 423, paragraph (1) of the same act. The maximum amount of liability for damages pursuant to such agreement is the minimum liability amount stipulated in Article, paragraph 425, paragraph (1) of the Companies Act. In the event that the appointment of Mr. Koichiro Watanabe is approved, the Company intends to continue the said agreement with him

Number of shares of the Company held:

#### \* The surname of Noriko Endo is Tsujihiro in the family register. 48,300 shares dependent Career summary, position, responsibilities and description of significant concurrent positions June 1994. Joined DIAMOND, Inc. March 2006: Deputy Editor of Diamond Weekly of DIAMOND, Inc. (retired on December 31, 2013) April 2015: Project Professor of Keio University (present post) June 2016: Member of the Board of Directors of NTT DOCOMO, INC. (retired on June 21, 2022) July 2018: Director of AIN HOLDINGS INC. (present post) June 2019: Director of Hankyu Hanshin Holdings, Inc. (present post) March 2021: Director of Techpoint, Inc. (scheduled to retire on May 30, 2024) June 2021: Director of Japan Elevator Service Holdings Co., Ltd. (present post) June 2022: Member of the Board of the Company (present post) April 2024: Professor of Research Council of Waseda University (present post) Years served as outside

Reelection

Member of the Board 2 vears Number of Board of **Directors Meetings** attended (Percent) 12/12 (100%)

Noriko Endo

9

#### Reasons for reelection as an outside Member of the Board and overview of expected roles

Ms. Noriko Endo is well versed in management strategy and public policy (in the energy field, etc.) through her work as a writer and editor of a financial magazine and research projects at universities. She also has knowledge and experience gained through her career as an outside director of corporations.

Ms. Endo has played an important role since assuming her position as Member of the Board in June 2022, mainly advising on Group management, strengthening governance, and public policy, etc. from an independent and objective standpoint. The Company expects that she will help strengthen the supervisory function for business execution and provide advice from her wide-ranging perspectives on management based on her wealth of experience, and high level of integrity and insight, and has therefore nominated her once again as a candidate for Member of the Board.

#### Matters regarding independence

Female, 56 years old (May 6, 1968)

Although the Company and its major subsidiaries have relationships involving transactions and donations with the DIAMOND, Inc., where Ms. Noriko Endo previously served, Keio University, where she currently serves as a Project Professor, and Waseda University, where she currently serves as a Professor, as shown in the table below, the case fulfills the independence criteria stipulated by the Tokyo Stock Exchange, on which the Company is listed, and the Company's own independence standards for independent officers.\*

Transaction counterparty	ction counterparty Content Comparison basis		Comparative size
DIAMOND, Inc., where Ms. Noriko Endo previously	Total annual amount of	Total annual operating revenues of the Company and its major subsidiaries	Less than 1%
served	transactions	Annual net sales of the company	Less than 1%
	Total annual amount of	Total annual operating revenues of the Company and its major subsidiaries	Less than 1%
Keio University, where Ms. Noriko Endo currently serves as a Project Professor	transactions	Total annual income of the university	Less than 1%
serves as a moject moressor	Total annual amount of donations	_	Less than ¥10 million annually
	Total annual amount of	Total annual operating revenues of the Company and its major subsidiaries	Less than 1%
Waseda University, where Ms. Noriko Endo currently serves as a Professor	transactions	Total annual income of the university	Less than 1%
	Total annual amount of donations	_	Less than ¥10 million annually

\* Please refer to page 55 for details on the Company's independence standards for independent officers.

Ms. Noriko Endo is a candidate for outside Member of the Board. Notes: 1.

Ms. Noriko Endo has not previously been involved in the management of a company other than by way of becoming an outside member of the board or outside audit & supervisory board member. However, as stated in the above reasons for reelection as an outside Member of the Board, the Company determined that she is capable of

adequately serving as an outside Member of the Board. In addition, as stated in the above matters regarding independence, as Ms. Noriko Endo fulfills the independence criteria stipulated by the Tokyo Stock Exchange, on which the Company is listed, and the Company's own independence standards for independent officers, and there is no concern that conflicts of interest with general shareholders would arise, the Company has designated her as an independent officer and filed the information related thereto with the aforementioned stock exchange. The Company plans to designate Ms. Noriko Endo as an independent officer should her election be approved. In order for Ms. Noriko Endo to fully perform her expected role as an outside Member of the Board, pursuant to the provisions of Article 427, paragraph (1) of the Companies

3.

Auditor's Reports

<sup>2.</sup> Act, the Company has entered into agreement with the candidate limiting her liability for damages pursuant to Article 423, paragraph (1) of the same act. The maximum amount of liability for damages pursuant to such agreement is the minimum liability amount stipulated in Article 425, paragraph (1) of the Companies Act. In the event that the appointment of Ms. Noriko Endo is approved, the Company intends to continue the said agreement with her. Ms. Noriko Endo has been a non-executive director (Outside Member of the Board of Directors) of the Company's subsidiary NTT DOCOMO, INC. in the past.

10	Natsuko <sup>-</sup>	Такеі	Female, 63 years old (February 10, 1961)	New election	Outside Independent	Number of shares of the Company held: 0 shares
		Career su	mmary, position, res	ponsibilitie	s and descri	ption of significant concurrent positions
(		April 198 June 201	3: SVP, Corpor		e Officer, He	Sony Group Corporation) ad of Legal Division of Sony Corporation
		August 2				ead of Legal Division and Head of ration (currently Sony Group Corporation)
F	Ya	April 201	9: Senior Vice	President, Se	enior Genera	al Manager of Legal, Compliance and ation (currently Sony Group Corporation)
11 11 11	The last	April 202				al Manager of Legal Department of Sony

June 2021:Corporation (currently Sony Group Corporation)June 2021:Executive Vice President, Senior General Manager of Legal Department of<br/>Sony Group Corporation (retired on March 31, 2023)June 2023:Director of TBS HOLDINGS, INC. (present post)

#### Reasons for election as an outside Member of the Board and overview of expected roles

Ms. Natsuko Takei led Sony Corporation (currently Sony Group Corporation) for many years as the person responsible for legal affairs and compliance, providing legal support for acquisition and alliance projects in Japan and overseas, and the search for new business areas, as well as establishing systems to ensure proper Group management and foster a corporate culture that is the basis for sound business activities.

The Company believes that Ms. Takei will advise mainly on legal affairs, risk management, and strengthening governance as well as global strategy from an independent and objective standpoint as a Member of the Board. The Company expects that she will help strengthen the supervisory function for business execution and provide advice from her wide-ranging perspectives on management based on her wealth of experience, and high level of integrity and insight, and has therefore nominated her as a new candidate for Member of the Board.

#### Matters regarding independence

Although the Company and its major subsidiaries have relationships involving transactions with Sony Group Corporation, where Ms. Natsuko Takei previously served as Executive Vice President, as shown in the table below, the case fulfills the independence criteria stipulated by the Tokyo Stock Exchange, on which the Company is listed, and the Company's own independence standards for independent officers.\*

Transaction counterparty	Content	Comparison basis	Comparative size
Sony Group Corporation, where Ms. Natsuko Takei previously served as	Total annual amount of transactions	Total annual operating revenues of the Company and its major subsidiaries	Less than 1%
Executive Vice President	Irdnsactions	Annual net sales of the company	Less than 1%

\* Please refer to page 55 for details on the Company's independence standards for independent officers.

Notes: 1. Ms. Natsuko Takei is a candidate for outside Member of the Board.

In addition, as stated in the above matters regarding independence, as Ms. Natsuko Takei fulfills the independence criteria stipulated by the Tokyo Stock Exchange, on which the Company is listed, and the Company's own independence standards for independent officers, and there is no concern that conflicts of interest with general shareholders would arise, the Company has designated her as an independent officer and filed the information related thereto with the aforementioned stock exchange. The Company plans to designate Ms. Natsuko Takei as an independent officer should her election be approved.

2. In order for Ms. Natsuko Takei to fully perform her expected role as an outside Member of the Board, pursuant to the provisions of Article 427, paragraph (1) of the Companies Act, the Company plans to enter into agreement with the candidate limiting her liability for damages pursuant to Article 423, paragraph (1) of the same act. The maximum amount of liability for damages pursuant to such agreement is the minimum liability amount stipulated in Article 425, paragraph (1) of the Companies Act.

# Reference Materials for the Ordinary General Meeting of Shareholders

# [Shareholder Proposal]

#### Election of One (1) Member of the Board Third Item

The proposal and the reason are stated verbatim as proposed by the Shareholder.

Summary of the Proposal:	Career summary ar	nd description of significant concurrent positions
It is proposed that Tomoki Maeda be elected as	March 2003:	Graduated from College of Policy Science, Ritsumeikan
Member of the Board.		University
Tomoki Maeda	April 2003:	Joined Future Venture Capital Co., Ltd.
(April 30, 1980)	November 2006:	External Director of Medicine Plus Co., Ltd.
	September 2008:	Joined SBI Investment Co., Ltd.
	April 2011:	Fourth-term Member of Hyogo Prefectural Assembly (present
		post)
	October 2018:	Representative Partner of CATALYST LLC (present post)

#### Purport of the Proposal:

The Company's largest shareholder is the country of Japan, in other words, the assets and tax payments of the Japanese people, which calls for strict corporate governance. Therefore, the Company needs a truly independent outside Member of the Board, and this shareholder proposal is for that purpose. The following three important issues require improvement.

1. Proper reflection of shareholders' intentions

In the exercise of voting rights, treating no indication of approval or disapproval as "an approval vote for the Company's proposals and a disapproval vote for shareholder proposals" distorts the shareholders' intentions. Equal treatment should be given so that shareholders' intentions in the highest decision-making body are properly reflected.

2. Correction of IR disparities between institutional investors and individual investors

"Important information" should be interpreted broadly, and fair disclosure should be enforced.

Briefings exclusive to institutional investors, etc., should be abolished, and a system that allows individual investors broad access to view them should be established. In addition, minutes of small meetings should be made public.

3. Investigation of expenses incurred by executive officers and above

To prevent extravagant dining, entertainment and travel expenses for personal use, and the misuse of transactions between related parties, the expenses incurred by executive officers and above should be investigated.

	<b>The Board of Directors is against this proposal.</b> The Company has placed on the agenda the election of ten candidates (of which, five are outside Members of the Board) in the Company proposal for the election of Members of the Board (the Second Item). The five candidates for outside Members of the Board fulfill the independence criteria stipulated by the Tokyo Stock Exchange and the Company's own independence standards for independent officers. Therefore, with objectivity and fairness secured, the Board of Directors believes that the Company will be able to develop a system to strengthen the corporate governance function.
Opinion of the Board of	Moreover, each candidate for Member of the Board possesses a wide range of viewpoints, experience and skills, and the Board of Directors believes that the candidates nominated will contribute to the NTT Group's
Directors	total growth in order to enhance the corporate value of the Group as a whole.
	With the objective of further strengthening the independence, objectivity, and accountability in decisions with respect to appointments of officers, etc. made by the Board of Directors, the Company has voluntarily established a Nomination Committee that consists of five Members of the Board, of which a majority (three) are outside Members of the Board, as a preliminary review institution of the Board of Directors, thereby increasing the effectiveness of governance. This Nomination Committee has also expressed the opinion of being against this shareholder proposal. Accordingly, the Board of Directors is against this proposal.

**Business Report** 

#### Business Report (For the Fiscal Year ended March 31, 2024) **Value Creation Process of NTT Group** $\sim$ Cycle to Realize Ongoing Improvement of Corporate Value $\sim$ **Innovating a Sustainable Future** Input Financial **Business Activities /** Foundation Financial Capital Expansion of Investments in Growth Areas **Material Issues (Materiality)** NW/ Infrastructure **Climate Change** Human Capital Manufacturing Capital The NTT Group Medium-Term **Management Strategy** Customer Base/ Partner/Brand 1. NTT as a Creator of New Value and Social/Relational Capital **1** IOWN-Driven Creation of New Value (from concept to commercialization) 2 Data-Driven Creation of New Value R&D/Service Development Intellectual 2. Upgrading the Customer Experience (CX) Capital **5** Fusion of Research and Development with a Market-Focused Strategy Resources **6** Strengthening of Services that Natural **Emphasize Customer Experience (CX)** Capital +50% increase **Foundation for** Human (Approx. ¥8.0 trillion Resources /5 years) NTT's Mission, Vision and Values Human Capital

# for People and Planet

# Output

# of NTT Group

**Creation of New Value** 

Resilience

New Value Creation & Sustainability 2027 Powered by IOWN

Accelerator of a Global Sustainable Society

**S** Achievement of a Circular Economy Society

**4** Further Strengthening of Business Foundations

**3.** Improving the Employee Experience (EX)

**Open and Innovative Corporate Culture** 

- **8** Support Career Growth
- Global Benefits for Employees and their Families

# Value Creation

**Corporate Governance** 

# Outcome

#### **Economic Value**

Expansion of Cash-Generation Ability

EBITDA: +20% increase\* (Approx. ¥4.0 trillion (FY2027))

Enhancement of Returns to Shareholders

Steady increase of dividends Flexible share buybacks

#### **Social Value**

#### Mitigation of Climate Change

• Expansion of renewable energy generation business • Challenge to Net-Zero • Conservation of biodiversity

**Promotion of Human Capital Management** 

- Support of autonomous career growth
- Promotion of D&I (diversity and inclusion)
- Diverse work styles (remote standard, etc.)

#### **Creation of New Social Value**

- IOWN commercialization, use of Al/robots
- Acceleration of resource recycling and regional revitalization among industries
- Research and development / provision of products tailored to needs
- Provision of new experiences and impressions that exceed expectations

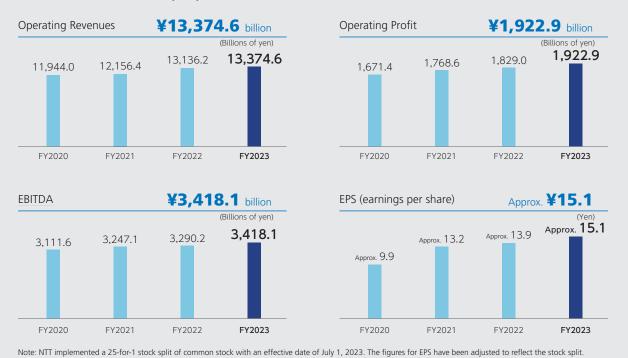
#### **Resilience of Social Infrastructure**

Prediction and avoidance of the occurrence of large-scale failures, cyberattacks, etc.
 Promotion of disaster countermeasures

\* Compared to FY2022.

**Business Report** 

# I Outline of the Business of NTT Group



#### **Consolidated Financial Results (IFRS)**

#### **1. Business Progress and Results**

#### (1) Business Environment

The information and telecommunications market and its related markets saw the expansion of cloud services and 5G services and the rapid advance of technologies such as AI, <u>digital twin</u>, and quantum computing. In conjunction with these changes, the progressing accumulation, analysis, and utilization of a wide range of data are driving a global <u>digital transformation (DX)</u> resulting in reforms, such as by improving the convenience of people's daily lives, creating new business models, and enhancing productivity. This trend is accelerating amid the increasing volumes of data circulation as the workstyles and lifestyles in which both the real and online worlds coexist take hold. Meanwhile, society needs to take steps such as strengthening information security against increasingly sophisticated and complex cyberattacks, reinforcing anti-disaster measures, and contributing to the protection of the environment.

The role of information and telecommunications is also becoming more important in terms of resolving these wide-ranging societal issues.

# Business Report

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#### (2) Business Status

In this business environment and based on its new Medium-Term Management Strategy announced in May 2023 entitled "New Value Creation &

Sustainability 2027 Powered by IOWN," NTT Group has promoted various initiatives in each of its business segments, centered on the three pillars of "NTT as a Creator of New Value and Accelerator of a Global Sustainable Society," "Upgrading the Customer Experience (CX)," and "Improving the Employee Experience (EX)."

Consolidated operating revenues for the fiscal year ended March 31, 2024 were 13,374.6 billion yen (an increase of 1.8% from the previous fiscal year), consolidated operating profit was 1,922.9 billion yen (an increase of 5.1% from the previous fiscal year), and consolidated profit attributable to NTT was 1,279.5 billion yen (an increase of 5.5% from the previous fiscal year).

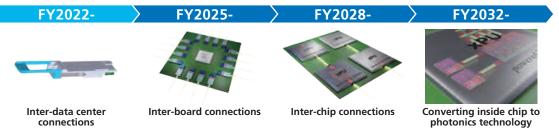


## NTT as a Creator of New Value and Accelerator of a Global Sustainable Society

IOWN-Driven Creation of New Value (from concept to commercialization)

#### [Establishment of manufacturing company for photonic-electronic convergence devices]

•We established NTT Innovative Devices Corporation in June 2023. Through this company, we will accelerate product development, market launch, and business expansion of photonic-electronic convergence devices, which will be key elements of the IOWN concept, introducing and expanding the application of the benefits of photonic-electronic convergence, namely the extremely low power consumption, not only in the communications domain but also in the computing domain, including data centers, in order to overcome the general societal trend toward ever-increasing power consumption and instead get us closer to achieving carbon neutrality.



Schedule for the introduction of photonic-electronic convergence technology

#### [Acceleration of commercialization]

• In March 2023, we started providing our commercial service APN IOWN1.0, and in November 2023, we concluded an agreement with Sony Corporation on cooperation and collaboration to accelerate the formation and development of a multi-site wide-area remote production platform utilizing the APN. We are aiming to improve the customer experience by providing highly convenient services, such as content distribution at regional stadiums and concert venues, which were not possible to deliver until now.

#### **Data-Driven Creation of New Value**

#### [Strengthening the personal business]

• NTT DOCOMO made the following companies consolidated subsidiaries: INTAGE HOLDINGS Inc. in October 2023, Monex, Inc. in January 2024, and ORIX Credit Corporation in March 2024. By combining NTT DOCOMO's membership base with each company's expertise, we endeavor to provide new marketing value and maximize our customer base.

#### [Strengthening the use of DX/data in society and industry]

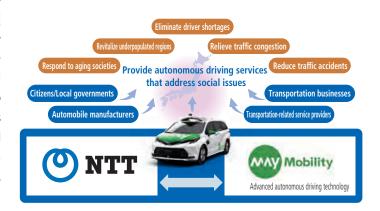
• We are using AI to promote the <u>digital transformation (DX)</u> of various industries (including our own operations) that support daily life and society. In March 2024,



we launched a commercial service that uses NTT's Large-scale Language Model (LLM) "tsuzumi." Drawing on our accumulated expertise in natural language processing research and research capabilities in the cutting-edge field of AI, we have developed "tsuzumi," which achieves world-class Japanese processing capabilities with a lightweight LLM framework.

- In September 2023, NTT DOCOMO announced the lineup of its OREX<sup>®</sup> <u>Open RAN</u> service, which it will offer to international telecom operators. The introduction of OREX<sup>®</sup> <u>Open RAN</u> service can be expected to reduce the total cost of ownership, including initial setup costs at the time of implementation and ongoing maintenance costs, the time required for network design, and power consumption at base stations, thereby accelerating the deployment of 5G networks.
- Looking ahead to the full-scale commercialization of services utilizing autonomous driving technology in Japan, we invested in May Mobility, Inc. (headquarters: U.S.) in November 2023 and acquired exclusive rights to sell its autonomous

driving system in Japan. Combining autonomous driving services—which constitute <u>digital</u> <u>transformation (DX)</u> of mobility itself—with the community-based problem-solving capabilities we have cultivated, we will work together with local governments and transportation businesses to offer solutions to social problems. Through this initiative, we will cooperate with stakeholders and contribute to solving not only transportation problems, but also various social issues such as health and welfare.



# [Expansion and upgrade of data centers]

- As the world's third largest<sup>-1</sup> provider of data centers, we expanded our business to meet further growing demand, driven by generative AI, as well as strong demand centered on <u>hyperscalers</u>. In FY2023, we opened new data centers at ten sites in 13 buildings, bringing our cumulative total to 149 sites in 202 buildings<sup>-2</sup>. (For more details on upgrade, please see (3) Status of Research & Development, etc. "Research and Development in Preparation for Making the IOWN Concept a Reality" on page 35.)
  - \*1 Excluding operators in the People's Republic of China.
  - \*2 Information on the NTT Ltd. Group and NTT Communications Group (including joint ventures with third parties) (including sites currently under construction).

#### Achievement of a Circular Economy Society

#### [Develop sustainability solutions for customers]

•We launched the Green Transformation (GX) solution brand "NTT G×Inno" in December 2023. Viewing activities to achieve carbon

neutrality and greenhouse gas emission reduction targets as opportunities for economic growth, we will start by taking action for our own decarbonization and the decarbonization of the value chains related to us. We will then contribute to the realization of carbon neutrality of society at large through <u>Green Transformation (GX)</u> solutions that leverage the expertise we have gained and actual results we have produced through the aforementioned decarbonization efforts. As one of these NTT G×Inno initiatives, NTT Comware and NTT Anode Energy have begun providing Smart Data Fusion<sup>®</sup>, a green power generation business integration platform for advancing <u>Green Transformation (GX)</u>, to renewable energy power generation companies in Japan.

#### [Creating circular economy businesses]

• NTT Anode Energy and JERA Co., Inc. completed their acquisition of Green Power Investment Corporation's shares in August 2023. By effectively leveraging the expertise, knowledge, and strengths of each of these companies in the renewable energy business, we will further promote initiatives to contribute to the realization of Japan's carbon neutrality by 2050 through spreading the use of renewable energy in Japan.

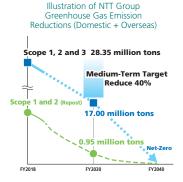
#### [Progression towards Net-Zero]

In our new Medium-Term Management Strategy "New Value Creation & Sustainability 2027 Powered by IOWN" announced in May 2023, we have established new targets aimed at achieving <u>Net-Zero</u> by FY2040. We will promote decarbonization throughout the entire supply chain in addition to our own decarbonization. (Actual NTT Group greenhouse gas emission for FY2023 will be disclosed in the Integrated Report in late September 2024.)



**NTTG×Inno** 

Wind Farm Tsugaru, one of the largest wind farms in Japan



**Business Report** 

#### [Further Strengthening of Business Foundations]

Assuming that unexpected events will necessarily occur, we take measures to prevent human errors and failures from
occurring, such as by making network failure information visible and dealing with large traffic inflows, and promote
measures to minimize the impact when failures do occur.

#### Recovery and Support Efforts Following the 2024 Noto Peninsula Earthquake

On January 1, 2024, the 2024 Noto Peninsula Earthquake struck, leaving some NTT Group services, such as fixed-line communications and mobile communications services, unavailable. However, in addition to working to repair damaged communications facilities and restore services, we took measures to enable communications by establishing emergency

public telephones using portable satellite equipment and coordinating with other operators to set up communications environments through shipboard base station and mobile base stations. In addition, in an effort to secure communications in areas difficult to reach by land, we coordinated with the Japan Self Defense Forces to transport communications equipment, mobile satellite phones, and other equipment by air and sea routes.



ortable satellite equipment



#### [Upgrading the Customer Experience (CX)]

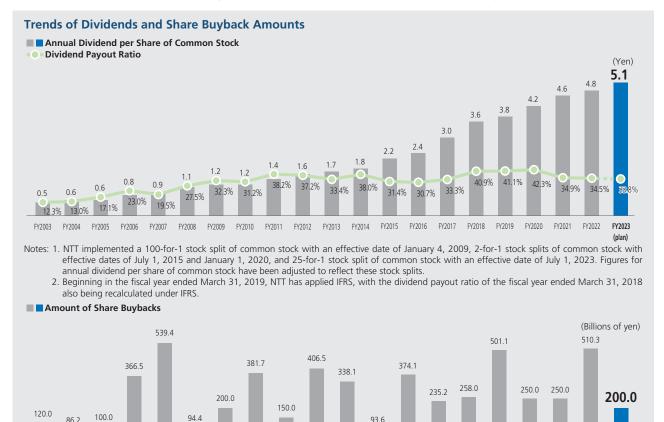
• We have been expanding existing facilities and building new ones in an effort to improve the reliability and quality of communications in areas where the spread of smartphones, social media, and video streaming has made it difficult to use smartphones due to the increased data traffic. We will continue our efforts to ensure that our customers can feel confident in using our services.

#### [Improving the Employee Experience (EX)]

- In April 2023, we revised our personnel system for general employees to encourage them to shape their careers and take on challenges based on their self-awareness of their expertise regardless of their age or seniority. To instill and promote understanding of this new system, we expanded our training menu based on specialization starting in April, and introduced a cross-group job posting system (NTT Group Job Board) and career consulting functions in July, expanding human capital investment in employee autonomy in career growth.
- We carried out an employee engagement survey covering the roughly 100 Group companies in Japan (approximately 180,000 employees). We analyzed the current status of engagement, the points that should be maintained or strengthened, and the points that should be improved, and examined and implemented measures, etc., to improve engagement from both an organizational-specific basis and a cross-group basis.
- In times of rapid change, when the future is difficult to predict, the effective approach to take is to ascertain which areas must be protected and which can be challenged while being willing to search for the routes to success even if we occasionally make small failures. Based on this idea, we held the "Conference to Learn From Failures," which sought to nurture a positive mindset toward accepting failures, within the Company, with attendance reaching approximately 2,000 people.

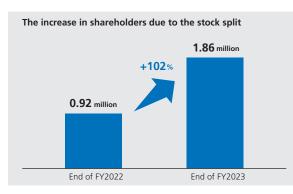
#### [Enhancement of Returns to Shareholders]

• We increased capital efficiency through continuous dividend increases and flexible share buybacks.



( FY2007 (( FY2011 FY2003 FY2005 FY2008 FY2012 FY2013 FY2014 FY2015 FY1999 FY2002 FY2004 FY2016 FY2017 FY2018 FY2019 FY2020 FY2021 FY2022 FY2023

• With the objectives of lowering the price per unit of investment, creating a more investment-friendly environment, and expanding the investor base, NTT implemented a 25-for-1 stock split of common stock in July 2023.



#### (3) Status of Research & Development, etc.

We advanced initiatives to flesh out the IOWN concept and to roll out the technology and resolve issues in a range of industries.

#### Innovative Optical and Wireless Network (IOWN) Concept

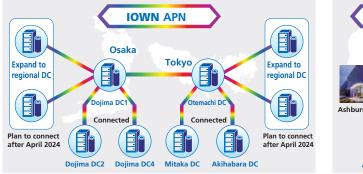
Amid the accelerating digital shift in social and economic activities, the use of communication networks has expanded greatly, and we are approaching the limits of data volume, latency, and power consumption. The IOWN concept breaks this barrier with revolutionary photonics technology, with the goal of creating a sustainable world.

Low power consumption	Large capacity, high quality	Low latency
<b>100 times</b> greater power efficiency*	<b>125 times</b> greater transmission capacity*	End-to-end latency reduced by a factor of 200*
Provides various information and communication services at power consumption reduced by a factor of 100.	Capable of downloading 10,000 two- hour movies instantaneously (in 0.3 sec). (Compared with one movie in 3 sec with 5G technology)	Transmits real-time video without the latency experienced with digital TV or satellite broadcasting.
* Target power efficiency for portion where photonics technology is applied	* Target communication capacity per optical fiber cable	* Target latency in video traffic not requiring compression within the same prefecture

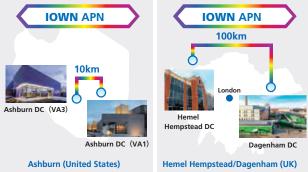
#### Research and Development in Preparation for Making the IOWN Concept a Reality

• By connecting principal data centers via IOWN APN, real time linkages were established between more distant data centers to construct an environment that could be used as if there were one single data center. Although data centers have traditionally been concentrated in urban centers, etc., this initiative will be expanded to regional data centers to create distributed data centers that capitalize on the characteristics of IOWN APN (ultra-high speed and ultra-low latency).

#### Initiative in Japan:



#### Initiative in UK and US:



# **Business Report**

## What is APN?

In existing networks, repeated conversions of optical and electrical signals consume electricity, and control processing of communications traffic creates latency. By ultimately processing all these signals as optical signals, APN consumes less energy than current networks and realizes large-capacity networks with low latency.

• The Company and its co-proposers who proposed IOWN and other state-of-the-art technologies were selected as the implementing companies for the "Beyond 5G Research and Development Promotion Project" and "Innovative Information and Communication Technology (Beyond 5G (6G)) Fund Project" publicly solicited by the National Institute of Information and Communications Technology (NICT) and the "Research and Development Project of the Enhanced Infrastructures for Post-5G Information and Communication Systems" publicly solicited by the New Energy and Industrial Technology Development Organization (NEDO). We will work together with our co-proposers and partners participating in the IOWN Global Forum to accelerate the research and development of IOWN with a view to its commercialization.

#### **IOWN Open Innovation**

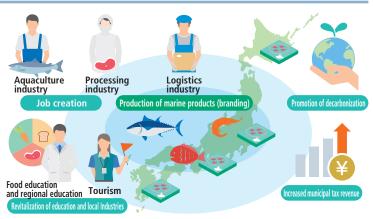
By discussing use cases with a wide range of global companies and groups and pursuing development of the necessary technologies, frameworks, and architectures, we aim to realize IOWN as a new communication platform. The number of global major ICT companies, etc. that participate as members of the IOWN Global Forum has grown to 139 organizations (as of the end of March 2024).

IT industry	Telecommunications industry	Various industrial and academic organizations
<ul> <li>Intel Corporation</li> <li>Sony Group</li> <li>Dell Technologies Japan</li> <li>Ericsson</li> <li>Microsoft</li> <li>Nokia Corporation</li> <li>Red Hat, Inc., etc.</li> </ul>	<ul> <li>Chunghwa Telecom (Taiwan)</li> <li>KDDI</li> <li>ORANGE S.A. (France)</li> <li>Rakuten Mobile</li> <li>SK Telecom (South Korea)</li> <li>TELEFÓNICA (Spain)</li> <li>NTT, etc.</li> </ul>	<ul> <li>Ajinomoto</li> <li>JAXA</li> <li>Mitsubishi Chemical Group</li> <li>MUFG Bank</li> <li>Mizuho Bank</li> <li>The University of Tokyo</li> <li>TOYOTA MOTOR, etc.</li> </ul>

\*Created based on information from the IOWN Global Forum website (the names of companies and other organizations may be shown using the commonly used names or abbreviations, and the names are listed in alphabetical order excluding founding members)

## Developing Technologies and Resolving Issues in Various Industries

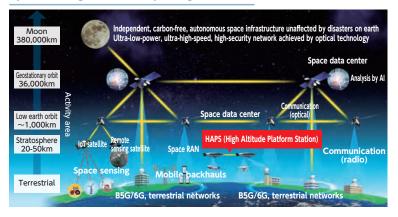
• NTT Green & Food, Inc. launched its business in July 2023 with the aim of solving food shortages and environmental issues while revitalizing local industries as the NTT Group's first fisheries company. It seeks to foster regional job creation, collaboration with local industries, and the promotion of education and culture, centered on a sustainable land-based aquaculture business that



leverages information and communications technology, technologies for the breeding improvement of fish, shellfish, and microalgae, and other technologies.

 In December 2023, four companies, consisting of Space Compass Corporation, NTT DOCOMO, NTT and SKY Perfect JSAT Corporation, began research and development of high-speed, high capacity technology aimed at accelerating the commercialization of device-todevice mobile system, which will be deployed via a space-based nonterrestrial network (NTN) using high altitude platform stations (HAPS),

## Space Integrated Computing Network and HAPS



and at expanding the use after the commercialization.

Through this development, we aim to improve the quality of communication services from the stratosphere via HAPS and promote development that leads to the realization of flexible and efficient HAPS communication service operations. We are working on developing space RAN to achieve "ultra-coverage expansion" in the Beyond 5G era, reaching the sky, sea, outer space, and every other area.

#### (4) Status by Segment

**Main Businesses** 



## Integrated ICT Business

The principal services in the Integrated ICT Business are mobile phone services, domestic inter-prefectural communications services, international communications services, solutions services, and system development services and related services.

## Regional Communications Business

The principal services in the Regional Communications Business are domestic intraprefectural communications services and related ancillary services.

## Global Solutions Business

The principal services in the Global Solutions Business are system integration services, network system services, cloud services, global data center services, and related services.

## Others (Real Estate, Energy and Others)

Others include the real estate business, energy business and others.



döcomo

NTTCommunication

NTTComware

NTTEAST

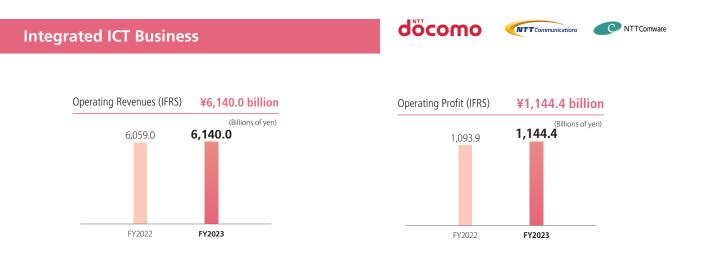
NTT WEST

NTTDATA

Other group companies

Operating Revenues*	Operating Profit*
(FY2023)	(FY2023)
¥13,374.6 billion	¥1,922.9 billion
40.1%	58.6%
(¥6,140.0 billion)	(¥1,144.4 billion)
20.8% (¥3,183.2 billion)	
28.5%	22.4%
(¥4,367.4 billion)	(¥437.7 billion)
10.7% (¥1,632.9 billion)	15.9% (¥309.6 billion) 3.1%(¥59.8 billion)

\* Percentage of simple sum of each segment (including intersegment transactions)



## Overview

In the Integrated ICT Business, we advanced initiatives including the further expansion of the enterprise business and discontinuous growth through M&A in the smart life business, while strengthening the customer base by expanding billing plans to support customer needs in the consumer telecommunications business.

## **Details of Main Initiatives**

- In July 2023, we started a collaboration with TAKENAKA CORPORATION and SHIMIZU CORPORATION to leverage digitalization to improve the productivity of the entire construction management operations that link processes and work.
- In April 2023, we began offering the video streaming platform <u>Lemino</u>, which allows followers to connect to each other by sharing impressions and reviews and makes it easy to find content they want to watch.
- In addition to promoting M&A (for details, please see (2) Business Status "Data-Driven Creation of New Value" [Strengthening the personal business] on page 31), our website "docomo smart insurance navi®" began handling life insurance and health insurance that can be signed up to on the Internet—provided by HANASAKU LIFE INSURANCE Co., Ltd.—in August 2023. In collaboration with E.design Insurance Co., Ltd., we began offering docomo Automobile Insurance in January 2024.
- In response to diversifying customer needs, we began offering the affordable "irumo" billing plan, which is aimed at customers with low data usage volumes, and "eximo" plan, which caters for up to unlimited data usage, in July 2023.

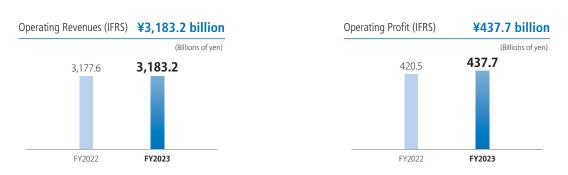
## Number of Subscriptions for Major Services

O"Mobile telecommunications services": 89.94 million subscriptions (increase of 2.45 million year-on-year) (Included in the above) "5G contracts": 29.74 million subscriptions (increase of 9.14 million year-on-year)

**NTT WEST** 

Auditor's Reports

## Regional Communications Business



NTTEAST

## **Overview**

In the Regional Communications Business, in addition to strengthening our solutions business which supports the digital transformation (DX) of companies, local governments, and societies to resolve regional social issues, we offered our "Hikari Collaboration Model," which provides wholesale fiber-optic access services, among other things, to various service providers.

## **Details of Main Initiatives**

- In view of the decline in the number of fixed-line telephone contracts (telephone subscriber lines and INS-Net) due to the diversification of communication methods in the wake of the development of mobile and broadband services, as well as the limit (around 2025) to maintaining the infrastructure (tandem transfer switches and signal transfer switches) of the Public Switched Telephone Network (PSTN) used for telephone services, we began replacing the fixed-line telephone (telephone subscriber lines and INS-Net) equipment with IP network equipment in stages by region starting from January 1, 2024.
- NTT East was among a consortium of 18 domestic and overseas communication device <u>vendors</u> and others that entered into an agreement in November 2023 to launch a new co-creation project to verify interconnections with and optimization of <u>local 5G</u> devices, with the objectives of disseminating and expanding local 5G by further reducing costs and improving user-friendliness.
- In December 2023, NTT West came to an agreement with ugo, Inc. to consider a joint project to use robots to solve social issues, such as labor shortages accelerating due to the population decline.

## Number of Subscriptions for Major Services

(Included in the above) "<u>Hikari Collaboration Model</u>": 17.12 million subscriptions (increase of 0.31 million year-on-year)

## **Global Solutions Business**

**NTT DATA** 



### **Overview**

In the Global Solutions Business, the Group worked to extend and consistently provide a range of IT services, such as offerings of digitalization and system integration, that are responsive to the changes in the market, as well as to strengthen its ability to provide services in growth areas such as the data center business and <u>managed</u> services.

## **Details of Main Initiatives**

- In August 2023, we came to an agreement with Mitsubishi UFJ Trust and Banking Corporation to proceed with the construction of standardized infrastructure for digital bonds. MUFG Bank, Ltd. has begun supporting the issuing of digital bonds using the same infrastructure.
- In August 2023, we reached an agreement to enter into a strategic partnership with Ferrovial Corp. from Spain to create digital business in the infrastructure markets of the transportation sector (e.g., airports, roads, railroads) and social sector (e.g., energy supply networks).
- In December 2023, NTT DATA Group and NTT Global Data Centers Corporation reached an agreement with TEPCO Power Grid, Incorporated to establish a new company to jointly develop and operate data centers in the Inzai-Shiroi area of Chiba Prefecture. The companies aim to realize an advanced data center model, drawing upon and combining each company's expertise to contribute to solving social issues and achieve both digitalization and carbon neutrality.

## Business Report

## **Others (Real Estate, Energy and Others)**



Note: Due to the revision of the accounting method for certain expense-related line items, the figure shown for operating profit for FY2022 is the restated figure.

## Overview

We provided services related to real estate business and energy business, etc.

## **Details of Main Initiatives**

## [Real Estate Business]

• Primarily through NTT Urban Solutions, a company that centralizes the functions of NTT Group's real estate business, we promoted office and retail operations, residential operations, and the global business. In March 2024, we opened URBANNET SENDAI-CHUO BUILDING in Sendai. Outfitted with one of the largest high functionality office floors in the area on the west side of Sendai Station, a work space that accommodates diverse working styles, and open spaces and terraces aimed at promoting new vibrancy and pedestrian circulation in the city center, it is the first property of the Sendai Metropolitan Center Rebuilding Project promoted by Sendai City.

## [Energy Business]

• NTT Anode Energy, a company that handles the NTT Group's energy business, has worked with NTT Group companies and various other partners to promote achievement of a decarbonized society through the use of renewable energy and local production for local consumption of energy. In December 2023, the company began building an energy distribution platform aimed at facilitating the adoption of renewable energy and stabilizing the electricity supply and demand. Going forward, this company will continue its commitment to the stable provision of renewable energy.

## 2. Issues to be Addressed

## (1) Changes in the business environment

On the one hand, workstyles and lifestyles in which both the real and online worlds coexist have become established. Al and robots continue to evolve, the scope of their use is expanding, and the <u>digital transformation (DX)</u> continues to make progress. On the other hand, however, negative aspects of digitalization have appeared, such as the increase in electricity consumption and the emergence of a surveillance society. In addition, the environment is dramatically changing with the increasing importance of economic security and the intensity of natural disasters worldwide.

## (2) Business Development Based on the NTT Group Medium-Term Management Strategy

In accordance with the new Medium-Term Management Strategy "New Value Creation & Sustainability 2027 Powered by IOWN," NTT Group will provide new value to customers and society, and by shifting our business activities themselves toward the achievement of a sustainable society, we will promote measures to make our existence a supporter of global sustainability.

## NTT as a Creator of New Value and Accelerator of a Global Sustainable Society

As the uses of AI expand, so does the consumption of electricity. With their low power consumption, photonicelectronic convergence devices offer a solution to this problem. We therefore are engaged in efforts to quickly bring such devices to market, while also promoting the commercialization of servers (DCI\*1), <u>digital twin</u> computing, and other technologies by making continuous investments in order to accelerate the research and development, and commercialization of IOWN, including 6G.

Furthermore, in order to strengthen the personal business that is centered on individual customers, we will enhance the smart life business, investing over 1.0 trillion yen over the next five years. For example, in addition to engaging in the expansion and upgrading of services in various fields such as finance, healthcare, and medical, we will analyze a variety of data acquired through services to deliver even more optimal personalized services.

With regard to corporate customers, we will leverage technologies such as AI, robots, IOWN, <u>digital twin</u>, and security to deploy solution services and platform services globally and transform the industries that support daily living and society. We will invest around 3.0 trillion yen or more over the next five years in this field.

Regarding data centers, in addition to further expanding the NTT Group's data center infrastructure, we will promote the upgrading of the infrastructure through the introduction of IOWN technology by investing approximately 1.5 trillion yen or more over the next five years, as well as doubling the capacity of the data centers.

In addition, while promoting the sustainable solutions that come about through combining green energy with ICT and expanding the renewable energy power generation business, we aim to achieve the stable supply of optimized and efficient electrical power through a local-production-for-local-consumption model utilizing storage batteries and EMS<sup>\*2</sup>, etc. In order to achieve a circular economy society, we will not only promote renewable energy, but also the reuse of waste materials across various industries, achieving a sustainable society through the circulation of resources. Moreover, by using IOWN, 5G/IoT, AI, and robots, we will make primary industries more efficient with more added value, contributing to industrial promotion and regional revitalization.

For further strengthening of business foundations, learning from past experiences and lessons in telecommunications failures, we will make our networks and systems more resilient to withstand large-scale failures, cyberattacks or other occurrences in order to strengthen social infrastructure and enhance our countermeasures against increasingly severe natural disasters.

In addition, we will further strengthen disaster countermeasures and promote world-class cybersecurity practices to provide safe and secure services.

\*1 Data Centric Infrastructure

\*2 Energy Management System

## **Upgrading the Customer Experience (CX)**

In June 2023, we established the new Research and Development Market Strategy Division, which combines R&D capabilities with our market planning and analysis and alliance capabilities. In addition to strengthening our product-oriented R&D, we will collaborate with customers and partners around the world at all stages from R&D to offering products. We will also promote alliances with various partners, treating all stakeholders as customers and partners, and take a "customer experience first" approach.

Our aim is for customers to continue choosing the NTT Group as we track the customer journey, ever improving and updating services by being agile to offer new experiences and impressions that exceed customer expectations.

## Improving the Employee Experience (EX)

The NTT Group places a strong emphasis on employee experience (EX) as a driving force for creating value in the world and building a sustainable society, and is committed to creating a positive cycle where people are the key drivers of value. To this end, we will support the autonomous career growth of employees and increase investment in human capital to drive business growth through the creation of new value. Based on a personnel system centered on expertise, we will support employees in acquiring external qualifications to enhance their expertise in 18 fields, enrich our training programs, and enhance our career consulting functions to advise employees on their career design, as well as provide support for life events, such as childbirth, childcare, and nursing care, to ensure our support for total career growth. Furthermore, we are making efforts to instill an "open and innovative corporate culture" that embraces trial and error, taking on challenges without fear of failure.

## (3) The NTT Group's Measures to Prevent the Leaking of Important Information

Regarding the unauthorized taking out and leaking of customer information to third party by a former temporary employee of NTT BUSINESS SOLUTIONS, NTT West Group takes this case extremely seriously and has been working with external experts to carry out various investigations, analyze the causes of the incident, and plan and implement measures to prevent a recurrence. The provisional measures taken to address the deficiencies identified in this process have already been completed. As a holding company, we will continue to strengthen and improve the security level of the entire Group by taking Groupwide initiatives, such as sharing issues, countermeasures, and experiences between Group companies, training and allocating human resources, accelerating the standardization of IT, instilling Group security policies, promoting the introduction of technical solutions, and strengthening internal audit functions. In doing so, we aim to earn the trust of our customers.

## 3. Capital Investment

NTT Group made a total of ¥2,063.1 billion of capital investments (an increase of 10.8% from the previous fiscal year), focused on responding to customer demands for various services such as 5G, "<u>FLET'S Hikari</u> (including the <u>Hikari</u> Collaboration Model)" and data centers among others.

Category	Capital Investment (Billions of yen)
Integrated ICT Business	705.4
Regional Communications Business	481.0
Global Solutions Business	657.4
Others (Real Estate, Energy and Others)	219.3

## 4. External Financing

NTT Group procured long-term financing in the amount of ¥1,085.4 billion through issuance of bonds and long-term borrowings for capital investment and other purposes.

Category	Amount (Billions of yen)
Corporate bonds	714.2
Long-term borrowings	371.1
Total	1,085.4

The Company procured long-term financing in the amount of ¥400.0 billion through long-term borrowings from NTT FINANCE CORPORATION as funds for refinancing long-term borrowings.

## 5. Main Lenders and Outstanding Borrowings

Lender	Outstanding Borrowings (Billions of yen)	
MUFG Bank, Ltd.	1,206.7	
Mizuho Bank, Ltd.	681.3	
Sumitomo Mitsui Banking Corporation	673.1	
Sumitomo Mitsui Trust Bank, Limited	311.4	
The Norinchukin Bank	278.0	
Nippon Life Insurance Company	124.8	
Meiji Yasuda Life Insurance Company	95.5	
Development Bank of Japan Inc.	78.7	
Shinkin Central Bank	60.0	
THE NISHI-NIPPON CITY BANK, LTD.	42.0	

## 6. Material Subsidiaries

Segment	Company	NTT's Equity Ownership Percentage (%)	Main Business Activities	
	NTT DOCOMO, INC.	100.00	Provision of mobile communication services and smart life area services	
	NTT Communications Corporation	0 (100.00)	Provision of inter-prefectural communications services, international communications services and solutions	
Integrated ICT Business	NTT COMWARE CORPORATION	33.40 (100.00)	Development, production, operation and maintenance of information communications systems and software	
	ORIX Credit Corporation	0 (66.00)	Financial services for individuals (loan business, credit guarantee business, and mortgage banking business)	
Regional	Nippon Telegraph and Telephone East Corporation	100.00	Provision of intra-prefectural communications services in the eastern part of Japan	
Communications Business	Nippon Telegraph and Telephone West Corporation	100.00	Provision of intra-prefectural communications services in the western part of Japan	

Segment	Company	NTT's Equity Ownership Percentage (%)	Main Business Activities
	NTT DATA Group Corporation	57.73 (57.75)	Formulation and promotion of strategies (including marketing, innovation, and strategic investments), business management, technological development and ensuring governance for the entire NTT Data Group
	NTT DATA Japan Corporation	0 (100.00)	Consulting, integrated IT solutions, system and software development, and maintenance and support
	NTT DATA, Inc.	45.00 (100.00)	Governance and strategy formulation, and promotion of measures in the global business of NTT DATA Group
	Dimension Data Holdings	0 (100.00)	IT system building and maintenance support for corporations
	NTT Security Corporation	0 (100.00)	Provision of professional security services
	NTT America	0 (100.00)	Provision of ICT services in North America
	NTT EUROPE	0 (100.00)	Provision of ICT services in Europe
	NTT Global Data Centers EMEA	0 (100.00)	Provision of data center-related services in Europe
Global Solutions Business	NTT Cloud Communications International Holdings	0 (100.00)	Provision of teleconference, web conference and video conference services
	NTT Global Data Centers Americas	0 (100.00)	Provision of data center-related services in North America
	NTT Global Networks	0 (100.00)	Provision of network services
	NETMAGIC SOLUTIONS	0 (100.00)	Provision of data center-related services in India
	NTT Global Data Centers EMEA UK	0 (100.00)	Provision of data center-related services in the UK
	NTT Managed Services Americas Intermediate Holdings	0 (100.00)	Provision of managed services in North America
	Transatel	0 (100.00)	Provision of mobile connectivity services for IoT
	NTT DATA Americas	0 (100.00)	Consulting, system design and development in North America
	NTT DATA Services	0 (100.00)	Consulting, system design and development in North America
	NTT DATA Europe & Latam	0 (100.00)	Consulting, system design and development

Segment	Company	NTT's Equity Ownership Percentage (%)	Main Business Activities	
	NTT Urban Solutions, Inc.	100.00	Contact point for urban solutions business, and integrated management of urban solutions-related information	
	NTT URBAN DEVELOPMENT CORPORATION	0 (100.00)	Real estate acquisition, development, leasing, and management	
	NTT FACILITIES, INC.	0 (100.00)	Design, management, and maintenance related to buildings and equipment	
Others (Real Estate, Energy and Others)	NTT Anode Energy Corporation	100.00	Provision of smart energy solutions, and design, management and maintenance related to electric power facilities	
	Green Power Investment Corporation	0 (99.99)	General power generation businesses, including wind, solar and other clean energy power generation, etc.	
	NTT FINANCE CORPORATION	100.00	Provision of billing and collection of charges for communications and other services, and credit card transaction settlement services	

Notes:

1. The equity ownership percentages are calculated exclusive of the treasury stock each company owns. The figures in parentheses represent the equity ownership percentages, including indirect holdings through NTT's subsidiaries.

2. During the fiscal year under review, NTT DATA CORPORATION changed its name to NTT DATA Group Corporation in conjunction with its transition to a holding company structure.

3. During the fiscal year under review, NTT Ltd. was excluded from the material subsidiaries due to the realignment of the global business.

4. During the fiscal year under review, ORIX Credit Corporation and Green Power Investment Corporation were newly added as material subsidiaries.

5. The status of specific wholly owned subsidiary as of March 31, 2024 is as follows:

Name	Address	Total Book Value of Shares of Specific Wholly Owned Subsidiary at the Company	Total Assets of NTT
NTT DOCOMO, INC.	11-1, Nagata-cho 2-chome, Chiyoda-ku, Tokyo	¥4,714,458 million	¥12,284,883 million

## I Matters Regarding Shares

## 1. Total number of shares authorized to be issued by NTT

154,823,022,500 shares

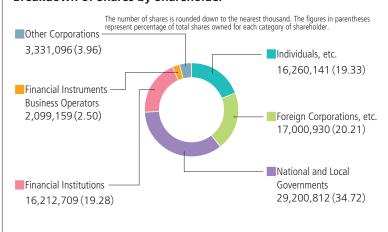
## 2. Total number of shares issued and outstanding

90,550,316,400 shares

## 3. Number of shareholders as of the end of the fiscal year ended March 31, 2024

1,862,170 shareholders

## Breakdown of Shares by Shareholder



#### Notes:

- The percentages represent the ratio of shareholders' shares to the total number of issued shares excluding treasury stock. Treasury stock does not include shares of the Company held by the officer compensation BIP (Board Incentive Plan) trust.
- 2. Other Corporations above includes 1,437 thousand shares in the name of Japan Securities Depository Center.

## 4. Principal Shareholders

Shareholders	Number of Shares Held (thousands)	Equity Ownership (%)
The Minister of Finance	29,199,372	34.72
The Master Trust Bank of Japan, Ltd. (Trust Account)	8,992,259	10.69
Custody Bank of Japan, Ltd. (Trust Account)	4,031,389	4.79
TOYOTA MOTOR CORPORATION	2,019,385	2.40
JPMorgan Chase Bank 385632	1,358,093	1.61
Moxley & Co. LLC	904,508	1.08
State Street Bank West Client – Treaty 505234	683,958	0.81
Barclays Securities Japan Ltd.	640,700	0.76
NTT Employee Share-Holding Association	600,732	0.71
Nippon Life Insurance Company	584,126	0.69

Notes: 1. Number of Shares Held is rounded down to the nearest thousand.

2. NTT's holdings of treasury stock (6,445,465,847 shares) are not included in the above table.

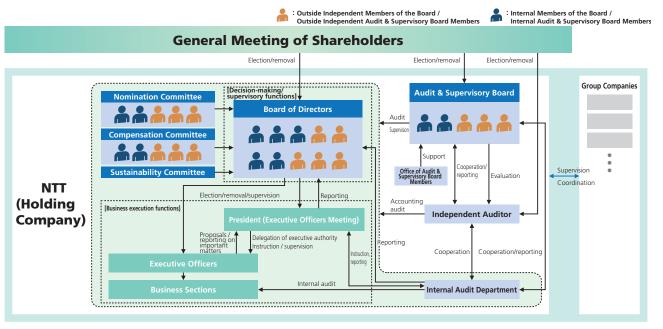
3. Equity ownership percentages do not include treasury stock. Furthermore, treasury stock does not include 23,303,000, shares of the Company held by the officer compensation BIP trust.

## **II** Matters Regarding Corporate Governance

## **1. Fundamental Policies**

We believe that strengthening the system of corporate governance in accordance with the purposes of each principle of the "Corporate Governance Code" of the Tokyo Stock Exchange is an important management issue for maximizing corporate value while meeting the expectations of various stakeholders, including shareholders and other investors, as well as customers, business partners, and employees. Therefore, we are working to strengthen corporate governance based on our fundamental policies of ensuring sound management, executing appropriate decision-making and business activities, clarifying accountability, and maintaining thorough compliance.

#### Corporate Governance System



As of March 31, 2024

**Business Report** 

## 2. Overview of Corporate Governance System

NTT believes that an auditing system based on Audit & Supervisory Board Members, including outside independent Audit & Supervisory Board Members, is an effective means of supervising management. Accordingly, we chose the company with Board of Company Auditors (Audit & Supervisory Board) model.

In addition, through the election of outside independent Members of the Board, NTT has strengthened the function of appropriately supervising the business execution.

## 3. Board of Directors

The Board of Directors has ten Members of the Board, including five outside independent Members of the Board, which brings the total percentage of outside Members of the Board to 50%. In addition, the introduction of an executive officer system that clearly separates the management decision-making and oversight functions from the business execution function ensures closer supervision of execution and enhanced management flexibility. In principle, the ordinary meetings of the Board of Directors are held once per month, and extraordinary meetings are held as needed. The Board of Directors discusses the group management strategies and makes decisions on matters stipulated by laws and regulations and on important matters related to company management and group management. Moreover, through such means as periodic reports from Members of the Board and Executive Officers on the status of business execution, the Board of Directors supervises the business execution of Members of the Board and Executive Officers.

Each outside independent Member of the Board has extensive experience and a high level of integrity and insight. We believe that the outside independent Members of the Board will help strengthen the supervisory function for business execution and expect to incorporate the opinion they provide from their wide-ranging managerial perspective.

With the objective of further strengthening the independence, objectivity, and accountability in decisions with respect to appointments and compensation of officers, etc. made by the Board of Directors, the Company has voluntarily established a Nomination Committee and Compensation Committee, each consisting of five Members of the Board, of which a majority (three) are outside independent Members of the Board, as preliminary review institutions of the Board of Directors, thereby increasing the effectiveness of governance.

Moreover, in recognition of the fact that response to sustainability issues is an important management challenge, the Company has voluntarily established a Sustainability Committee that reports directly to the Board of Directors. The committee will work to further promote initiatives after important issues and indicators have been decided by resolution of the Board of Directors.

## [Evaluation of the Effectiveness of the Board of Directors]

The Board of Directors of the Company, which is a pure holding company, plays the role of monitoring the specific business operations of the Group companies based on the medium- to long-term business strategy of the entire Group.

The Board of Directors of the Company decides important items related to the Group's management that have passed the Executive Officers Meeting, which is made up of the Executive Officers and others, as well as the review of the various committees chaired by the President or a Senior Executive Vice President and attended by the relevant Executive Officers, while also monitoring the status of the execution of the duties of the individual Members of the Board and Executive Officers. At meetings of the Board of Directors, based on the authority of the individual Members of the Board, current issues in group management and the initiatives being taken to resolve them are reported and reviewed, as well as initiatives for growing the business, such as investments and partnerships. In the fiscal year under review, active discussions were held, focusing on the new Medium-Term Management Strategy "New Value Creation & Sustainability 2027 Powered by IOWN," the business direction that NTT Group should aim for, future priority initiatives, and other matters. Furthermore, in addition to the advance explanations of agenda items to be discussed at Board of Directors meetings, explanations of matters such as issues of

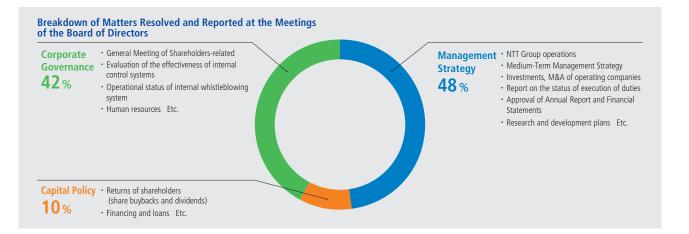
immediate concern and the status of considerations were also given to the outside independent Members of the Board by Representative Members of the Board. By striving to clarify the focus of execution of duties and the purpose of initiatives, we are creating an environment in which the supervisory function of the Board of Directors can be fully exercised.

Furthermore, to allow the outside independent Members of the Board to more deeply understand the Company's business, meetings were held between the outside independent Members of the Board and Representative Members of the Board to exchange ideas and opinions on the Company's management strategies, and they received explanations on topics such as the results of cutting-edge research and introduction of lectures using the latest ICT technologies at exhibitions of research and development where the Company is focusing its efforts. Additionally, ideas and opinions on issues in NTT Group management were exchanged between the outside independent Members of the Board and the Audit & Supervisory Board Members of the Company.

At these meetings, we received evaluations on NTT's Board of Directors from the outside independent Members of the Board and the Audit & Supervisory Board Members that adequate information is provided and Members of the Board engage in active discussions, thereby ensuring the Board's effectiveness.

In addition, NTT implements an evaluation of the effectiveness of the Board of Directors annually for the purpose of strengthening the governance of the top management through continuous improvement of effectiveness of the Board of Directors. During the fiscal year under review also, NTT implemented an evaluation of its effectiveness as a Board of Directors, with the support of a third-party organization, getting all Members of the Board and Audit & Supervisory Board Members to complete a questionnaire survey concerning the Board of Directors. Questions were asked with regard to the role and responsibilities of the Board of Directors, its composition, its operation, and its satisfaction level. The results, which were compiled at the third-party organization, confirmed that the Board was sufficiently fulfilling its important role and responsibilities, with a majority of positive opinions for all of the questions.

In addition, as a result of holding opinion-exchange meetings to simulate strategic discussions, and enhancement of discussions on important matters, such as the business direction that NTT Group should aim for and future priority initiatives, all members expressed positive opinions. Therefore, we have evaluated that the effectiveness of the Board of Directors is being ensured.



## 4. Audit & Supervisory Board

The Audit & Supervisory Board consists of a total of five Audit & Supervisory Board Members: two internal Audit & Supervisory Board Members and three outside independent Audit & Supervisory Board Members (including two women, one in each category). During the fiscal year under review, under the newly announced Medium-Term Management Strategy, as management continues to undergo significant changes, the Audit & Supervisory Board Members conducted audits based on the audit plan while focusing on audits on matters including the progress of the new Medium-Term Management Strategy, efforts to improve corporate governance including subsidiaries, thoroughness of compliance, further strengthening of the business infrastructure such as communication networks, and the response to sustainability issues, in addition to audits in accordance with laws and regulations. Furthermore, they endeavored to conduct audits responsive to incidents and changes that occurred during the fiscal year and work toward effective auditing based on dialogue with investors by the executive side.

The Audit & Supervisory Board Members, including outside independent Audit & Supervisory Board Members, held 25 meetings of the Audit & Supervisory Board during the fiscal year under review and attended important meetings such as the Board of Directors meetings. They also conducted opinion-exchange meetings with the Representative Members of the Board and independent outside Members of the Board, and interviews with heads of organizations, etc. 42 times to discuss management issues, and audited the execution of duties by Members of the Board and others. In addition, the members coordinated closely with the Independent Auditor to confirm the status of audits and discuss key audit matters, and with the Internal Audit Department to receive explanations about the audit plan and reports on status of internal control systems, and other matters. For Group companies, the Audit & Supervisory Board Members conducted meetings to exchange opinions with the Representative Members of the Board and management and on-site inspections of business sections 82 times to gain an understanding of the actual status of the execution of duties by Members of the Board and others and to make recommendations as necessary. Furthermore, they unified the recognition of material risks with Audit & Supervisory Board Members, etc. of Group companies and conducted audits through the Audit & Supervisory Board Members of various companies. Through such activities, from an independent position different from that of a person who executes business, the Audit & Supervisory Board Members contributed to the promotion of the healthy and sustainable growth and development of the Company and Group companies, as well as to the strengthening of corporate governance and raising awareness of compliance.

Moreover, the effectiveness of the Audit & Supervisory Board has continued to be evaluated since FY2018 for the purpose of looking back at the audit activities of the current fiscal year, reflecting such evaluation in the audit plan for the following fiscal year and improving the quality of audits. When effectiveness for the fiscal year under review is evaluated, questionnaires were given to and interviews were conducted with all Audit & Supervisory Board Members, and interviews were newly conducted with Audit & Supervisory Board Members of Group companies. To ensure anonymity and objective perspectives, a third-party organization was used to implement the questionnaires and interviews and to analyze the collected results. The primary items of evaluation were as follows: the audit plan; advice to the management and audits of business execution; the Group's audit system; responses to acts in violation of rules, etc.; cooperation between the three audits (audit by the Audit & Supervisory Board, audit by the Independent Auditor, and audit by the Internal Audit Department); operation of the Audit & Supervisory Board meetings, among other matters. In the evaluation, in addition to the changes over time, the status of the audit of key audit items, etc. was taken into account. As a result of discussion and verification by the Audit & Supervisory Board meeting, the effectiveness of the Audit & Supervisory Board meeting as being secured.

The Audit & Supervisory Board Members formulate an audit plan every fiscal year considering changes in the internal and external environmental and the status of the Group's business operations, and by conducting audits in response to events and changes that occur during the year as necessary, they closely monitor the efforts of the Members of the Board and Executive Officers and actively make recommendations. In addition, by continuing to strengthen collaboration with outside Members of the Board, the Internal Audit Department, and the Audit & Supervisory Board Members of Group companies, the Audit & Supervisory Board Members will continue to enhance the sophistication of the Group audit system and the effectiveness of the Company's Audit & Supervisory Board.

Regarding the unauthorized taking out and leaking of customer information to third party by a former temporary employee of an NTT Group company, the Audit & Supervisory Board Members have confirmed reporting on the completion of provisional measures taken to address the deficiencies identified in the investigation. The Audit & Supervisory Board Members will continue to confirm the progress of Group-wide efforts and further monitor the ongoing strengthening and improvement of security level of the entire Group.

## Business Report

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## 5. Nomination Committee and Compensation Committee

For the purpose of further enhancing independence, objectivity and accountability in the decisions of nominations and compensation of officers, etc. by the Board of Directors, NTT has voluntarily established the Nomination Committee and the Compensation Committee, which each consist of five Members of the Board (of which three members, a majority of committee members, are outside independent Members of the Board), as a preliminary review institution of the Board of Directors, and is increasing the effectiveness of governance. As of the end of the fiscal under review, membership of each committee consists of Akira Shimada (Representative Member of the Board, President), Takashi Hiroi (Representative Member of the Board, Senior Executive Vice President), Ken Sakamura (outside Member of the Board), Yukako Uchinaga (outside Member of the Board), and Koichiro Watanabe (outside Member of the Board), with Akira Shimada (Representative Member of the Board, President) serving as chairman of each committee. Resolutions of each committee are made by a majority of such committee's members in attendance, at meetings in which a majority of committee members are present.

In the fiscal year under review, the Nomination Committee met six times and the Compensation Committee met once, engaging in active discussions on subjects such as the nomination of officers, etc., succession planning, and revising the officer compensation system.

## 6. Nomination of Members of the Board, Etc.

In terms of the composition of the Company's Board of Directors, the nomination of executives is based on the NTT Group Personnel Policy, and personnel with the skills to resolve issues recognized by NTT Group are nominated broadly from inside and outside of the Group. Outside Members of the Board and outside Audit & Supervisory Board Members are elected with the expectation that they can provide opinions based on a broad management perspective or as an expert. Furthermore, both non-outside and outside Members of the Board are elected in line with NTT Group's promotion of diversity.

### **NTT Group Personnel Policy**

#### [Basic Policy]

Aiming to make its existence a supporter of a global, sustainable society through the creation of new value, NTT Group strives to contribute to the resolution of societal issues and the realization of a safer, more secure, and more affluent society. We have established the policy of positioning individuals that share these ideals in the upper ranks of NTT Group's management, and we are nominating such individuals from both inside and outside the Group.

#### [Nomination Policy of Candidates for Members of the Board]

In regard to Member of the Board candidates, individuals are nominated based on the broad-ranging perspective and experience, superior management skill and leadership, business sense and motivation necessary to contribute to the overall development of NTT Group in order to facilitate the improvement in NTT Group's corporate value. The Board of Directors is of a size appropriate to the Group's business, and the composition of the Board of Directors takes into account a balance of specialties and diversity.

From the perspective of strengthening the function of supervising business execution, for outside independent Members of the Board, NTT nominates individuals who present no risk of a conflict of interest with general shareholders. In principle, NTT appoints several outside independent Members of the Board.

#### [Nomination Policy of Candidates for Audit & Supervisory Board Members]

NTT has the policy of nominating candidates for Audit & Supervisory Board Members that have the capacity to provide audits based on specialized experience and insight.

From the perspective of guaranteeing fair audits of the execution of duties by Members of the Board, for outside independent Audit & Supervisory Board Members, NTT nominates individuals who present no risk of a conflict of interest with general shareholders. In accordance with the Companies Act, NTT ensures that outside Audit & Supervisory Board Members make up half or more of the Audit & Supervisory Board.

With regard to the nomination of Members of the Board, NTT has established the Nomination Committee, which consists of five Members of the Board including three outside independent Members of the Board. The committee discusses candidates and then makes proposals to be approved by the Board of Directors and presented for voting at the General Meeting of Shareholders. With regard to the nomination of candidates for Audit & Supervisory Board Members, the procedure for nomination involves Members of the Board proposing Audit & Supervisory Board Member candidates based on the nomination policy described above. These proposals are then discussed by the Audit & Supervisory Board, which consists of half or more of outside Audit & Supervisory Board Members, and consent is granted if appropriate. The candidates are then approved by the Board of Directors and presented for voting at the General Meeting of Shareholders.

## [Succession Plan]

With respect to successor candidates for the CEO position, we view it as important to secure successor candidates who can respond to technological innovation, market trends, and the speed of changes in the business environment. By securing the diversity of candidates through offering experience of a broad range of jobs and appointments to important posts, we are cultivating personnel for promotion who, in addition to possessing integrity and insight, are exceptionally well-suited to the times. The decision regarding the appointment is made by the Board of Directors after it has been presented for deliberation to the Nomination Committee, a preliminary review institution of the Board of Directors, which consists of five Members of the Board including three outside independent Members of the Board.

For future management candidates, we select various people of any age, gender, or field of expertise. Through education at the NTT University, which is a program for developing management candidates, we target diverse people who are full of desire to lead our transformation.

## [Independence of Outside Members of the Board and Outside Audit & Supervisory Board Members]

From the perspectives of strengthening the supervisory function for execution and guaranteeing appropriate audits of the execution of duties by Members of the Board, NTT has the policy of selecting individuals to serve as outside Members of the Board and outside Audit & Supervisory Board Members who do not represent risks of conflicts of interest with general shareholders. NTT designates outside Members of the Board and outside Audit & Supervisory Board Members of the Board and outside Audit & Supervisory Board Members of the Board and outside Audit & Supervisory Board Members who fulfill both the independence criteria stipulated by the Tokyo Stock Exchange and NTT's own independence standards as independent Members of the Board Members.

#### **Independence Standards**

## In order to meet the independence criteria, a person may not fall under any of the categories below in the last three fiscal years

- (1) A person who executes business in a partner company that exceeds NTT's Standards\*1
- (2) A person who executes business in a lending company that exceeds NTT's Standards\*2
- (3) A consultant, accountant, lawyer, or any other person providing professional services, who received monetary payments or any other gain in assets equal to or more than ¥10 million, excluding the Board Members' or Audit & Supervisory Board Members' compensation, from NTT or its major subsidiaries\*<sup>3</sup> in any of the last three fiscal years

(4) A person who executes business in an organization that received donations exceeding NTT's Standards\*<sup>4</sup> Even if any of (1) through (4) above applies to a person, where it has been decided that a person meets the Independence Standards, the reasons shall be explained and disclosed at the time of the person's appointment as the independent Member of the Board or independent Audit & Supervisory Board Member.

\*1 "A partner company that exceeds NTT's Standards" is defined as a company that has had any business dealing with NTT and its major subsidiaries\*<sup>3</sup> in any of the last three fiscal years equal to or more than 2% of the total operating revenues of NTT and its major subsidiaries for the respective fiscal year.

- \*2 "A lending company that exceeds NTT's Standards" is defined as a company in which the total amount of borrowings on a consolidated basis in any of the last three fiscal years equals to or is more than 2% of NTT's consolidated total assets for the respective fiscal year.
- \*3 The major subsidiaries are NTT DOCOMO, NTT East, NTT West, NTT Communications, and NTT DATA Group.

\*4 "An organization that received donations exceeding NTT's Standards" is defined as an organization which received donations from NTT and its major subsidiaries\*<sup>3</sup> in any of the last three fiscal years exceeding ¥10 million or 2% of the total income of the organization, whichever is larger, during the respective fiscal year.

# Business Report

## 7. Training for Members of the Board and Audit & Supervisory Board Members

NTT Group works to cultivate candidates suitable for top management who are able to respond to the rapidly changing management environment, by creating a range of training opportunities in areas including domestic and overseas economic and social issues, compliance, and risk management, and by allowing employees to accumulate new job experiences. Additionally, outside independent Members of the Board can gain a deeper understanding of the Company's group businesses through opportunities to deepen their understanding of the business trends of NTT Group companies and of the latest R&D results at the research facilities of the Company.

## 8. Strategic Shareholdings

NTT does not hold shares for the purpose of creating stable shareholders, and has no plans to hold such shares in the future. Conversely, NTT's business policy is to promote open innovation and collaboration with partners in a variety of industries with the aim of enhancing corporate value over the medium to long term. Based on this policy, the Company verifies whether an individual holding will contribute to medium- to long-term enhancements in corporate value and holds or sells shares accordingly. Among the comprehensive list of factors taken into consideration by the Investment Strategy Committee are the contribution to the medium- to long-term results of NTT, the progress of business collaborations, future considerations concerning business collaborations, trends in performance at investment targets and future business strategies of NTT. We apply the same policy to the strategic shareholdings of our Group companies, verifying every year whether individual holdings are appropriate, and taking steps to sell, etc. accordingly.

With respect to exercising voting rights of strategic shareholdings, NTT exercises voting rights acquired through share ownership, as it sees fit and appropriate and upon determining whether it is an initiative that would contribute to the improvement of medium- to long-term corporate value, from the perspective of sustainable growth of the companies NTT invests in and improving corporate value for both NTT and the companies.

## 9. Capital Policy

With regard to dividends, our basic policy is to steadily increase dividends, and we also flexibly carry out buybacks to improve capital efficiency.

## 10. Content of Resolutions Concerning the Design of Systems to Ensure the Propriety of NTT's Business

The Company's Board of Directors resolved the NTT Group's Basic Policy on the Design of Internal Control Systems, and the policy was revised on April 1, 2024. The content of the resolution is set out below.

(The basic policy and outline of operations for FY2023 are included in The 39th Ordinary General Meeting of Shareholders Other Matters Subject to Measures for Electronic Provision (Matters Excluded From Paper-Based Documents Delivered).)

## **Basic Policy on the Design of Internal Control Systems**

As a partner that enables society and industry to move ahead, NTT Group companies will not only provide services that support the safety and security of people around the world, but will also rise to the challenge of creating new value to make people's lives more comfortable and prosperous through continuous innovation, and the challenge of realizing of a global sustainable society.

In meeting these challenges, it is essential that the Company not only comply with laws and regulations, social norms, and internal policies both in each country and region, but also conduct our business with integrity and efficiency and high ethical standards.

We have established a basic policy to achieve the above. The President, as the chief executive officer, shall be responsible for the design and operation of the internal control systems in accordance with this Basic Policy.

1. System to Ensure that the Execution of Duties by Directors, etc. and Employees Complies with Laws and Regulations and the Articles of Incorporation

The Company shall take the following actions to ensure that it not only complies with laws and regulations but also conducts its business with high ethical standards:

(1) Corporate Ethics and Compliance

- (i) The NTT Group Corporate Ethics Policy shall be established to lay out the basic principles of corporate ethics and provide specific guidelines for ethical behavior for all NTT Group Directors, etc. and employees.
- (ii) The Corporate Ethics Committee, chaired by a Senior Executive Vice President, shall be established to clarify the responsibilities of corporate ethics, promote corporate ethics, foster compliance awareness, maintain discipline, and conduct investigations and reviews of whistleblowing reports. In addition, to prevent harassment at the workplace, the Company shall establish an anti-harassment policy and prescribe the measures to be taken.
- (iii) The Company shall conduct corporate ethics training, etc., to continuously raise the awareness of Directors, etc., and employees regarding corporate ethics and compliance. In addition, the Company shall conduct awareness surveys, etc. to evaluate the effectiveness of these initiatives.
- (iv) The Company shall stipulate in an employment policy, etc., the obligations of employees to faithfully comply with laws, regulations, internal policies, and notices and to devote all efforts to the performance of their duties to operate the business properly and efficiently.
- (v) The Company shall establish a disciplinary policy, etc., and shall deal with any violations of laws, regulations, or internal policies in accordance with such policy.
- (2) Whistleblowing

The Company shall endeavor to foster a more open corporate culture and shall establish a Corporate Ethics Help Line in each of NTT Group companies and an external Corporate Ethics Help Line contact point throughout the Group,

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staffed by lawyers, to receive whistleblowing reports, whether anonymous or named. The Company shall also establish an independent reporting channel to Audit & Supervisory Board Members. Whistleblowers shall be protected from any disadvantages because of making a report to the Corporate Ethics Help Line and/or to Audit & Supervisory Board Members.

(3) Internal Audit

(i)In order to promote the efficient and effective internal audit activities, the Company shall formulate an internal audit policy, which shall determine the fundamental matters concerning the conduct of internal audits, and establish the Internal Audit Department as an independent organization under the direct control of the President. The Internal Audit Department, whose mission is to increase the value of NTT Group and to contribute to the achievement of its business objectives, shall evaluate the adequacy and effectiveness of governance, risk management, and internal control processes and make recommendations from an independent and objective standpoint in accordance with the internal audit policy.

- (ii)The Internal Audit Department shall report the internal audit plan to the Board of Directors and Audit & Supervisory Board Members and shall periodically report the results of internal audits to the Board of Directors and Audit & Supervisory Board Members.
- (4) Disclosure

(i)The Company shall make reasonable efforts to ensure the reliability of its reports prepared in accordance with the Financial Instruments and Exchange Act and other applicable laws and regulations.

- (ii)The Company shall formulate an internal policy that establishes disclosure control procedures for important management information of the Company to provide timely, fair, and impartial disclosure of information of NTT Group and to facilitate appropriate investment decisions by investors, etc. The Company shall also formulate and disclose a Disclosure Policy as its fundamental policy for disclosure of information to investors, etc. and investor relations activities.
- (iii)The Company shall make disclosures in accordance with relevant domestic and foreign laws and stock exchange rules and will proactively endeavor to disclose such information as the Company believes may be useful in promoting shareholders' and investors' understanding with respect to NTT Group.
- (5) Sustainability

The Company shall establish a Sustainability Committee and manage the action policies and progress of sustainability initiatives across the entire Group.

2. Policies and Other Systems Related to Risk Management

The Company shall take the following measures to effectively manage risks:

- (1) The Company shall establish a risk management policy, which defines fundamental policies concerning the risk management for appropriate and efficient business operations.
- (2) The Company shall establish a Business Risk Management Committee, chaired by a Senior Executive Vice President, to ensure that risk management functions effectively and strongly throughout the Company. The Business Risk Management Committee shall oversee overall risk management and establish policies for identifying and managing enterprise-wide risks.
  - 3. System to Ensure the Efficient Execution of Duties by Directors, etc.

The Company shall take the following measures to ensure efficient business operations through an appropriate allocation of responsibilities and the oversight framework for Directors, etc.:

- (1) The Company shall establish a policy of the Board of Directors. In principle, the Board of Directors shall hold meetings once each month to make decisions on important management matters based on applicable laws and regulations, the principles of business judgment and the duty of care of a prudent manager, and Directors, etc., shall also report regularly on the status of the performance of their duties.
- (2) To strengthen the function of supervising the fairness of the performance of duties, the Board of Directors shall include outside independent directors.
- (3) The Company shall adopt an executive officer system to clearly separate the management decision-making and supervisory functions of the Board of Directors from the business execution functions of the executive officers, thereby enhancing management flexibility.
- (4) The Company shall establish an Executive Officers Meeting and committees under the Executive Officers Meeting in charge of the important business execution to ensure the smooth conduct of business operations delegated by the Board of Directors.
- (5) The Company shall establish an organization policy that defines the structure of the internal organizations and the responsibilities of each organization, and an authority policy that defines the division of authority.
  - System for Retaining and Managing Information Related to the Performance of Duties by Directors, etc.
     The Company shall take the following measures to manage information related to the performance of the duties of Directors, etc. and to contribute to the appropriate and efficient conduct of business:
- (1) The Company shall establish a document policy to regulate necessary matters regarding the management of documents (including related materials and electromagnetic records. The same shall apply hereinafter.) and other information. In addition, such documents shall be retained for the period prescribed by laws and regulations or for the period necessary for business operations.
- (2) The Company shall establish an information security management policy to define all fundamental matters related to the acquisition and management of information necessary for its business, and shall take information security measures to identify and prevent risks, and to minimize damage when a risk materializes.

5. System to Ensure the Proper Business Activities of NTT Group

The Company shall take the following measures to ensure that each of NTT Group companies complies with all applicable laws and regulations and, while fully respecting each other's independence and autonomy, conducts its business appropriately and efficiently and contributes to the growth and development of the Group as a whole:

- (1) In order to oversee and coordinate NTT Group and promote efficient and effective group management, the Company shall establish a system for reporting from each company on matters necessary for NTT Group's business operations.
- (2) The Company shall conduct education and training to employees to prevent fraud or misconduct in NTT Group.
- (3) The Company shall formulate a business risk management manual to enable NTT Group to prevent and prepare for risks in advance, and to respond to risk events appropriately and promptly, and shall manage risks on a Group-wide basis.
- (4) The Company shall establish NTT Group Information Security Regulations and provide the direction of essential principles and specific measures related to information security to be followed by the entire NTT Group.
- (5) The Company shall conduct internal audits of NTT Group companies, etc. in a risk-based manner, taking into consideration their business conditions and other factors.

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6. Matters Relating to Employees Engaged to Assist Audit & Supervisory Board Members in the Performance of Their Duties and Matters Relating to the Independence of Such Employees from Directors, etc.

The Company shall take the following measures with respect to employees assigned to assist the Audit & Supervisory Board Members in the performance of their duties, to ensure the effective performance of the audits by Audit & Supervisory Board Members:

- (1) The Company shall establish the Office of Audit & Supervisory Board Members as an important structure under the Companies Act to provide dedicated employees to assist Audit & Supervisory Board Members in the performance of their duties.
- (2) Employees assigned to the Office of Audit & Supervisory Board Members shall perform their responsibilities under the direction and orders of Audit & Supervisory Board Members.
- (3) Decisions on the transfer of employees assigned to the Office of Audit & Supervisory Board Members, evaluations of such employees shall be made with due regard to the opinion of the Audit & Supervisory Board.
  - 7. System for Reporting to Audit & Supervisory Board Members by Directors, etc. and Employees and System for Ensuring Effective Conduct of Audits by Audit & Supervisory Board Members

To ensure that audits by Audit & Supervisory Board Members are conducted effectively, the Company shall take the following measures, including the reporting to Audit & Supervisory Board Members by Directors, etc., and employees of important matters concerning the performance of their duties:

- (1) Directors, etc. shall report the following matters concerning the performance of their duties:
  - (i) Matters decided by the Executive Officers Meeting
  - (ii) Matters that have caused or may cause material damage to the Company
  - (iii) Monthly financial reports
  - (iv) Results of internal audits
  - (v) Matters involving a risk of violation of laws and regulations or the Articles of Incorporation
  - (vi) Status of whistleblower reports to the Help Line
  - (vii) Material matters reported by an NTT Group company
  - (viii) Other material compliance matters
- (2) Directors, etc., Independent Auditors and the Internal Audit Department shall exchange opinions with Audit & Supervisory Board Members on a regular or ad hoc basis.
- (3) Audit & Supervisory Board Members may attend meetings of the Board of Directors and other important meetings.
- (4) Audit & Supervisory Board Members may independently engage and obtain advice from external experts with respect to the performance of audit.
- (5) Audit & Supervisory Board Members may claim expenses necessary for the performance of their duties, and the Company shall pay such expenses based on such claim.
- (6) No person who reports to Audit & Supervisory Board Members shall be treated adversely because of such report.

Note: For purposes of this Basic Policy, "Directors, etc." means Directors, Executive Officers, and Senior Vice President of R&D.

## **N** Matters Regarding Corporate Officers

## 1. Status of Members of the Board and Audit & Supervisory Board Members

Name	Position and Responsibilities	Number of Shares of the Company Held	
Jun Sawada	Chairman and Representative Member of the Board	1,123,500 shares	
Akira Shimada	Representative Member of the Board President and Chief Executive Officer (CEO)	772,600 shares	
Katsuhiko Kawazoe	Representative Member of the Board Senior Executive Vice President In charge of technical strategy Chief Technology Officer (CTO) Chief Information Officer (CIO) Chief Digital Officer (CDO)	409,300 shares	
Takashi Hiroi	Representative Member of the Board Senior Executive Vice President In charge of business strategy Chief Financial Officer (CFO) Chief Compliance Officer (CCO) Chief Human Resource Officer (CHRO)	364,000 shares	
Akiko Kudo	Member of the Board Senior Vice President Head of Alliance Department, Research and Development Market Strategy Division	114,700 shares	
Ken Sakamura Outside Independent	Member of the Board	58,400 shares	
Yukako Uchinaga Outside Independent	Member of the Board	21,000 shares	
Ryoji Chubachi Outside Independent	Member of the Board	78,900 shares	
Koichiro Watanabe Outside Independent	Member of the Board	36,100 shares	
Noriko Endo Outside Independent	Member of the Board	48,300 shares	
Keiichiro Yanagi	Full-time Audit & Supervisory Board Member	12,000 shares	
Kanae Takahashi	Full-time Audit & Supervisory Board Member	200,700 shares	
Kensuke Koshiyama Outside Independent	Full-time Audit & Supervisory Board Member	0 shares	
Hideki Kanda Outside Independent	Audit & Supervisory Board Member	0 shares	
Kaoru Kashima Outside Independent	Audit & Supervisory Board Member	0 shares	

Notes: 1. Of the 15 Members of the Board and Audit & Supervisory Board Members, ten are male and five are female.

2. Of the Members of the Board, Mr. Ken Sakamura, Ms. Yukako Uchinaga, Mr. Ryoji Chubachi, Mr. Koichiro Watanabe and Ms. Noriko Endo are outside Members of the Board as defined in Article 2, item (xv) of the Companies Act. Also, based on the listing rules of the Tokyo Stock Exchange, NTT has designated them as independent Members of the Board and filed the information related thereto with the Tokyo Stock Exchange.

3. Of the Audit & Supervisory Board Members, Mr. Kensuke Koshiyama, Mr. Hideki Kanda and Ms. Kaoru Kashima are outside Audit & Supervisory Board Members as defined in Article 2, item (xvi) of the Companies Act. Also, based on the listing rules of the Tokyo Stock Exchange, NTT has designated them as independent Audit & Supervisory Board Members and filed the information related thereto with the Tokyo Stock Exchange.

Term of	Attenda	nce Rate	Description of Driving Commune Destrictions
Office	Board of Directors Meetings	Audit & Supervisory Board Meetings	Description of Principal Concurrent Positions
10 years	12/12	_	
TO years	(100%)	_	
12 years	12/12	_	
12 years	(100%)	_	
2	12/12		
2 years	(100%)	_	
	12/12		
2 years	(100%)	—	
2 years	12/12	_	Business Executive of Smart City LLP
	(100%)		
	12/12		
5 years	(100%)	_	[Professor of Toyo University (Retired on March 31, 2024)]
			President and CEO of Globalization Research Institute, Inc.
2 years	12/12	_	External Director of SINTOKOGIO, LTD. [Outside Director, Member of the Advisory Board of Teijin Limited (Retired on June 21, 2023)]
<b>,</b>	(100%)		[Chairperson and Representative Director of Japan Women's Innovative Network, a non-prof
			organization (Retired on March 31, 2024)] Grand Emeritus Advisor of National Institute of Advanced Industrial Science and
2 1/0 2/10	12/12		Technology
2 years	(100%)	_	President of Tokyo Information Design Professional University (Assumed on April 1, 2023)
	12/12		[Outside Director of JAPAN POST BANK Co., Ltd. (Retired on June 20, 2023)]
2 years	(100%)	—	Special Adviser of The Dai-ichi Life Insurance Company (Assumed on April 1, 2023) [Director of Dai-ichi Life Holdings, Inc. (Assumed on April 1, 2023, and retired on June 26, 2023)]
	(100,0)		Project Professor of Keio University
	12/12		Outside Director of AIN HOLDINGS INC.
2 years	(100%)	—	Outside Director of Hankyu Hanshin Holdings, Inc. Independent Director of Techpoint, Inc.
	(100 %)		External Director of Japan Elevator Service Holdings Co., Ltd.
			Professor of Research Council of Waseda University (Assumed on April 1, 2024)
2	12/12	25/25	
2 years	(100%)	(100%)	
4 years	12/12	25/25	Company Auditor of NTT DATA, Inc.
+ years	(100%)	(100%)	
2 years	12/12	25/25	
	(100%)	(100%)	
5 years	12/12	25/25	External Director of Sumitomo Mitsui Trust Bank, Limited
J years	(100%)	(100%)	[Professor of Professional School of Gakushuin University (Retired on March 31, 2024)]
Ever	12/12	25/25	Certified Public Accountant
5 years	(100%)	(100%)	Audit & Supervisory Board Member of Kirin Holdings Company, Limited External Director of Sumitomo Mitsui Trust Holdings, Inc.

4. Mr. Katsuhiko Kawazoe and Mr. Takashi Hiroi have served as Members of the Board in the past, separate from the term of office stated above.

5. Audit & Supervisory Board Member Mr. Keiichiro Yanagi is a certified member of the Securities Analysts Association of Japan, Audit & Supervisory Board Member Mr. Kensuke Koshiyama has experience working for the Board of Audit of Japan, and Audit & Supervisory Board Member Ms. Kaoru Kashima is a certified public accountant. They all have extensive knowledge of finance and accounting matters.

6. There is no special relationship between NTT and the companies where outside Members of the Board and outside Audit & Supervisory Board Members hold concurrent positions.

 Audit & Supervisory Board Member Mr. Takashi lida resigned from his position at the conclusion of the Ordinary General Meeting of Shareholders held on June 22, 2023.

## 2. Directors and Officers Liability Insurance Policy

NTT has entered into a directors and officers liability insurance policy as provided for in Article 430-3, paragraph (1) of the Companies Act with an insurance company. This insurance policy covers the insured's losses and such costs as related litigation expenses incurred from claims for damages arising from acts (including nonfeasance) carried out by the insured as an officer or a person at a certain position of the Company. However, losses and costs personally incurred by the insured due to criminal acts, such as bribery, and intentional illegal activities are not covered by the policy as a measure to ensure that the proper performance of duties by officers is not impaired.

The insureds included in this policy consist of all Members of the Board, Audit & Supervisory Board Members and Executive Officers of NTT and NTT subsidiaries, namely NTT East, NTT West, NTT DOCOMO (including some subsidiaries of NTT DOCOMO), NTT Communications, NTT Comware (including some subsidiaries of NTT Comware), NTT Urban Solutions, NTT URBAN DEVELOPMENT CORPORATION, NTT Anode Energy, and NTT FACILITIES, INC.

## 3. Policies Concerning, and Total Compensation, etc. of Members of the Board and Audit & Supervisory Board Members

The Board of Directors resolved at its meeting held on May 12, 2021 a policy for determining the details of individual compensation, etc. for Members of the Board (hereinafter "Determination Policy"; this was partially amended by resolution of the Board of Directors at a meeting held on November 10, 2021). The overview of the Determination Policy is as follows.

Concerning the Determination Policy, composition and level of compensation for Members of the Board of NTT, in order to secure objectivity and transparency, NTT established the Compensation Committee, comprised of five Members of the Board, including three outside independent Members of the Board. Compensation matters are decided by the Board of Directors after deliberation by this committee. Moreover, decisions on the composition ratios and calculation methods for compensation, and individual amounts of compensation for each Member of the Board are delegated from the Board of Directors to the Compensation Committee. The reason for delegating these authorities to the Compensation Committee is that said committee is composed of two Representative Members of the Board and three outside Members of the Board, and we believe that it is able to make the appropriate judgements from an outside perspective while also taking a bird's-eye view of the Company's overall performance.

Compensation of Members of the Board (excluding outside Members of the Board) consists of a monthly salary (base salary) and a bonus (compensation related to performance over the short term), NTT stock purchase through Board Members Shareholding Association and performance-related stock compensation (compensation related to performance over the medium to long term).

The base salary is a fixed compensation paid monthly on the basis of the scope of each Member of the Board's roles and responsibilities. The bonus is paid in June each year, taking into account NTT's business results for the current fiscal year. The financial targets of the Medium-Term Management Strategy have been selected as performance indicators for bonus. This is because greater clarification of the link between Members of the Board's compensation and the Company's corporate value increases the motivation to achieve the financial targets in the Medium-Term Management Strategy. In addition, the method for calculating bonus is to convert the level of year-on-year improvement or achievement level of the plan for each financial target into a payment rate with a predetermined method for each indicator, weighting the average based on the weight of each indicator then multiplying the base salary by position. (Please refer to "Bonus Performance Indicators" on the next page.)

Also, to reflect NTT's medium- to long-term business results, Members of the Board purchase NTT shares through the Board Members Shareholding Association using the compensation for stock acquisition that is paid every month. Purchased shares are to be held by the Members of the Board throughout their terms of office.

For the performance-related stock compensation, a trust, established by NTT is used. The Members of the Board are granted points corresponding to their role in June each year and a performance-related coefficient corresponding to the level of achievement of the performance indicator is determined in June of the year following the final fiscal year of the Medium-Term Management Strategy, and the number of shares to be granted to each Member of the Board is calculated by multiplying the performance-related coefficient by the number of points that has been accumulated. The granted shares are

delivered to the Member of the Board upon retirement.

In conjunction with the announcement of the new Medium-Term Management Strategy, the trust period has been extended and the performance indicator has been changed (from EPS to <u>EBITDA</u>, the financial target indicator of the new Medium-Term Management Strategy) from FY2024.

The composition ratio of compensation in a case where standard business results are achieved is roughly as follows: Fixed compensation: Short-term performance-related compensation: Medium- to long-term performance-related compensation = 50%: 30%: 20%.

In order to maintain a high level of independence, compensation of outside Members of the Board consists of a monthly fixed compensation only, and is not linked to NTT's business results.

Note that an overview of the policy for determining the details of individual compensation, etc. of Members of the Board is as provided above, and when determining the details of the individual compensation, etc. of Members of the Board, the Compensation Committee considers matters from various angles, including consistency with the Determination Policy, so, the Board of Directors respects its judgment, and the details of the individual compensation, etc. of Members of the Board for the fiscal year under review are judged to be in line with the Determination Policy.

Compensation of Audit & Supervisory Board Members is determined by resolution of the Audit & Supervisory Board and consists of a base salary only, for the same reasons as those cited above with respect to outside Members of the Board.

The membership of the Compensation Committee delegated by the Board of Directors to determine the details of individual compensation, etc. of Members of the Board for the fiscal year under review consists of Akira Shimada (Representative Member of the Board, President), Takashi Hiroi (Representative Member of the Board, Senior Executive Vice President), Ken Sakamura (outside Member of the Board), Yukako Uchinaga (outside Member of the Board), and Koichiro Watanabe (outside Member of the Board).

## **Bonus Performance Indicators**

Financial targets of the Medium-Term Management Strategy and other measures are set as performance indicators and the level of year-on-year improvement or achievement level of the plan are evaluated.

Category	Performance Indicators	Evaluation Weighting	Evaluation Method	FY2022 Results	FY2023 Results
Financial indicators	EBITDA	25%		¥3,290.2 billion	¥3,418.1 billion
	EPS (earnings per share)	10%	YoY improvement	¥13.9	¥15.1
Sustainability indicators	Employee engagement rate	2.5%		57%	54%
Category	Performance Indicators	Evaluation Weighting	Evaluation Method	FY2023 Targets	FY2023 Results
	EBITDA	25%		¥3,390.0 billion	¥3,418.1 billion
	Operating profit	10%		¥1,950.0 billion	¥1,922.9 billion
Financial indicators	Overseas operating profit margin	10%		8.3%	8.6%
	ROIC (return on invested capital) in existing areas	5%	–	8.3%	8.1%
	Greenhouse gas emissions	5%		2.466 million tons or less	2.419 million tons
Sustainability indicators	New female manager promotion rate	5%		30%	28%
	B2B2X revenues	2.5%		¥873.1 billion	¥1,058.1 billion

Notes: 1. NTT implemented a 25-for-1 stock split of common stock with an effective date of July 1, 2023. The figure for EPS have been adjusted to reflect the impact of the stock split as if the stock split had occurred at the beginning of the prior fiscal year.

2. The scope of aggregation for employee engagement rate is approximately 100 domestic Group companies (in the future, we plan to expand the scope, including overseas Group companies).

3. The scope of aggregation for overseas operating profit margin is NTT DATA Group consolidated. Calculation excludes temporary expenses, such as M&A-related amortization of intangible assets.

4. Existing areas refer to NTT DOCOMO's consumer telecommunications businesses, NTT East and NTT West.

Greenhouse gas emission figures are preliminary figures. The figures are for GHG protocol Scope 1 & 2.
 The scope of aggregation for new female manager promotion rate is five major domestic Group companies (NTT, NTT DOCOMO\*, NTT East, NTT West, and NTT

DATA Group\*). \*NTT DOCOMO includes figures from NTT Communications. Furthermore, NTT DATA Group includes figures from NTT DATA Japan Corporation and NTT DATA,

Inc. 7. The scope of aggregation for B2B2X revenues is the Integrated ICT Business Segment, the Regional Communications Business Segment, and the Global Solutions Business Segment. For the bonus performance indicators in FY2024, from the perspective of enhancing customer experience (CX), we plan to change the B2B2X revenues to customer engagement (NPI, NPS).

Category	Performance Indicators	Evaluation Weighting	Evaluation Method
Financial indicators	EBITDA	25%	<ul> <li>YoY improvement</li> </ul>
	EPS (earnings per share)	10%	- for improvement

Category	Performar	nce Indicators	Evaluation Weighting	Evaluation Method
	EBITDA		25%	-
Financial indicators	Operating profit		10%	
Findricial indicators	Overseas operating profit margin		10%	<ul> <li>Achievement</li> <li>level of plan</li> </ul>
	ROIC (return on invested c	5%		
	Greenhouse gas emissions		5%	
	New female manager pror	2.5%		
Sustainability indicators	Employee engagement rate		2.5%	
		NPI	2.5%	_
	Customer engagement	NPS	2.5%	_

Notes: 1. The scope of aggregation for overseas operating profit margin is NTT DATA Group consolidated. Calculation excludes temporary expenses, such as M&A-related amortization of intangible assets.

Existing areas refer to NTT DOCOMO's consumer telecommunications businesses, NTT East and NTT West.

3. GHG emissions are for GHG protocol Scope 1 & 2.

4. The scope of aggregation for new female manager promotion rate is five major domestic Group companies (NTT, NTT DOCOMO\*, NTT East, NTT West, and NTT DATA Group\*).

\*NTT DOCOMO includes figures from NTT Communications. Furthermore, NTT DATA Group includes figures from NTT DATA Japan Corporation and NTT DATA, Inc. 5. The scope of aggregation for employee engagement rate is approximately 100 domestic Group companies (in the future, we plan to expand the scope, including overseas Group companies).

Customer engagement NPI (Next Purchase Intention) measures the intention to continue using the service, and NPS® (Net Promoter Score®)\* measures the likelihood of recommending to others. The subject of customer engagement includes services for small- and medium-sized enterprises and consumer services, which are focus areas for NTT East, NTT West, and NTT DOCOMO\*\*. (Expansion to services for large corporations is also being considered for the future.)
 \*The Net Promoter Score and NPS are registered trademarks of Bain & Company, Inc., Fred Reichheld, and Satmetrix Systems, Inc. (currently NICE Systems, Inc.).
 \*NTT DOCOMO includes figures from NTT Communications.

# **Business Report**

		Fixed	Short-Term	Medium- to	Long-Term	Total
Position	Number of Persons	Base Salary (Millions of yen)	Bonuses (Millions of yen)		Performance- related stock compensation (Millions of yen)	Compensation (Millions of yen)
Members of the Board	10	308	147	28	57	539
Audit & Supervisory Board Members	6	176	_	_	_	176
Total	16	483	147	28	57	714
(Of which outside Officers)	(9)	(176)	()	(—)	()	(176)

Notes: 1. Compensation amounts shown above include compensation paid to one Audit & Supervisory Board Member who resigned on June 22, 2023, at the conclusion of the 38th Ordinary General Meeting of Shareholders.

2. At the 36th Ordinary General Meeting of Shareholders held on June 24, 2021, it was resolved that the amount of compensation for Members of the Board comprises three components: (1) the amount of monetary compensation: ¥600 million or less annually, (2) the amount paid to Members of the Board as funds to acquire NTT's shares through the Board Members Shareholding Association, etc.: ¥50 million or less annually and 600,000 shares\* or less annually, and (3) the amount to be contributed for the performance-related stock compensation system, etc.: ¥100 million or less annually and 1,175,000 shares\* or less annually. Note that at the conclusion of this General Meeting of Shareholders, there were eight Members of the Board.

\*NTT implemented a 25-for-1 stock split of common stock with an effective date of July 1, 2023. The figure presented is the number of shares after adjustment to reflect the stock split.

3. The amount of performance-related stock compensation for Members of the Board shown above is the amount recorded as expenses for point grants for the fiscal year under review.

4. The amount of compensation for Audit & Supervisory Board Members was resolved to be ¥200 million or less annually at the 21st Ordinary General Meeting of Shareholders held on June 28, 2006. Note that at the conclusion of this General Meeting of Shareholders, there were five Audit & Supervisory Board Members.

5. The composition ratio of compensation for Members of the Board (excluding outside Members of the Board) in a case where standard business results are achieved is roughly as follows: Fixed: Short-term: Medium- to long-term = 50%: 30%: 20%.

## 4. Outside Members of the Board and Outside Audit & Supervisory Board Members

## Principal Activities of Outside Members of the Board and Audit & Supervisory Board Members

Position	Name	Statements Made at Board of Directors' Meetings and Overview of Duties in Relation to the Role Expected to be Fulfilled by Outside Members of the Board
Outside Members of the Board	Ken Sakamura	Mr. Ken Sakamura has a wealth of experience as an operational director of research institutions, including universities, and has a high level of integrity and insight. He was therefore elected at the Ordinary General Meeting of Shareholders held in June 2022 on the expectation that he would help strengthen the supervisory function for business execution and provide advice from his wide-ranging perspectives on management, and he has been serving as outside Member of the Board. Mr. Sakamura has made comments at meetings of the Board of Directors and meetings held to exchange opinions with Representative Members of the Board, mainly on subjects such as research and development, the promotion of <u>DX</u> , and industry and technological trends regarding investment projects. In addition, on the Nomination Committee and the Compensation Committee he has offered advice on the appointment of officers, etc., succession planning, and revising the compensation system.
	Yukako Uchinaga	Ms. Yukako Uchinaga has a wealth of experience in global corporate management and diversity promotion, and has a high level of integrity and insight. She was therefore elected at the Ordinary General Meeting of Shareholders held in June 2022 on the expectation that she would help strengthen the supervisory function for business execution and provide advice from her wide-ranging perspectives on management, and she has been serving as outside Member of the Board. Ms. Uchinaga has made comments at meetings of the Board of Directors and meetings held to exchange opinions with Representative Members of the Board, mainly on subjects such as global strategy, public relations strategy, and human resources strategy. In addition, on the Nomination Committee and the Compensation Committee she has offered advice on the appointment of officers, etc., succession planning, and revising the compensation system.
	Ryoji Chubachi	Mr. Ryoji Chubachi has a wealth of experience as a corporate manager and the person responsible for operating a research institution, and has a high level of integrity and insight. He was therefore elected at the Ordinary General Meeting of Shareholders held in June 2022 on the expectation that he would help strengthen the supervisory function for business execution and provide advice from his wide-ranging perspectives on management, and he has been serving as outside Member of the Board. Mr. Chubachi has made comments at meetings of the Board of Directors and meetings held to exchange opinions with Representative Members of the Board, mainly on subjects such as research and development, Group management, and competition policy, etc.
	Koichiro Watanabe	Mr. Koichiro Watanabe has a wealth of experience as a corporate manager, and has a high level of integrity and insight. He was therefore elected at the Ordinary General Meeting of Shareholders held in June 2022 on the expectation that he would help strengthen the supervisory function for business execution and provide advice from his wide-ranging perspectives on management, and he has been serving as outside Member of the Board. Mr. Watanabe has made comments at meetings of the Board of Directors and meetings held to exchange opinions with Representative Members of the Board, mainly on subjects such as capital policy, marketing, and risk management, etc. In addition, on the Nomination Committee and the Compensation Committee he has offered advice on the appointment of officers, etc., succession planning, and revising the compensation system.
	Noriko Endo	Ms. Noriko Endo has a wealth of experience cultivated through her career, including interviewing activities as the editor of a financial magazine, conducting research on public policy (in the energy field, etc.), and serving as an outside director of corporations, and has a high level of integrity and insight. She was therefore elected at the Ordinary General Meeting of Shareholders held in June 2022 on the expectation that she would help strengthen the supervisory function for business execution and provide advice from her wide-ranging perspectives on management, and she has been serving as outside Member of the Board. Ms. Endo has made comments at meetings of the Board of Directors and meetings held to exchange opinions with Representative Members of the Board, mainly on subjects such as Group management, strengthening governance, and public policy, etc.

Position	Name	Statements Made at Board of Directors Meetings and Audit & Supervisory Board Meetings
	Kensuke Koshiyama	Based on the professional perspective fostered through his extensive experience working for the Board of Audit of Japan for many years, Mr. Kensuke Koshiyama has made comments as necessary at meetings of the Board of Directors and the Audit & Supervisory Board, at meetings held to exchange opinions with Representative Members of the Board and outside independent Members of the Board, and at meetings held to exchange opinions with Representative Members of the Board and Audit & Supervisory Board Members of Group companies. These comments were mainly from a perspective of promoting sustainability, on subjects such as corporate governance and compliance. In addition, he actively provided advice that contributed to systems to ensure the propriety of NTT Group's business and preventing the occurrence of wrongful acts or scandals.
Outside Audit & Supervisory Board Members	Hideki Kanda	Based on the professional perspective fostered through his extensive experience as a university professor, Mr. Hideki Kanda has made comments as necessary at meetings of the Board of Directors and the Audit & Supervisory Board, at meetings held to exchange opinions with Representative Members of the Board and outside independent Members of the Board, and at meetings held to exchange opinions with Representative Members of the Board and Audit & Supervisory Board Members of Group companies. These comments were mainly from a perspective of promoting sustainability, on subjects such as corporate governance and compliance. In addition to the above, he has actively provided advice and information, from such perspectives as the Companies Act and Corporate Governance Code, that contribute to the proper execution of business by the organizations of NTT Group.
	Kaoru Kashima	Based on the professional perspective fostered through her extensive experience as a certified public accountant, Ms. Kaoru Kashima has made comments as necessary at meetings of the Board of Directors and the Audit & Supervisory Board, at meetings held to exchange opinions with Representative Members of the Board and outside independent Members of the Board, and at meetings held to exchange opinions with Representative Members of the Board and Audit & Supervisory Board Members of Group companies. These comments mainly concerned subjects such as accounting audits, and from a perspective of promoting sustainability, on subjects such as corporate governance, compliance and promoting diversity. In addition to the above, at meetings held to exchange opinions with the Independent Auditor, and elsewhere, she has actively provided advice that contributes to higher quality of accounting audits.

## **Consolidated Financial Statements**

## Consolidated Statement of Financial Position (March 31, 2024)

(Millions of yen)

29,604,223

Item	Amount
ASSETS	
Current assets	
Cash and cash equivalents	982,874
Trade and other receivables	4,816,951
Other financial assets	972,278
Inventories	524,166
Other current assets	985,960
Sub Total	8,282,229
Assets held for sale	41,858
Total current assets	8,324,087
Non-current assets	
Property, plant and equipment	10,421,986
Right-of-use asset	914,911
Goodwill	1,698,851
Intangible assets	2,510,723
Investment property	1,305,219
Investments accounted for using the equity method	410,782
Other financial assets	2,251,793
Deferred tax assets	714,276
Other non-current assets	1,051,595
Total non-current assets	21,280,136

	(Millions of yei
Item	Amount
LIABILITIES AND EQUITY	
Current liabilities	
Short-term borrowings	2,542,999
Trade and other payables	2,940,928
Lease liabilities	223,473
Other financial liabilities	895,063
Accrued payroll	614,976
Income taxes payables	354,859
Other current liabilities	1,272,371
Sub Total	8,844,669
Liabilities directly associated with assets held for sale	976
Total current liabilities	8,845,645
Non-current liabilities	
Long-term borrowings	7,048,015
Lease liabilities	899,524
Other financial liabilities	162,765
Defined benefit liabilities	1,156,394
Deferred tax liabilities	222,331
Other non-current liabilities	376,490
Total non-current liabilities	9,865,519
Total liabilities	18,711,164
Equity	
Nippon Telegraph and Telephone Corporation ("NTT") shareholders' equity	
Common stock	937,950
Retained earnings	9,078,084
Treasury stock	(937,291)
Other components of equity	765,417
Total NTT shareholders' equity	9,844,160
Non-controlling interests	1,048,899
Total equity	10,893,059

Total assets

29,604,223

Total liabilities and equity

Note: Amounts are rounded to the nearest million yen.

onsolidated Statement of Profit or Loss (Fiscal Year Ended March	, ,	(Millions of
Item	Amoun	t
Operating revenues		13,374,569
Operating expenses		
Personnel expenses	2,935,465	
Expenses for purchase of goods and services and other expenses	6,489,394	
Depreciation and amortization	1,628,586	
Loss on disposal of property, plant and equipment and intangible assets	118,980	
Impairment losses		
Goodwill	487	
Other	13,985	
Taxes and dues	264,762	11,451,659
Operating profit		1,922,910
Finance income		163,826
Finance costs		130,485
Share of profit (loss) of entities accounted for using the equity method		24,206
Profit before taxes		1,980,457
Income taxes		635,338
Profit		1,345,119
Profit attributable to NTT		1,279,521
Profit attributable to Non-controlling interests		65,598

## Consolidated Statement of Profit or Loss (Fiscal Year Ended March 31, 2024)

Note: Amounts are rounded to the nearest million yen.

Business Report

## **Non-consolidated Financial Statements**

## Non-consolidated Balance Sheet (March 31, 2024)

Item	Amount
ASSETS	
Current assets	
Cash and bank deposits	3,946
Accounts receivable, trade	4,043
Supplies	208
Advance payment	3,366
Short-term loans receivable	245,000
Accounts receivable, other	244,780
Other	1,999
Total current assets	503,343
Fixed assets	
Property, plant and equipment	
Buildings	69,119
Structures	5,194
Machinery, equipment and vehicles	224
Tools, furniture and fixtures	26,324
Land	27,746
Lease assets	5
Construction in progress	2,232
Total property, plant and equipment	130,844
Intangible fixed assets	
Software	22,979
Other	344
Total intangible fixed assets	23,322
Investments and other assets	
Investment securities	908,841
Investments in subsidiaries and affiliated companies	10,044,472
Other securities of subsidiaries and affiliated companies	35,879
Contributions to affiliated companies	2,473
Long-term loans receivable to subsidiaries	628,000
Prepaid pension costs	2,826
Other	4,882
Total investments and other assets	11,627,374
Total fixed assets	11,781,540

Item	Amount
LIABILITIES	
Current liabilities	
Accounts payable, trade	306
Current portion of long-term borrowings from subsidiaries	643,285
Short-term borrowings	1,227,202
Lease obligations	3
Accounts payable, other	61,364
Accrued expenses	7,518
Accrued taxes on income	3,414
Advances received	686
Deposits received	350
Asset retirement obligations	67
Other	9
Total current liabilities	1,944,204
Long-term liabilities	
Long-term borrowings	303,165
Long-term borrowings from subsidiaries	3,809,080
Lease obligations	3
Deferred tax liabilities	133,988
Liability for employees' retirement benefits	38,193
Asset retirement obligations	1,763
Other	5,581
Total long-term liabilities	4,291,772
Total liabilities	6,235,976
NET ASSETS	
Shareholders' equity	
Common stock	937,950
Capital surplus	
Additional paid-in capital	2,672,826
Other capital surplus	15
Total capital surplus	2,672,841
Earned surplus	
Legal reserve	135,333
Other earned surplus	
Accumulated earned surplus	2,858,471
Total earned surplus	2,993,805
Treasury stock	(937,291)
Total shareholders' equity	5,667,304
Unrealized gains (losses), translation adjustments, and others	
Net unrealized gains (losses) on securities	381,603
Total unrealized gains (losses), translation adjustments, and others	381,603
Total net assets	6,048,907
Total liabilities and net assets	12,284,883

12,284,883

(Millions of yen)

Note: Amounts are rounded to the nearest million yen.

Total assets

71

(Millions of yen)

# **Business Report**

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Item	Amount	
Operating revenues		
Dividends received	1,145,701	
Revenues from group management	17,900	
Revenues from basic R&D	117,000	
Other services	14,356	1,294,95
Operating expenses		
Administration	34,306	
Experiment and research	110,952	
Depreciation and amortization	18,102	
Retirement of fixed assets	1,030	
Miscellaneous taxes	4,969	169,35
Operating income		1,125,59
Non-operating revenues		
Interest income	2,002	
Lease and rental income	8,616	
Settlement money for redevelopment business	1,818	
Miscellaneous income	2,393	14,83
Non-operating expenses		
Interest expenses	19,978	
Lease and rental expenses	4,817	
Loss on investments in partnerships	7,032	
Miscellaneous expenses	2,323	34,15
Recurring profit		1,106,27
Extraordinary income		
Gain on sale of investments in subsidiaries and affiliated companies	73,532	73,53
Income before income taxes		1,179,80
Corporation, inhabitant, and enterprise taxes	12,000	
Deferred tax expenses (benefits)	872	12,87

Non-consolidated Statement of Income (Fiscal Year Ended March 31, 2024)

Net income

Note: Amounts are rounded to the nearest million yen.

## **Auditor's Reports**

## **Auditor's Report on Consolidated Financial Statements**

## Independent Auditor's Report

To the Board of Directors of Nippon Telegraph and Telephone Corporation:

## Opinion

We have audited the consolidated financial statements, which comprise the consolidated statement of financial position, the consolidated statement of profit or loss, the consolidated statement of changes in equity and the related notes to the consolidated financial statements of Nippon Telegraph and Telephone Corporation. ("the Company") and its consolidated subsidiaries (collectively referred to as "the Group") as at March 31, 2024 and for the year from April 1, 2023 to March 31, 2024 in accordance with Article 444-4 of the Companies Act.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position and the results of operations of the Group for the period, for which the consolidated financial statements were prepared, in accordance with the latter part of Article 120-1 of the Ordinance of Companies Accounting that prescribes some omissions of disclosure items required by International Financial Reporting Standards.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Consolidated Financial Statements* section of our report. We are independent of the Group in accordance with the ethical requirements that are relevant to our audit of the consolidated financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Other Information**

The other information comprises the business report and its supplementary schedules. Management is responsible for the preparation and presentation of the other information. Audit and supervisory board members and the audit and supervisory board are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the reporting process for the other information.

Our opinion on the consolidated financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the consolidated financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the consolidated financial statements or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Responsibilities of Management and Audit and Supervisory Board Members and the Audit and Supervisory Board for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of the consolidated financial statements in accordance with the latter part of Article 120-1 of the Ordinance of Companies Accounting that prescribes some omissions of disclosure items required by International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with the latter part of Article 120-1 of the Ordinance of Companies Accounting that prescribes some omissions of disclosure items required by International Financial Reporting Standards.

Audit and supervisory board members and the audit and supervisory board are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Group's financial reporting process.

## Auditor's Responsibilities for the Audit of the Consolidated Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these consolidated financial statements.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the consolidated financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the consolidated financial statements are in accordance with the latter part
  of Article 120-1 of the Ordinance of Companies Accounting that prescribes some omissions of disclosure items required by
  International Financial Reporting Standards, the overall presentation, structure and content of the consolidated financial
  statements, including the disclosures, and whether the consolidated financial statements represent the underlying transactions
  and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

We communicate with audit and supervisory board members and the audit and supervisory board regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide audit and supervisory board members and the audit and supervisory board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

## Interest required to be disclosed by the Certified Public Accountants Act of Japan

Our firm and its designated engagement partners do not have any interest in the Group which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

## Notes to the Readers of Independent Auditor's Report

This is an English translation of the Independent Auditor's Report as required by the Companies Act of Japan for the conveniences of the reader.

Yutaka Terasawa Designated Engagement Partner Certified Public Accountant

Kenji Tanaka Designated Engagement Partner Certified Public Accountant

Kei Sakayori Designated Engagement Partner Certified Public Accountant

KPMG AZSA LLC Tokyo Office, Japan May 8, 2024

## **Auditor's Report on Non-Consolidated Financial Statements**

## **Independent Auditor's Report**

To the Board of Directors of Nippon Telegraph and Telephone Corporation:

## Opinion

We have audited the financial statements, which comprise the non-consolidated balance sheet, the non-consolidated statement of income, the non-consolidated statement of changes in shareholders' equity and other net assets and the related notes to the non-consolidated financial statements, and the accompanying supplementary schedules ("the financial statements and the accompanying supplementary schedules") of Nippon Telegraph and Telephone Corporation ("the Company") as at March 31, 2024 and for the year from April 1, 2023 to March 31, 2024 in accordance with Article 436-2-1 of the Companies Act.

In our opinion, the financial statements and the accompanying supplementary schedules referred to above present fairly, in all material respects, the financial position and the results of operations of the Company for the period, for which the financial statements and the accompanying supplementary schedules were prepared, in accordance with accounting principles generally accepted in Japan.

## **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in Japan. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements and the Accompanying Supplementary Schedules* section of our report. We are independent of the Company in accordance with the ethical requirements that are relevant to our audit of the financial statements in Japan, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

## **Other Information**

The other information comprises the business report and its supplementary schedules. Management is responsible for the preparation and presentation of the other information. Audit and supervisory board members and the audit and supervisory board are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the reporting process for the other information.

Our opinion on the financial statements and the accompanying supplementary schedules does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements and the accompanying supplementary schedules, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements and the accompanying supplementary schedules or our knowledge obtained in the audit, or otherwise appears to be materially misstated.

If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact.

We have nothing to report in this regard.

## Responsibilities of Management and Audit and Supervisory Board Members and the Audit and Supervisory Board for the Financial Statements and the Accompanying Supplementary Schedules

Management is responsible for the preparation and fair presentation of the financial statements and the accompanying supplementary schedules in accordance with accounting principles generally accepted in Japan, and for such internal control as management determines is necessary to enable the preparation of financial statements and the accompanying supplementary schedules that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements and the accompanying supplementary schedules, management is responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern in accordance with accounting principles generally accepted in Japan.

Audit and supervisory board members and the audit and supervisory board are responsible for overseeing the directors' performance of their duties with regard to the design, implementation and maintenance of the Company's financial reporting process.

## Auditor's Responsibilities for the Audit of the Financial Statements and the Accompanying Supplementary Schedules

Our objectives are to obtain reasonable assurance about whether the financial statements and the accompanying supplementary schedules as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements and the accompanying supplementary schedules.

As part of our audit in accordance with auditing standards generally accepted in Japan, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

Auditor's Reports

- Identify and assess the risks of material misstatement of the financial statements and the accompanying supplementary schedules, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, while the objective of the audit is not to express an opinion on the effectiveness of the Company's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements and the accompanying supplementary schedules or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- Evaluate whether the presentation and disclosures in the financial statements and the accompanying supplementary schedules are in accordance with accounting standards generally accepted in Japan, the overall presentation, structure and content of the financial statements and the accompanying supplementary schedules, including the disclosures, and whether the financial statements and the accompanying supplementary schedules represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with audit and supervisory board members and the audit and supervisory board regarding, among other matters, the planned scope and timing of the audit, significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide audit and supervisory board members and the audit and supervisory board with a statement that we have complied with relevant ethical requirements regarding independence, and communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, actions taken to eliminate threats or safeguards applied.

#### Interest required to be disclosed by the Certified Public Accountants Act of Japan

Our firm and its designated engagement partners do not have any interest in the Company which is required to be disclosed pursuant to the provisions of the Certified Public Accountants Act of Japan.

#### Notes to the Readers of Independent Auditor's Report

This is an English translation of the Independent Auditor's Report as required by the Companies Act of Japan for the conveniences of the reader.

Yutaka Terasawa Designated Engagement Partner Certified Public Accountant

Kenji Tanaka Designated Engagement Partner Certified Public Accountant

Kei Sakayori Designated Engagement Partner Certified Public Accountant

KPMG AZSA LLC Tokyo Office, Japan May 8 , 2024

## Audit & Supervisory Board's Report

## AUDIT & SUPERVISORY BOARD'S REPORT

Based on reports from each Audit & Supervisory Board Member, and following due discussion at meetings, the Audit & Supervisory Board has prepared this report regarding the execution of the duties of the Members of the Board in the 39th fiscal year from April 1, 2023 to March 31, 2024. The Board reports as follows:

## 1. Outline of Audit Methodology

- (1) The Audit & Supervisory Board established auditing policies and received reports from each Audit & Supervisory Board Member on the status of the implementation of audits and the results thereof, as well as reports regarding the status of execution of duties from the Members of the Board and other persons and the Independent Auditors, and requested explanations as necessary.
- (2) On the basis of the Audit & Supervisory Board Rules, and in accordance with its auditing policies, the Audit & Supervisory Board Members sought mutual understanding with Members of the Board, the Internal Audit Department and employees and other persons in their efforts to collect information and achieve an environment conducive to audits, and conducted the audits based on the methods described below.
  - I. The Audit & Supervisory Board Members attended meetings of the Board of Directors and other important meetings, and received reports from Members of the Board, employees and other persons regarding performance of their duties, requested explanations as necessary, perused important statements regarding decisions and approvals made and investigated the status of operations and assets at the head office and R&D laboratories. Regarding the subsidiaries, the Audit & Supervisory Board sought to achieve a mutual understanding and exchange of information with Members of the Board and Audit & Supervisory Board Members and other persons of the subsidiaries, and where necessary received business reports from the subsidiaries.
  - II. With respect to the particulars of Board of Directors resolutions relating to establishment of structures as set forth in Article 100 (1) and (3) of the Ordinance for Enforcement of the Companies Act, necessary to ensure that Board Members' performance of their duties, as stated in the Business Report, is in conformity with laws and regulations and their company's Articles of Incorporation and to otherwise ensure the appropriateness of the business of a corporate group consisting of a kabushiki kaisha and its subsidiaries, as well as the structures established pursuant to such resolutions (internal control systems), the Audit & Supervisory Board Members received reports regularly from Members of the Board and other employees regarding the status of the establishment and implementation of the systems, requested explanations as necessary, and expressed opinions thereon.
  - III. The Audit & Supervisory Board Members audited and verified whether the Independent Auditor maintained its independence and carried out its audits appropriately, received reports from the Independent Auditor regarding the execution of its duties and, where necessary, requested explanations. Also, the Audit & Supervisory Board received notification from the Independent Auditors to the effect that the "structure to ensure that duties are executed appropriately" (the matters listed in Article 131 of the Regulation on Corporate Accounting) has been established in accordance with "Quality Control Standards for Auditing" (Business Accounting Council) and, where necessary, requested explanations.

Based on the above methodology, the Audit & Supervisory Board audited the Business Report and related supplementary schedules, the non-consolidated financial statements (nonconsolidated balance sheet, non-consolidated statement of income, non-consolidated statement of changes in shareholders' equity and other net assets, notes to non-consolidated financial statements) and related supplementary schedules, as well as the consolidated financial statements (consolidated statement of financial position, consolidated statement of profit or loss, consolidated statement of changes in equity and notes to consolidated financial statements) related to the fiscal year under review.

#### 2. Audit Results

(1) Results of the audit of the Business Report

- We find that the Business Report and its supplementary schedules accurately reflect the conditions of the company in accordance with applicable laws and the Articles of Incorporation.
- II. No inappropriate conduct concerning the execution of duties by Members of the Board or material facts in violation of law or the Articles of Incorporation were found.
- III. We find that the particulars of Board of Directors' resolutions concerning the internal control systems are appropriate.

Further, no matters worthy of note were found with respect to the content of the Business Report and Board Members' execution of duties in regards to the internal control systems. Furthermore, with regard to the unauthorized taking out and leaking of customer information by a former temporary employee of an NTT Group company, we will continue to confirm the progress of Group-wide efforts and so forth, and conduct the necessary response measures.

- (2) Results of the audit of the non-consolidated financial statements and supplementary schedules We find that the methodology and results of the audit by the Independent Auditor, KPMG AZSA LLC, are
- appropriate. (3) Results of the audit of the consolidated financial statements

We find that the methodology and results of the audits conducted by the Independent Auditor, KPMG AZSA LLC, are appropriate.

May 8, 2024

Note

Nippon Telegraph	and Telephone Corporation
	Audit & Supervisory Board
Full-time Audit & Supervisory Board Member	Keiichiro Yanagi
Full-time Audit & Supervisory Board Member	Kanae Takahashi
Full-time Audit & Supervisory Board Member	Kensuke Koshiyama
Audit & Supervisory Board Member	Hideki Kanda
Audit & Supervisory Board Member	Kaoru Kashima
, ,	Member Kensuke Koshiyama, and Audit leki Kanda, Kaoru Kashima are outside

Audit & Supervisory Board Members Hideki Kanda, Kaoru Kashima are outside Audit & Supervisory Board Members as prescribed in Article 2(xvi), and Article 335(3) of the Companies Act.

The Audit & Supervisory Board Members have provided their seal by electronic means.

## (Reference) Glossary of Terms

## General Terms

## **VEBITDA**

Earnings Before Interest, Taxes, Depreciation, and Amortization It indicates just how much cash flow is

generated from the core business.

## ▼Net-Zero

A target to reduce greenhouse gas emissions to zero, encompassing not only one's own direct emissions (Scope 1) and the indirect emissions coming from the use of electricity, heat, and steam supplied by other companies (Scope 2), but also the emissions produced across the supply chain, including the manufacture, procurement, transportation, use, disposal, and leasing of products (Scope 3).

## Digital Twin

A technology for representing various data collected from the real world on a computer so that the digital data can serve as a twin of the real data.

#### Digital Transformation (DX)

Process of creating new business models or transforming existing business by using ICT tools to accumulate various data or use data in management.

#### ▼Large-scale Language Model

A language model trained using a large amount of text data, which possesses superior capabilities in understanding language and generating text.

#### Open RAN

A radio access network (RAN) that enables interconnections with equipment and systems from various vendors by opening and standardizing the specifications of radio base stations.

#### Hyperscalers

Service providers that have a demand for utilizing large-scale data centers for the purpose of globally providing cloud services such as computing and storage.

#### Green Transformation (GX)

An initiative to reform the entire economic and social system to achieve both social carbon neutrality and economic growth, by viewing activities to achieve carbon neutrality and greenhouse gas emission reduction targets as an opportunity for economic growth.

## Employee Engagement

This term refers to employees' trust in a company and their willingness to contribute to it.

## Vendors

Companies that sell IT products and IT services including hardware, software, systems, and services.

#### ▼Local 5G

A 5G network built and operated individually within buildings or premises by local government bodies, or companies other than telecommunications operators.

## Managed Services

A service for undertaking installation, management, operation, and maintenance of the equipment and software needed for use of telecommunication services, IT services, and others.

## **B2B2X**

An initiative aimed at working together with service providers such as local government bodies or business operators in other fields (B) to provide solutions to social problems and new value creation for end users (X) through working behind the scene or in intermediary roles to expand cooperation with the aforementioned service providers and conducting activities that support digital transformation.

## Terms Related to NTT Group Services

#### ▼Space Integrated Computing Network

A new infrastructure network that NTT Group and SKY Perfect JSAT Corporation aim to realize.

Independent, carbon-free, autonomous space infrastructure unaffected by disasters on earth, offering ultra-lowpower, ultra-high-speed, high-security network achieved by optical technology.

## ▼Lemino

A video streaming platform provided by NTT DOCOMO that allows followers to connect by sharing impressions and reviews, making it easy to find content they want to watch.

#### **virumo**

A new billing plan offered by NTT DOCOMO, aimed at customers who seek low data usage and affordable rates.

## ▼eximo

A new billing plan provided by NTT DOCOMO, catering to a wide range of customer needs from those with low data usage to those who prefer worry-free access to unlimited data for activities like streaming videos on the go.

#### Hikari Collaboration Model

The wholesale provision of FLET'S Hikari and other services provided by NTT East and NTT West to various service providers.

## ▼FLET'S Hikari

A collective name for fiber optic Internet connection services provided by NTT East and NTT West.

#### (Regarding the Contents of the Business Report)

In this Business Report, "NTT DOCOMO," "NTT Communications," "NTT Comware," "NTT East," "NTT West," "NTT DATA Group," "NTT Urban Solutions," and "NTT Anode Energy" refer to NTT DOCOMO, INC., NTT Communications Corporation, NTT COMWARE CORPORATION, Nippon Telegraph and Telephone East Corporation, Nippon Telegraph and Telephone West Corporation, NTT DATA Group Corporation, NTT Urban Solutions, Inc., and NTT Anode Energy Corporation respectively.

The consolidated financial statements of NTT have been prepared in accordance with International Financial Reporting Standards (IFRS).

With respect to amounts appearing in this Business Report, figures are rounded to the nearest whole unit.

With respect to underlined terms, a definition of each term is provided in the "Glossary of Terms."

The forward-looking statements, remarks and projected figures concerning the future performance of NTT and its subsidiaries and affiliates contained or referred to herein are based on a series of assumptions, projections, estimates, judgments and beliefs of the management of NTT in light of information currently available to it regarding NTT and its subsidiaries and affiliates, the economy and telecommunications industry in Japan and overseas, and other factors. These projections and estimates may be affected by the future business operations of NTT and its subsidiaries and affiliates, the projections industry in Japan and overseas, and other factors. These projections fluctuations in the securities markets, the pricing of services, the effects of competition, the performance of new products, services and new businesses, changes to laws and regulations affecting the telecommunications industry in Japan and elsewhere, other changes in circumstances that could cause actual results to differ materially from the forecasts contained or referred to herein, as well as other risks included in this Business Report.

To Shareholders:

## THE 39TH ORDINARY GENERAL MEETING OF SHAREHOLDERS OTHER MATTERS SUBJECT TO MEASURES FOR ELECTRONIC PROVISION (MATTERS EXCLUDED FROM PAPER-BASED DOCUMENTS DELIVERED)

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Pursuant to applicable laws and regulations, and NTT's Articles of Incorporation, the above matters are excluded from the paper-based documents delivered to shareholders who have made a request for the delivery of documents stating matters for which measures for providing information in electronic format are to be taken. However, since partial revision was made to "Content of Resolutions Concerning the Design of Systems to Ensure the Propriety of NTT's Business" on April 1, 2024, the revised part of said matter is described in the documents stating matters for which measures for providing information in electronic format are to be taken.

## NIPPON TELEGRAPH AND TELEPHONE CORPORATION

## **Business Report**

## Outline of the Business of NTT Group

## Main Businesses

Category	Main businesses
Integrated ICT Business	Mobile phone services, domestic inter-prefectural communications services, international communications services, solutions services, and system development services and related services
Regional Communications Business	Domestic intra-prefectural communications services and related ancillary services
Global Solutions Business	System integration services, network system services, cloud services, global data center services, and related services
Others (Real Estate, Energy and Others)	Real estate business, energy business and others

## Main Locations, etc.

- 1. NTT
- Head Office

Chiyoda-ku, Tokyo

## • Laboratories

O Laboratory Groups

- IOWN Integrated Innovation Center (Minato-ku, Tokyo)
- Service Innovation Laboratory Group (Yokosuka-shi, Kanagawa)
- Information Network Laboratory Group (Musashino-shi, Tokyo)
- Science & Core Technology Laboratory Group (Atsugi-shi, Kanagawa)
   O Total number of laboratories\*:14

\* The 14 laboratories are internal sections of the 4 Laboratory Groups.

## 2. Subsidiaries

Category	Name of Main Company	Main Location
	NTT DOCOMO, INC.	Chiyoda-ku, Tokyo
Integrated ICT Business	NTT Communications Corporation	Chiyoda-ku, Tokyo
	NTT COMWARE CORPORATION	Minato-ku, Tokyo
Regional	Nippon Telegraph and Telephone East Corporation	Shinjuku-ku, Tokyo
Communications Business	Nippon Telegraph and Telephone West Corporation	Miyakojima-ku, Osaka- shi, Osaka
Global Solutions	NTT DATA Group Corporation	Koto-ku, Tokyo
Business	NTT DATA, Inc.	Koto-ku, Tokyo
	NTT Urban Solutions, Inc.	Chiyoda-ku, Tokyo
Others (Real Estate, Energy and Others)	NTT URBAN DEVELOPMENT CORPORATION	Chiyoda-ku, Tokyo
	NTT FACILITIES, INC.	Minato-ku, Tokyo
	NTT Anode Energy Corporation	Minato-ku, Tokyo

## Employment

Number of employees (as of March 31, 2024): 338,467 (a decrease of 184 from the previous fiscal year)

Category	Number of Employees
Integrated ICT Business	51,061
Regional Communications Business	67,193
Global Solutions Business	193,513
Others (Real Estate, Energy and Others)	26,700

Changes in Consolidated Assets and Consolidated Profit or Loss of NTT Group
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Category	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Operating revenues (billions of yen)	11,944.0	12,156.4	13,136.2	13,374.6
Operating profit (billions of yen)	1,671.4	1,768.6	1,829.0	1,922.9
Profit before taxes (billions of yen)	1,652.6	1,795.5	1,817.7	1,980.5
Profit (billions of yen)	916.2	1,181.1	1,213.1	1,279.5
Earnings per share (yen)	9.93	13.17	13.92	15.09
Total assets (billions of yen)	22,965.5	23,862.2	25,308.9	29,604.2
Shareholders' equity (billions of yen)	7,562.7	8,282.5	8,561.4	9,844.2
Shareholders' equity per share (ven)	83.52	93.55	100.44	117.08

Notes: 1. Profit reflects profit attributable to NTT (excluding the portion attributable to non-controlling interests).

2. Earnings per share reflects profit per share attributable to NTT (excluding the portion attributable to non-controlling interests).

3. Earnings per share is calculated based on the average number of shares outstanding, excluding treasury stock, during the fiscal year. Shareholders' equity per share is calculated based on the number of shares outstanding, excluding treasury stock, at the end of the fiscal year.

4. Shares of NTT held by the officer compensation BIP trust that are recorded as treasury stock under shareholders' equity are included in the number of shares of treasury stock that is excluded from the average number of shares outstanding when calculating earnings per share. In addition, these shares are included in the number of shares of treasury stock that is excluded from the number of shares outstanding at the end of the fiscal year when calculating shareholders' equity per share.

5. NTT implemented a 25-for-1 stock split of its common stock, with an effective date of July 1, 2023. Earnings per share and shareholders' equity per share have been adjusted to reflect the impact of this stock split.

6. The consolidated financial statements of NTT Group are prepared in accordance with IFRS.

## Changes in Non-consolidated Assets and Non-consolidated Income of NTT

Cate	gory	Fiscal year ended March 31, 2021	Fiscal year ended March 31, 2022	Fiscal year ended March 31, 2023	Fiscal year ended March 31, 2024
Operating rever	iues (billions of yen)	794.1	650.1	1,324.2	1,295.0
Operating incor	ne (billions of yen)	644.4	479.8	1,149.4	1,125.6
Recurring profit	(billions of yen)	639.8	474.5	1,131.6	1,106.3
Net income	(billions of yen)	639.2	470.5	1,152.9	1,166.9
Net income per	share (yen)	6.93	5.25	13.23	13.76
Total assets	(billions of yen)	11,476.4	11,664.3	11,805.9	12,284.9
Net assets	(billions of yen)	5,176.6	5,012.2	5,194.1	6,048.9
Net assets per sh	nare (yen)	57.17	56.61	60.94	71.94

Notes: 1. Net income per share is calculated based on the average number of shares outstanding, excluding treasury stock, during the fiscal year. Net assets per share is calculated based on the number of shares outstanding, excluding treasury stock, at the end of the fiscal year.

2. Shares of NTT held by the officer compensation BIP trust that are recorded as treasury stock under net assets are included in the number of shares of treasury stock that is excluded from the average number of shares outstanding when calculating net income per share. In addition, these shares are included in the number of shares of treasury stock that is excluded from the number of shares outstanding at the end of the fiscal year when calculating net assets per share.

3. NTT implemented a 25-for-1 stock split of its common stock, with an effective date of July 1, 2023. Net income per share and net assets per share have been adjusted to reflect the impact of this stock split.

## Matters Regarding Corporate Officers

## Agreements Limiting Liability

In accordance with Article 427, paragraph (1) of the Companies Act, NTT has concluded agreements with outside Members of the Board and Audit & Supervisory Board Members to limit their personal liability as provided in Article 423, paragraph (1) of that act, if they have acted in good faith and without gross negligence in performing their duties. The limitation of liability is the lowest amount permitted by Article 425, paragraph (1) of the Companies Act.

## Matters Regarding Independent Auditors

1. Name of Independent Auditor KPMG AZSA LLC

## 2. Compensation to Independent Auditor

Independent Auditor	Amount
KPMG AZSA LLC	¥330 million

Notes:

- 1. The audit engagement agreements between NTT and the independent auditor do not distinguish between compensation for audits performed pursuant to the Companies Act and compensation for audits performed pursuant to the Financial Instruments and Exchange Act, and since it is not practically possible to make such a distinction, the above amount represents the total figure for both audits.
- 2. The Audit & Supervisory Board consented to the compensation of the independent auditor pursuant to Article 399, paragraph (1) of the Companies Act after confirming and examining the details of the audit plan, the status of performing duties of financial audits, the basis for the calculation of the estimate of compensation of the independent auditor and other factors.

## 3. Total Monetary and Other Financial Benefits Payable by NTT and its Subsidiaries

Independent Auditor	Amount
KPMG AZSA LLC	¥3,437 million

Note: Of NTT's material subsidiaries, those overseas were audited by firms other than KPMG AZSA LLC.

## 4. Policies Concerning Decisions to Discharge or Not Reappoint Independent Auditor

In the event that the circumstances set forth in any item of Article 340, paragraph (1) of the Companies Act apply to the independent auditor, the independent auditor may be discharged by a unanimous resolution of the Audit & Supervisory Board.

In addition, if it is determined that it would be difficult for the independent auditor to perform proper audits, the Audit & Supervisory Board may propose a resolution to the Ordinary General Meeting of Shareholders that the independent auditor be discharged or that the independent auditor not be reappointed.

# Content of Resolutions Concerning the Design of Systems to Ensure the Propriety of NTT's Business

The Board of Directors made the resolution with respect to the "Basic Policy on the Design of Internal Control Systems for NTT Group." The contents of the resolution are set out below. Please note that, as of April 1, 2024, the Basic Policy was revised. Please refer to Matters Subject to Measures for Electronic Provision, Business Report, III Matters Regarding Corporate Governance for the new policy.

## Basic Policy on the Design of Internal Control Systems

- I. Basic Policy for the Development of the Internal Control Systems
  - 1. NTT shall develop a system of internal controls through taking measures for the prevention and minimization of losses, with the objectives of ensuring compliance with legal requirements, managing risks, and achieving appropriate and efficient business operations.
  - 2. NTT shall establish the Internal Audit Department which oversees the establishment of internal control rules and frameworks. The Internal Audit Department shall evaluate the effectiveness of the internal control systems based on internal audits regarding high risk matters affecting the entire NTT Group, and shall make sure that necessary corrective measures and improvements are implemented.
  - 3. NTT shall also take appropriate measures to ensure the reliability of its internal control systems for financial reporting based on the Financial Instruments and Exchange Act.
  - 4. As a chief executive officer, the president shall be responsible for ensuring the development and operation of the internal control systems.
- II. Development of the Internal Control Systems
  - 1. Systems to ensure that the performance of duties by Members of the Board, Executive Officers and employees conform with laws and regulations and NTT's Articles of Incorporation

NTT shall implement the following measures with the objective of ensuring that its business is conducted in compliance with laws and regulations and in accordance with high ethical standards:

- (1) NTT shall establish the Employment Rules which require employees to adhere faithfully to applicable laws, regulations and official notices, and to devote all their efforts to the performance of their duties so that business activities are appropriately and effectively carried out.
- (2) NTT shall adopt the NTT Group Corporate Ethics Policy setting forth specific conduct guidelines concerning corporate ethics for all NTT Group officers and employees.
- (3) NTT shall establish the Corporate Ethics Committee, chaired by the Senior Executive Vice President, to clarify the structure of responsibilities for corporate ethics. It addresses promotion of corporate ethics, improvement of compliance awareness and maintenance of corporate discipline, and investigates whistleblowers' allegation.
- (4) NTT shall establish an internal Corporate Ethics Help Line at each NTT Group company and a group-wide external Corporate Ethics Help Line handled by an independent law firm in order to foster a more open corporate culture. Whistleblower reports may be made on an anonymous or identified basis. In addition, NTT shall establish an independent reporting route to Audit & Supervisory Board Members as a contact point independent from the management. NTT shall ensure that whistleblowers do not suffer disadvantage as a result of using the Corporate Ethics Help Line or reporting to Audit & Supervisory Board Members.
- (5) Corporate ethics training shall be conducted as part of continuous educational activities for officers and employees. In addition, surveys on awareness of

corporate ethics shall be conducted to check the effectiveness of these activities.

- (6) The Internal Audit Department reports the internal audit plan to the Board of Directors, conducts internal audits based on the plan, and reports audit results to the Board of Directors on a regular basis.
- 2. Rules and other systems concerning business risk management

NTT shall take the following measures to appropriately manage business risks:

- (1) NTT shall establish the Risk Management Rules to prescribe fundamental rules concerning risk management and to promote appropriate and efficient business operations.
- (2) NTT shall establish the Business Risk Management Committee, chaired by the Senior Executive Vice President, to clarify responsibilities concerning management of business risks and to perform crisis management in response to new business risks affecting corporate operations.
- (3) In order to address group-wide coordination of risk management, NTT shall also formulate the Business Risk Management Manual to focus on preventing and preparing for risks, and positioning NTT Group to respond appropriately and rapidly as risks materialize.
- 3. Systems for ensuring that Members of the Board and Executive Officers efficiently perform their duties

NTT shall take the following measures to ensure that its business activities are managed efficiently through allocating responsibilities appropriately among Members of the Board and Executive Officers and maintaining an appropriate oversight structure to monitor such matters:

- (1) NTT shall adopt the Organization Rules governing the functions and operations of internal organizational groups, and the Authority Matrix setting forth the allocation of responsibilities among the various organizational groups.
- (2) NTT shall adopt an executive officer system, and intends to clearly separate management-related decision-making and supervisory functions carried out by the Board of Directors from business execution functions carried out by executive officers, and improve its management flexibility.
- (3) NTT shall adopt the Rules for the Board of Directors governing the function and responsibilities of the Board of Directors. In principle, the Board of Directors shall hold meetings once each month, and be responsible for decisions on important managerial matters on the basis of applicable laws and regulations, business judgment principles, and other considerations including the duty of care. Members of the Board and Executive Officers shall report regularly to the Board of Directors the status of implementation of their duties.
- (4) The Board of Directors shall include outside Members of the Board with independent perspectives to reinforce the oversight function for ensuring the impartial performance of duties.
- (5) As a holding company that oversees and coordinates NTT Group, NTT shall establish the Executive Officers Meeting and subcommittees for the purpose of considering and deciding important managerial matters of NTT and NTT Group, with the objective of promoting efficient and effective group management.

NTT Group shall also establish a reporting structure for matters regarding business operations of group companies.

4. Systems for retaining and managing information related to the performance of duties of Members of the Board and Executive Officers

NTT shall adopt the following measures to facilitate appropriate and efficient conduct of business activities through appropriate management of information on the performance of duties by Members of the Board and Executive Officers:

- (1) NTT shall adopt the Document Management Rules and the Rules for Information Security Management to manage documents (including related materials and information recorded on electronic media; referred to as "Documents") and other information properly.
- (2) Documents shall be retained for the periods required by law and/or as necessary for business operations.
- 5. Systems for ensuring the propriety of the business activities of NTT Group

NTT shall ensure that transactions among NTT group companies are conducted appropriately and in compliance with laws and regulations, and that all group companies adopt following measures to conduct their business operations appropriately and to contribute to the growth and development of NTT Group:

- (1) Establishing a crisis communication system to notify the parent company,
- (2) Conducting employee education and training to prevent fraud or misconduct,
- (3) Establishing systems for information security and protection of personal information,
- (4) Reporting regularly to the parent company on their financial condition, and
- (5) Accepting internal audits by the parent company's internal audit division, etc.
- 6. Employees who assist Audit & Supervisory Board Members in the performance of their duties and the independence of those employees from Members of the Board and Executive Officers

NTT shall adopt the following measures with respect to employees who assist Audit & Supervisory Board Members in the performance of their duties to ensure the effective performance of audits by Audit & Supervisory Board Members:

- (1) Office of Audit & Supervisory Board Members shall be established as an integral part of NTT's corporate organization under the Companies Act. Office of Audit & Supervisory Board Members shall be staffed with dedicated personnel who work full time in assisting Audit & Supervisory Board Members in the performance of their duties.
- (2) Personnel assigned to Office of Audit & Supervisory Board Members perform their responsibilities at the instruction and direction of Audit & Supervisory Board Members.
- (3) Decisions on transfer of personnel assigned to Office of Audit & Supervisory Board Members, evaluations of such personnel shall be made with due regard for the opinion of the Audit & Supervisory Board.
- 7. Systems for reporting to Audit & Supervisory Board Members by Members of the Board, Executive Officers and employees and systems for ensuring effective implementation of audits by Audit & Supervisory Board Members

In order to ensure the effective implementation of audits by Audit & Supervisory Board Members, NTT shall adopt the following measures, including reports to Audit & Supervisory Board Members on material matters concerning the performance of duties by Members of the Board, Executive Officers and employees:

- (1) Members of the Board and other personnel report the following matters concerning the performance of their duties:
  - (a) Matters resolved at Executive Officers Meeting;
  - (b) Matters that caused or may cause substantial damage to NTT;
  - (c) Monthly financial reports;
  - (d) Results of internal audits;
  - (e) Matters that pose a risk of violation of laws and regulations or NTT's Articles of Incorporation;
  - (f) Whistleblowing;
  - (g) Material matters reported by group companies; and
  - (h) Other material compliance matters.

(2) Representative Members of the Board, the independent auditor, and the internal audit division shall report to and exchange ideas and opinions with Audit & Supervisory Board Members periodically or as needed upon request from Audit & Supervisory Board Members.
(3) Audit & Supervisory Board Members have the right to attend meetings of the Board of Directors and other important meetings.
(4) Audit & Supervisory Board Members may contract independently with and seek advice from external experts with respect to the performance of audit operations.
(5) Audit & Supervisory Board Members may request prepayment or reimbursement of expenses incurred in the execution of their duties. NTT shall provide prepayment or reimbursement upon such requests.
(6) Persons who report to the Audit & Supervisory Board Members will not be treated disadvantageously as a result of such reports.

## Outline of Operations of the Systems to Ensure the Propriety of NTT's Business

The following section provides an outline of operations of the systems to ensure the propriety of NTT's business on the basis of the Basic Policy on the Design of Internal Control Systems for NTT Group.

1. Systems to ensure that the performance of duties by Members of the Board, Executive Officers and employees conforms with laws and regulations and NTT's Articles of Incorporation

NTT strives to maintain and heighten awareness regarding corporate ethics and compliance with the objective of ensuring that its business is conducted in compliance with laws and regulations and in accordance with high ethical standards.

With respect to corporate ethics, the NTT Group Corporate Ethics Policy and the Employment Rules are disseminated via NTT's intranet. Also, the Corporate Ethics Committee held two meetings during the fiscal year under review, and was tasked with investigating matters reported to the Corporate Ethics Help Line for whistleblowing, and then reporting such matters to the Board of Directors, along with the status of actions taken to address such matters. During the fiscal year under review, NTT Group's external Corporate Ethics Help Line received 524 reports. NTT stipulates and appropriately implements regulations on Corporate Ethics Help Line operating procedures to ensure that whistleblowers will not suffer disadvantage as a result of using these help lines.

NTT aims to maintain and heighten compliance awareness through its efforts geared to improving the level of understanding of such issues among officers and employees. To that end, NTT offers training sessions on corporate ethics to its officers and employees, and also provides them with detailed explanations on case studies involving corporate ethics issues through NTT's intranet. NTT also conducts surveys of employee attitudes regarding corporate ethics, which it draws on in its efforts to further instill increasingly widespread awareness of corporate ethics.

The Internal Audit Department reports to the Board of Directors and the Audit & Supervisory Board on the annual internal audit plan. It also reports to the President on audit results along with advice to improve and correct issues, while regularly and directly reporting audit results to and sharing them with the Board of Directors, the Audit & Supervisory Board and the independent auditor, and promoting necessary coordination.

2. Rules and other systems concerning business risk management

With respect to business risk management, NTT has established Risk Management Rules stipulating fundamental policies on risk management with the aims of, among other things, anticipating and preventing materialization of potential risks, and also minimizing losses if any risk materializes. Chaired by the Senior Executive Vice President, the Business Risk Management Committee spearheads efforts to develop and operate a PDCA cycle for managing risk. During the fiscal year under review, the committee held two meetings during which discussions involved identifying risks that could potentially have a company-wide impact, policies for managing such risks, and other such matters.

NTT has also formulated the NTT Group Business Risk Management Manual, and distributed it to each group company, in order to facilitate group-wide risk management initiatives. On the basis of the manual, which stipulates matters that include proactive measures for potential risks, collaborative group-wide approaches and policies for addressing risks that materialize, and pathways for communicating information, systems have been developed and implemented that enable swift action to be taken.

3. Systems for ensuring that Members of the Board and Executive Officers efficiently perform their duties

NTT executes operations on the basis of the Organization Rules governing the functions and operations of internal organizational groups, and under the supervision of the Board of

Directors, makes decisions on the basis of the Authority Matrix setting forth the allocation of responsibilities among the various organizational groups.

The Board of Directors makes decisions on matters stipulated in the Rules for the Board of Directors, including those required by laws and regulations, as well as those involving other important matters related to both corporate and Group management. Moreover, the Board of Directors supervises Members of the Board and Executive Officers in performing their duties through such means as receiving periodic status reports from the Members of the Board and Executive Officers with respect to performance of their duties. The Board of Directors, which comprises ten members including five outside independent Members of the Board, met 12 times during the fiscal year under review.

Important NTT decisions are deliberated and decided in principle at the Executive Officers Meeting, which was held 39 times during the fiscal year under review. Under the Executive Officers Meeting, NTT has also established subcommittees that deliberate on issues pertaining to both corporate management strategy and Group management strategy, and which convene as necessary. The major subcommittees and the number of times that meetings of the respective subcommittees were held during the fiscal year under review are as follows.

- Technology Strategy Committee (R&D vision, technology development strategy, R&D alliance strategy): 1
- Investment Strategy Committee (Investment strategy related to large investment projects, etc.): 30
- Finance Strategy Committee (Basic strategies related to finance, policies for addressing financial issues): 8

NTT obtains necessary information regarding business operations of group companies including business planning and financial reporting of these companies. To that end, NTT has established systems for obtaining reports from each group company, and otherwise gets such information by gaining access to business reports, temporarily dispatching officers from NTT, and through other such means geared to the size and characteristics of its each group company.

4. Systems for retaining and managing information related to the performance of duties of Members of the Board and Executive Officers

NTT has established the Document Management Rules and the Rules for Information Security Management with respect to its management of information, including information related to the performance of duties by Members of the Board and Executive Officers. Those rules are disseminated via NTT's intranet. NTT retains documents (including those recorded on electronic media) for periods determined according to document type, as required by laws and regulations, and as necessary for business operations. NTT appropriately organizes and retains documents through initiatives that include assigning business operation security managers to each division and adopting systems that make it possible to manage documents (computer files) in accordance with the regulations.

5. Systems for ensuring the propriety of the business activities of NTT Group

In the event of a crisis that could affect the overall group, NTT has established and appropriately implements a system for communicating with the parent company, stipulated in the Business Risk Management Manual. With the aim of maintaining and heightening compliance awareness across the entire NTT Group, NTT provides guidance to group companies on offering corporate ethics training sessions, and monitors progress of those training sessions.

In terms of ensuring information security across the entire NTT Group, NTT has established the NTT Group Information Security Policy and disseminated via NTT's corporate website. Further, NTT has established the Group CISO Committee, whose membership consists of Chief Information Security Officers (CISOs) of each group company, as a forum for deliberating on risk management and solutions to issues pertaining to information security. The committee met twice during the fiscal year under review. In addition, there was an incident of unauthorized

taking out and leaking of customer information to third party at an NTT Group company. In response to this incident, the entire NTT Group is working to strengthen countermeasures to prevent recurrence.

Group companies appropriately report their financial status, including their quarterly and monthly results, to the parent company. Those results are reported as the monthly monitoring status to NTT's Executive Officers Meeting and its Board of Directors.

Moreover, NTT's Internal Audit Department coordinated with the internal audit divisions of Group companies, conducted audit reviews as the parent company of the internal audits performed by those internal audit divisions and the auditing conditions at Group companies, and uniformly conducted audits regarding high risk matters affecting the entire NTT Group.

6. Employees who assist Audit & Supervisory Board Members in the performance of their duties and the independence of those employees from Members of the Board and Executive Officers

NTT has established Office of Audit & Supervisory Board Members to act as a system for supporting audits performed by Audit & Supervisory Board Members. The office comprises six dedicated personnel who appropriately perform their responsibilities at the instruction and direction of Audit & Supervisory Board Members. Personnel matters of these staff members, such as transfers and evaluations, are coordinated with the Audit & Supervisory Board.

7. Systems for reporting to Audit & Supervisory Board Members by Members of the Board, Executive Officers and employees and systems for ensuring effective implementation of audits by Audit & Supervisory Board Members

Audit & Supervisory Board Members attend meetings of the Board of Directors and other important meetings. During the fiscal year under review, the Audit & Supervisory Board Members Preliminary Deliberation Meeting was held 31 times. Audit & Supervisory Board Members also hold periodic meetings for exchanges of ideas and opinions with Representative Members of the Board, and otherwise engage in discussions with Members of the Board on various topics. Through such forums, they gain access to status reports on matters such as performance of duties as indicated by NIT's Basic Policy, and also provide suggestions when necessary.

Audit & Supervisory Board Members also engage in initiatives that include: exchanging ideas and opinions with the independent auditor and internal audit divisions; gaining access to reports containing explanations of audit plans, the status of internal control systems and other such content; and providing suggestions when necessary.

Audit & Supervisory Board Members have contracted independently with attorneys and other external experts in order to seek advice with respect to the performance of audit operations, and NTT appropriately covers required costs incurred in that regard, along with other costs necessary for performing audits.

## **Consolidated Financial Statements**

## **Consolidated Statement of Changes in Equity** (from April 1, 2023 to March 31, 2024)

							(N	Aillions of yen)
_	NTT shareholders' equity				Non-			
	Common stock	Additional paid-in capital	Retained earnings	Treasury stock	Other components of equity	Total	controlling interests	Total equity
At beginning of year	937,950	-	8,150,117	(737,290)	210,576	8,561,353	789,274	9,350,627
Comprehensive income								
Profit	-	-	1,279,521	-	-	1,279,521	65,598	1,345,119
Other comprehensive income	_	-	-	-	682,566	682,566	75,653	758,219
Total comprehensive income	_	_	1,279,521	_	682,566	1,962,087	141,251	2,103,338
Transactions with owners and other transactions								
Dividends of surplus	-	-	(417,438)	-	-	(417,438)	(20,256)	(437,694)
Transfer to retained earnings	-	60,316	67,409	-	(127,725)	-	-	_
Purchase and disposal of treasury stock	-	8	-	(200,001)	-	(199,993)	-	(199,993)
Changes in ownership interest in subsidiaries without loss of control	_	(13,673)	-	_	_	(13,673)	138,545	124,872
Share-based compensation transactions	_	1,268	-	-	_	1,268	214	1,482
Put options granted to non-controlling interests	-	(46,893)	-	-	-	(46,893)	315	(46,578)
Other	-	(1,026)	(1,525)	_	_	(2,551)	(444)	(2,995)
Total Transactions with owners and other transactions	_	_	(351,554)	(200,001)	(127,725)	(679,280)	118,374	(560,906)
At end of year	937,950	-	9,078,084	(937,291)	765,417	9,844,160	1,048,899	10,893,059

Note: Amounts are rounded to the nearest million yen.

## Notes to Consolidated Financial Statements

## Basis for the Preparation of Consolidated Financial Statements Principal Accounting Policies

1. Standards for preparation of consolidated financial statements

The consolidated financial statements of NTT Group are prepared in accordance with International Financial Reporting Standards ("IFRS") under Article 120, Paragraph 1 of the Regulation on Corporate Accounting. However, certain supplementary material and notes required under IFRS are omitted pursuant to the second sentence of the same paragraph.

Amendments to IAS 12 (Income Taxes)

NTT Group has adopted the amendments to IAS 12 (Income Taxes), which clarify the accounting treatment of deferred tax related to assets and liabilities arising from a single transaction. The adoption of this standard did not have a material effect on the consolidated financial statements.

## 2. Financial Assets

## Recognition, classification and measurement

NTT Group recognizes these assets on the dates when NTT Group becomes party to the contract. Financial assets are classified as (a) financial assets measured at amortized cost, (b) financial assets measured at fair value through other comprehensive income, or (c) financial assets measured at fair value through profit or loss.

If the contractual rights to the cash flows of the financial asset expire, or if the contractual rights to receive the cash flows of the financial asset are transferred and substantially all the risks and rewards of ownership of the financial asset are thereby transferred, the financial asset is derecognized and excluded from the consolidated statement of financial position.

(a) Financial Assets Measured at Amortized Cost

Of loans and other similar debt instruments, financial assets that satisfy both of the following conditions are classified as financial assets measured at amortized cost:

- The financial asset is held within a business model whose objective is to hold financial assets in order to collect contractual cash flows.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

On initial recognition, these financial assets are measured at fair value plus any transaction costs directly attributable to the acquisition of the financial asset. Based on the timing of the payment of consideration for goods and services provided, the effect of the time value of money is immaterial, and trade receivables that do not include any significant financial elements are initially measured at their transaction price without adjustment of the effect of the time value of money.

After initial recognition, they are measured at amortized cost by deducting loss allowance from the gross carrying amount calculated applying the effective interest method.

(b-1) Financial Assets Measured at Fair Value through Other Comprehensive Income (Debt Instruments)

Of corporate bonds and other similar debt instruments, debt instruments that satisfy both of the following conditions are classified as "financial assets measured at fair value through other comprehensive income."

- The financial asset is held within a business model whose objective is achieved by both collecting contractual cash flows and selling financial assets.
- The contractual terms of the financial asset give rise on specified dates to cash flows that are solely payments of principal and interest on the principal amount outstanding.

At the time of initial recognition, these financial assets are measured at fair value plus any transaction costs directly attributable to the acquisition of the financial asset. After initial recognition, they are measured at fair value and any subsequent changes in the fair value are recognized in other comprehensive income. Cumulative gains or losses previously recognized in other comprehensive income are reclassified to profit or loss when the asset is derecognized due to sales and other reasons.

(b-2) Financial Assets Measured at Fair Value through Other Comprehensive Income (Equity Instruments)

At initial recognition, an entity may make an election (irrevocable to change after the election) to present in other comprehensive income subsequent changes in the fair value of an investment in an equity instrument such as stock that is not held for trading. NTT Group makes this designation for each financial instrument.

At the time of initial recognition, these financial assets are measured at fair value plus any transaction costs directly attributable to the acquisition of the financial asset. After initial recognition, they are measured at fair value and any subsequent changes in the fair value are recognized in other comprehensive income. Cumulative other comprehensive income recognized in "Other components of equity" is transferred to retained earnings and not to profit or loss, when these financial assets are derecognized. Dividends are recognized in profit or loss.

(c) Financial Assets Measured at Fair Value through Profit or Loss

Financial assets such as derivatives, other than those mentioned in (a), (b-1) and (b-2), are classified as financial assets measured at fair value through profit or loss.

At the time of initial recognition, these financial assets are measured at fair value, and any transaction costs directly attributable to the acquisition of the financial asset are recognized in profit or loss when incurred. After initial recognition, they are measured at fair value, with any subsequent changes in the fair value recognized in profit or loss.

## **Impairment**

NTT Group determines the amount of impairment loss (loss allowance) for financial assets measured at amortized cost, financial assets measured at fair value through other comprehensive income (debt instruments), lease receivables, contract assets, financial guarantee contracts, and loan commitments, based on the expected credit losses measured as below:

- If, at the end of the fiscal year, the credit risk on a financial asset has not increased significantly since initial recognition, the loss allowance is measured using the amount of the expected credit losses from a possible default within 12 months after the reporting date (12-month expected credit losses).
- If, at the end of the fiscal year, the credit risk on a financial asset has increased significantly since initial recognition, the loss allowance is measured using the amount of the expected credit losses from all possible defaults over the expected life of the financial instrument (lifetime expected credit losses).

Notwithstanding the above, the amounts of loss allowance for trade receivables and contract assets that do not include significant financial elements and lease receivables are always measured using the amount of the lifetime expected credit losses.

## 3. Inventories

## Valuation standard

Inventories consist of telecommunications terminal equipment, materials to be sold, work in progress, and supplies, which are measured at the lower of cost and net realizable value (net realizable value is the estimated selling price in the ordinary course of business less estimated costs to sell).

## Valuation method

The costs of telecommunications terminal equipment and materials to be sold are determined mainly on a first-in, first-out basis. The cost of work in progress is mainly attributable to software production pursuant to contracts with customers and construction of real estate held for sale, including labor and subcontractors' costs. The cost of supplies is determined by the average cost method or the specific identification method.

## 4. Goodwill

Goodwill is not amortized, but tested for impairment whenever there is an indication of impairment in cash-generating units or group of units to which goodwill is allocated, and at the same time every year irrespective of whether there is any indication of impairment. Goodwill is accounted for at the carrying amount determined by deducting the accumulated impairment losses from the cost.

5. Property, Plant and Equipment, Intangible Assets and Investment Property

## Measurement method

NTT Group chooses the cost model which deducts accumulated depreciation and accumulated impairment losses from the cost.

## Depreciation and amortization method

(1) Property, Plant and Equipment

Principally straight-line method

(2) Intangible Assets

Straight-line method, except that intangible assets with indefinite lives and intangible assets that are not yet available for use are not amortized, but are tested for impairment at the same time every year.

(3) Investment Property

Principally straight-line method

## 6. Lease

## Accounting treatment as a lessee

(1) Lease liabilities

Lease liabilities are initially measured at the present value of unpaid lease payments at the commencement date of the contract, discounted using NTT Group's incremental borrowing rate\*. Lease payments are accounted as payments for interest calculated applying the

effective interest method and payments for principal. Payments for interest are presented as finance cost in the consolidated statement of profit or loss.

\* As interest rate implicit in the lease cannot be readily determined, NTT Group uses incremental borrowing rate as discount rate.

## (2) Right-of-use assets

Right-of-use assets are initially measured at cost, which comprises the amount of the initial measurement of the lease liabilities, adjusted for any initial direct costs incurred, prepaid lease payments, etc. After the initial measurements, right-of-use assets are depreciated over the useful life or the lease term of the underlying asset, whichever is shorter, from the commencement date of the contract using the straight-line method. The estimated useful life of right-of-use assets are deducted by impairment if identified, and adjusted at remeasurement of the specific lease liabilities. A part of right-of-use assets, which satisfies the definition of investment property, is presented as Investment property in the consolidated statements of financial position.

## 7. Provisions

Provisions are recognized in cases where NTT Group has present legal or constructive obligations as a result of past events, as well as where it is probable that the obligations will be required to be settled and when it is possible to reliably estimate the amount of the obligation.

Using a pre-tax interest rate that reflects the time value of money, provisions are measured by discounting the estimated future cash flows to the present value, taking into account the risks and uncertainties related to the obligation as of the fiscal year end.

The provisions that NTT Group recognizes are primarily asset retirement obligations, provisions for points programs, and provisions for credit card rewards.

## 8. Defined benefit liabilities

Liabilities recognized in connection with the defined benefit plans (defined benefit liabilities) are determined by deducting the fair value of the plan assets from the present value of the defined benefit obligations as of the end of the fiscal year.

Remeasurements of the net amount of assets and liabilities in the defined benefit plans consist of actuarial gains and losses and the return on plan assets (excluding amounts included in interest). They are recognized in other comprehensive income, with the cumulative amount being promptly reclassified from "Other components of equity" to retained earnings.

## 9. Revenue

NTT Group provides the following six services: fixed voice-related services, mobile voicerelated services, IP/packet communications services, sales of telecommunications terminal equipment, system integration services, and other services.

Regarding these services, revenue is recognized in an amount of the consideration to which NTT Group expects to be entitled in exchange for those goods or services transferred to customers based on the following five-step approach, excluding interest and dividend revenues pursuant to IFRS 9 and insurance premium revenues pursuant to IFRS 4.

Step 1: Identifying the contract with the customer

Step 2: Identifying performance obligations in the contract

Step 3: Determining the transaction price

Step 4: Allocating the transaction price to separate performance obligations in the contract

Step 5: Recognizing revenue when or as the performance obligation is satisfied

The part of incremental costs of obtaining a contract and costs to fulfill a contract with customers that is expected to be recoverable is recognized as an asset. Incremental costs of obtaining a contract are those incurred in obtaining a contract with a customer that would not have incurred if the contract had not been obtained. Costs to fulfill a contract are costs incurred for fulfilling contracts before goods or services are transferred to customers. NTT Group applies the practical expedient of Paragraph 94 of IFRS 15 except for installation fees, activation fees, point programs, and other fees in mobile voice-related service and IP/packet communications services and system integration services and recognizes incremental cost of obtaining a contract as expenses when incurred if the amortization period of the asset that otherwise would have been recognized is less than 1 year.

NTT Group has four business categories: Integrated ICT Business, Regional Communications Business, Global Solutions Business, and Others (Real Estate, Energy and Others). Through these segments, the Group provides the following six services: fixed voice-related services, mobile voice-related services, IP/packet communications services, sales of telecommunications terminal equipment, system integration services, and other services.

(1) Fixed voice-related services

In the Integrated ICT Business and Regional Communications Business, fixed voice-related services including telephone subscriber lines, INS-Net, conventional leased circuits and high-speed digital circuits are provided to customers. NTT Group recognizes revenue according to the usage of these services because performance obligations are deemed to be satisfied as the services are used. Fixed voice-related services are billed monthly, and when payment is due is mainly one month after the period in which the services were used.

## (2) Mobile voice-related services

In the Integrated ICT Business, mobile voice-related services such as LTE (Xi), 5G and other are provided to customers. NTT Group recognizes revenue according to the usage of these services because performance obligations are deemed to be satisfied as the services are used. Mobile voice-related services are billed monthly, and when payment is due is mainly the end of the month following the month in which the services were used. In some of its billing plans, NTT Group determines an amount of telecommunications traffic (for phone calls) available within the scope of the fixed charge of each billing plan, offering a service of automatically carrying forward to the following month the unused amount of telecommunications traffic. For these services, the portion of revenue corresponding to the voice allowances that are unused in the current month but are expected to be used in the following month or afterward is deferred, and deferred amounts are recognized as revenue when such allowances are used.

In addition, NTT Group offers a point program whereby points are granted to customers depending on their use of mobile voice-related services and the points can be appropriated to payments on merchandise and mobile phone charges. Transaction prices are allocated for the telecommunication services and points based on the respective ratio of standalone selling prices. Of the transaction price allocated for points, the unused portion is recorded in "Other current liabilities" as contract liabilities, and after that, those points are recognized as revenue as the points are used. The standalone selling prices are estimated by taking into account assumptions including a portion of points that is expected to expire due to future cancellation and value of products and services subject to exchanges for the points.

## (3) IP/packet communications services

In the Integrated ICT Business, services such as the LTE (Xi), 5G, docomo Hikari, Arcstar Universal One, IP-VPN, and OCN are provided. In the Regional Communications Business, services are provided including FLET'S Hikari and Hikari Collaboration Model\*.

The main performance obligations are identified as described below and recognized as revenue based on the contents of these services and the patterns of transfer to customers.

\* Hikari Collaboration Model: Fiber-optic access services and others are provided on a wholesale basis to various operators by NTT East and NTT West.

## Integrated ICT Business and Regional Communications Business

NTT Group recognizes revenue according to the usage of IP/packet communications services because performance obligations are deemed to be satisfied as the services are used. IP/packet communications services for consumers are billed monthly, and when payment is due is mainly the end of the month following the month in which the services were used or one month after the period in which the services were used. IP/packet communications services for enterprise customers are billed at the contractually agreed time, and consideration for the services is mainly collected by the end of the month following the month in which the services were used.

Non-recurring upfront fees such as installation charges and activation fees are deferred and recognized as revenues over the estimated average period of the end customers' subscription for FLET'S Hikari and Hikari Collaboration Model.

In addition, NTT Group offers a point program whereby points are granted to customers depending on their use of IP/packet communications services and the points can be appropriated to payments on merchandise and mobile phone charges. Transaction prices are allocated for the telecommunication services and points based on the respective ratio of standalone selling prices. Of the transaction price allocated for points, the unused portion is recorded in "Other current liabilities" as contract liabilities, and after that, those points are recognized as revenue as the points are used. The standalone selling prices are estimated by taking into account assumptions including a portion of points that is expected to expire due to future cancellation and the value of products and services subject to exchanges for the points.

## Integrated ICT Business

In some of its billing plans, NTT Group determines an amount of telecommunications traffic (for data communications) available within the scope of the fixed charge of each billing plan, offering a service of automatically carrying forward to the following month the unused amount of telecommunications traffic.

For these services, the portion of revenue corresponding to the data allowances that are unused in the current month but are expected to be used in the following month or afterward is deferred, and deferred amounts are recognized as revenue when such allowances are used.

## **Regional Communications Business**

New sales incentives paid to collaboration model operators for new contracts under the Hikari Collaboration Model are deferred as "Other non-current assets" in the consolidated statement of financial position, and are deducted from revenues over the estimated average period of the end customers' subscription from the time of payment. The amounts paid as sales incentives for ongoing use at the time of future annual contract renewal are estimated as variable consideration mainly based on historical performance and deducted from revenues for one year from the time of initial contract conclusion or the most recent contract renewal.

## (4) Sales of telecommunications terminal equipment

In the Integrated ICT Business, telecommunications terminal equipment is sold mainly to sales agents. NTT Group recognizes revenue upon delivery of the equipment to sales agents. Upon delivery to sales agents, revenues from sales of telecommunications terminal equipment are recognized after deducting certain agency commissions and incentives given to subscribers. Subscribers have an option to select installment payments for the purchase of handsets from sales agents and others over a period of 12 or 24 months. When installment payments are selected, under the agreements entered into between NTT Group,

subscribers, and sales agents, NTT Group makes payments to sales agents for the handsets in place of the subscribers. NTT Group then charges the subscribers for the purchased handsets, together with basic monthly charges and communication charges, over the term of installment payments. When payment is due is mainly the end of the month following the month in which the services were used. Because terminal equipment sales are recognized upon delivery of handsets to sales agents, advance payments for the purchased handsets to sales agents and subsequent cash collection of the installment receivable from subscribers do not impact NTT Group's revenues.

Integrated ICT Business offers a program in which we give a waiver on the payment of some installment sales receivables on the sale of a handset, on condition of returning the handset to us after use, among other requirements. The amount which we do not expect to be paid by the customers due to this program is recognized as refund liabilities upon the sale of handset, and deducted from revenues. The refund liabilities are included in "Other current liabilities" and "Other non-current liabilities" in the consolidated statement of financial position. The refund liabilities are calculated as the amount which we do not expect to be paid by the customers, and are estimated by taking into account return rate and timing of handset return for each type of product based on our historical experiences. The amount is calculated and recognized only to the extent that it is highly probable that significant reversal in the cumulative revenue recognized will not occur. The calculation includes assumptions such as return rate and timing of handsets return from customers under the program. Additionally, the right of collection of handsets from customers in exchange for settlement of the refund liability is recorded in "Other current assets" and "Other non-current assets" respectively in the consolidated statement of financial position. These assets are measured at the amount equal to carrying amount of the product less any expected costs to recover those handsets (including potential decreases in the value to the entity of returned handsets) when they are sold.

## (5) System integration services

In the Integrated ICT Business and Regional Communications Business, NTT Group provides system development services and other services, while in the Integrated ICT Business and Global Solutions Business, the Group provides system integration services; both of these services are mainly provided to customers. With respect to system integration services, NTT Group recognizes revenue over the course of the installation period, as the benefits transfer to customers as the installation progresses. As cost is deemed to arise in proportion to the degree of installation progress, the cost-based input method is used for recognition of revenue. Contract consideration is usually invoiced upon delivery, and consideration for the services is mainly collected within 30 days from the day immediately following the invoice date.

When losses are expected to arise, an allowance for losses is recognized based on the estimates of all revenues and expenses expected to accrue upon delivery. As a result, revenues and expenses may be reasonably estimated at different stages until completion of benefits transfer. Recognized losses may be reassessed as the contract progresses and are recorded in the fiscal year in which the factual cause for the loss is confirmed.

## (6) Other services

In the Integrated ICT Business, NTT Group offers services including distribution services of movies, music, and e-books; financial and payment services; shopping services; services to support activities of daily living; and "Mobile Device Protection Service."

In addition, NTT Group provides services related to real estate business, energy business and others.

With respect to these services, NTT Group recognizes revenues either upon delivery or completion of services.

## Scope of Consolidated Subsidiaries and Application of Equity Method Investments

As of March 31, 2024, NTT Group comprised 967 consolidated subsidiaries and 141 equity method affiliates.

## Notes Concerning Revenue Recognition

- Disaggregation of Revenues 1.
  - (1) Revenue from contracts with customers and others

	(Millions of yen)
Revenue from contracts with customers	12,582,942
Revenue from other sources	791,627
Total	13,374,569

Revenues recognized from other sources mainly comprises real estate rental income and lease income under IFRS 16, interest and dividend income under IFRS 9, and insurance income under IFRS 4.

## (2) Relationship between disaggregated revenues and segment revenues

				(1	Millions of yen)
		Segment			
Main Services	Integrated ICT Business	Regional Communi- cations Business	Global Solutions Business	Others (Real Estate, Energy and Others)	Total
Fixed voice-related services	118,697	686,285	-	_	804,982
Mobile voice-related services	987,627	-	-	-	987,627
IP/packet communications services	2,283,983	1,150,349	_	_	3,434,332
Sales of telecommunications terminal equipment	779,293	72,731	-	_	852,024
System integration services	457,250	202,429	4,176,337	37,694	4,873,710
Other services	1,237,615	377,702	-	806,577	2,421,894
Total	5,864,465	2,489,496	4,176,337	844,271	13,374,569
Revenue from contracts with customers	5,653,545	2,276,545	3,939,314	713,538	12,582,942
Revenue from other sources	210,920	212,951	237,023	130,733	791,627

In its four business categories, Integrated ICT Business, Regional Communications Business, Global Solutions Business, and Others (Real Estate, Energy and Others), NTT Group provides the following six services: fixed voice-related services, mobile voice-related services, IP/packet communications services, sales of telecommunications terminal equipment, system integration services, and other services. Description is presented in "9. Revenue" of "Principal Accounting Policies."

## 2. Contract Balances

## Information on receivables, contract assets, and contract liabilities

	(Millions of yen)
Receivables from contracts with customers (Trade and other receivables)	2,900,925
Contract assets (Other current assets)	197,345
Contract liabilities (Other current liabilities and Other non-current liabilities)	988,098

Contract assets are mainly related to NTT Group's rights to compensation for its work on system integration that has created a customer-controlled asset as of the reporting date, but for which the Group has not yet billed. Contract assets are transferred to receivables when the right to payment becomes unconditional. Contract liabilities are mainly related to unused points that have been granted to customers as they use mobile phones and FLET'S Hikari, and to consideration received in advance and accounted for as deferred revenues from the initial construction fees for FLET'S Hikari and docomo Hikari and activation. Contract liabilities are transferred to revenue at the time goods or services are transferred to the customer.

Of the revenues recognized in the fiscal year ended March 31, 2024, ¥386,438 million, were included in the balance of contract liabilities as of the beginning of the fiscal year.

The amount of revenue recognized in the fiscal year ended March 31, 2024 due to performance obligations satisfied, or partially satisfied, in the past periods was immaterial.

	cernal ing renormal	(Millions of yen)
Types of performance obligations	As of March 31, 2024	Description about the expected time of satisfaction of performance obligations
Installation fees, activation fees, point programs, and other fees in mobile voice-related service and IP/packet communications services	394,139	Expected to be satisfied within approximately 17 years
System integration services including development of system and software	4,352,106	Expected to be satisfied within approximately 4 years.
Other than above (mainly common service charges under non-cancelable lease contracts, construction work)	234,886	Common service charges under non- cancelable lease contracts are expected to be satisfied within approximately 17 years, construction works are within approximately 14 years, others are within approximately 10 years.

## 3. Transaction Price Allocated to the Remaining Performance Obligations

The practical expedient of Paragraph 121 of IFRS 15 has not been applied to residual performance obligations related to installation fees, activation fees, point programs, and other fees in mobile voice-related service and IP/packet communications services, in addition to system integration services. Remaining performance obligations related to contracts expected to be satisfied within one year are included. Other than above, the practical expedient has been applied, and remaining performance obligations related to contracts expected to be satisfied within one year are not included.

## 4. Assets Recognized from the Costs to Obtain or Fulfill a Contract with a Customer

	(Millions of yen)
Assets recognized from the costs to obtain a contract	370,475
Assets recognized from the costs to fulfill a contract	62,432
Total	432,907

NTT Group recognizes as an asset the incremental cost of obtaining a contract and the cost to fulfill a contract with a customer if it expects to recover those costs. The asset is recorded in "Other non-current assets" in the consolidated statement of financial position. The incremental costs of obtaining a contract are those that the Group incurs to obtain a contract with a customer that it would not have incurred if the contract had not been obtained. The costs to fulfill a contract are those that the Group incurs to fulfill a contract generated before it transfers goods or services to a customer.

The incremental costs of obtaining a contract, which NTT Group recognizes as an asset, are mainly commissions to sales agents that were incurred to acquire customers, and incremental costs that would not have been incurred if the contract had not been obtained. The costs to fulfill a contract are mainly direct personnel expenses related to the reception clerical work to accept new contracts, and costs directly related to the service provided to the customer. When recognizing as an asset the incremental cost for obtaining a contract and the cost to fulfill a contract, only the amount expected to be recovered is recognized as an asset, taking into account the cancellation rates of customers (contractors). The asset is amortized over the estimated average contract term of the related service.

Assets recognized from contract costs are reviewed quarterly for recoverability. The Group assesses whether the carrying amount of the asset exceeds the remaining consideration that is expected to be received during the contract term of providing related services in consideration of the cancellation rates and other factors less costs that are directly related to the goods or services provided and not yet recognized as an expense. These estimates and assumptions may have a significant impact on the amount of assets recognized from contract costs if the underlying circumstances change and impairment loss is recognized for the assets. Therefore, NTT Group considers that such estimates are important.

The amounts of amortization on the assets recognized from contract costs for the fiscal year ended March 31, 2024 were ¥121,848 million, and no impairment losses occurred.

## Notes on Accounting Estimates

There are items that have been recorded on consolidated financial statements for the fiscal year ended March 31, 2024 using accounting estimates, and the following matters may have a material impact on the consolidated financial statements in the following fiscal year.

1. Valuation of non-financial assets

In the consolidated statement of financial position as of March 31, 2024, NTT Group recorded property, plant and equipment of ¥10,421,986 million, right-of-use assets of ¥914,911 million, goodwill of ¥1,698,851 million, intangible assets of ¥2,510,723 million, and investment property of ¥1,305,219 million.

The recoverable amount in the impairment test is calculated as the higher of either the value in use or fair value less costs of disposal. For some recoverable amounts of impairment tests, the fair value less costs of disposal is used, and in such cases, the discounted cash flow method is applied for the valuation method. The discounted cash flow method includes estimates of cash flow projection calculated based on the business plan approved by management, discounting them at the weighted average cost of capital. Assumptions such as perpetuity growth rate and weighted average cost of capital are included when performing that calculation, and if those assumptions change, it may cause impairment loss.

2. Recognition of revenue

NTT Group provides telecommunication services, which include fixed voice-related services, mobile voice-related services, and IP/packet communications services, and sells telecommunications terminal equipment related to those services. In the fiscal year ended March 31, 2024, NTT Group recorded operating revenue of ¥13,374,569 million on its consolidated statement of profit or loss.

NTT Group conducts various estimates, including the following, when recognizing revenue relating to those telecommunication services and the sale of telecommunication terminal equipment.

(1) Telecommunication services (contract liabilities relating to points programs)

NTT Group offers point programs that allow customers to exchange points granted to them through their use of communication services for benefits regarding payments when purchasing products, communication charges, etc. Transaction prices are allocated for the telecommunication services and points based on the respective ratio of standalone selling prices. Of the transaction price allocated for points, the unused portion is recorded in "Other current liabilities" as contract liabilities, and after that, those points are recognized as revenue upon their use.

The estimates for contract liabilities related to points include assumptions such as the forfeiture rate, the cancellation rate, and the value per point, and there may be changes in the revenue that is recognized if there are changes in those assumptions.

(2) Sales of telecommunications terminal equipment (recognition of refund liabilities)

For the sale of telecommunications terminal equipment, NTT Group offers a program in which we give a waiver on the payment of some installment sales receivables on the sale of a handset, on condition of returning the handset to NTT Group after use, among other requirements. The estimated amount we expect not to receive through the use of this program is deducted from revenues and recorded as refund liabilities in "Other current liabilities."

Refund liabilities are recognized to the extent that it is highly probable that a significant subsequent reversal of cumulative revenues will not arise, using such assumptions as the number of terminals returned by customers, and the timing of such returns. Therefore, there may be changes to the recognized revenue amount if there are changes in those assumptions.

3. Deferred tax assets

NTT Group recorded ¥714,276 million in deferred tax assets on the consolidated statement of financial position.

Deferred tax assets are recognized to the extent that it is probable that deductible temporary differences and the unused tax losses and unused tax credits can be utilized against the future taxable profit. The amount of deferred tax assets that are considered to be recoverable could change if there are changes in the assumptions for future taxable profit.

4. Defined benefit liabilities

NTT Group recorded ¥1,156,394 million in defined benefit liabilities on the consolidated statement of financial position.

Defined benefit liabilities are calculated by deducting the fair value of the plan assets from the present value of the defined benefit obligations as of the end of the fiscal year. Assumptions such as discount rates are included when measuring the defined benefit obligations, and the amount of defined benefit liabilities could change if those assumptions change.

## Notes to Consolidated Statement of Financial Position

- 1. Other components of equity include the change in the fair value of financial assets measured at fair value through other comprehensive income, cash flow hedge, hedges cost, remeasurements of defined benefit plans, and foreign currency translation adjustment.
- 2. Assets offered as security and secured liabilities
  - (1) Assets offered as security

	(Millions of yen)
	Value reported on consolidated statement of financial position
Cash and cash equivalents	20,942
Other financial assets	110,855
Trade and other receivables	44,081
Property, plant and equipment	109,139
Intangible assets	4,384
Investment property	87,923
Other non-current assets	3,600
Other	1,951
Total	382,875

## (2) Secured liabilities

 (Millions of yen)

 Value reported on consolidated statement of financial position

 Short-term borrowings
 4,343

 Corporate bonds
 100

 Long-term borrowings\*
 293,774

 Total
 298,217

\* Long-term borrowings include the current portion.

- 3. Debt guarantees and others
- 4. Loss allowance deducted directly from assets
  - Trade and other receivables¥131,097 millionOther financial assets¥5,797 million

¥1,150,054 million

## 5. Component of Property, plant and equipment

(Millions of yen)

	Value reported on consolidated statement of financial position
Telecommunications equipment	11,194,957
Telecommunications service lines	17,103,905
Buildings and structures	6,069,227
Machinery, tools and fixtures	3,368,925
Land	862,583
Construction in progress	851,580
Sub-total	39,451,177
Accumulated depreciation and impairment losses	(29,029,191)
Property, plant and equipment - total	10,421,986

- 6. Accumulated depreciation and impairment losses of right-of-use assets ¥484,909 million
- 7. Accumulated depreciation and impairment losses of investment property ¥490,517 million

# Notes to Consolidated Statement of Changes in Equity

1. Number and class of shares issued and outstanding as of the end of the fiscal year ended March 31, 2024

Common stock:

90,550,316,400 shares

- \* NTT implemented a 25-for-1 stock split of its common stock (the "Stock Split") with an effective date of July 1, 2023, and the number of shares represents the total number after the Stock Split.
- 2. Dividends
  - (1) Payment of dividends

Resolution	Class of Shares	Total Dividends (Millions of yen)	Dividends per Share (Yen)	Record Date	Effective Date
June 22, 2023 Ordinary general meeting of shareholders*1	Common stock	204,629	60	March 31, 2023	June 23, 2023
November 7, 2023 Board of Directors meeting <sup>*2, 3</sup>	Common stock	212,809	2.5	September 30, 2023	December 18, 2023

\*1 Total dividends include the dividend of ¥62 million paid for the Company's shares held by the BIP trust.

\*2 Total dividends include the dividend of ¥58 million paid for the Company's shares held by the BIP trust.

\*3 For dividends per share, figures have been adjusted to reflect the Stock Split.

(2) Dividends for which the record date fell in the fiscal year ended March 31, 2024 with an effective date falling in the following fiscal year

Proposed Resolution	Class of Shares	Source of Dividends	Total Dividends (Millions of yen)	Dividends per Share (Yen)	Record Date	Effective Date
June 20, 2024 Ordinary general meeting of shareholders*4	Common stock	Retained earnings	218,673	2.6	March 31, 2024	June 21, 2024

\*4 Total dividends include the dividend of ¥61 million paid for the Company's shares held by the BIP trust.

# **Notes Concerning Financial Instruments**

1. Qualitative information on financial instruments

NTT Group owns financial instruments mainly listed in "2. Fair value of financial instruments" below and is exposed to financial risks (credit risk, liquidity risk, and market risk) in conducting business activities. In order to avoid or reduce such risks, it manages risks based on certain policies. In addition, NTT Group reports on the status of major financial risk management to its management.

NTT Group has established risk management policies to alleviate market risk and is conducting derivative transactions, such as forward foreign exchange contracts, interest rate swaps, and currency swaps. NTT Group does not conduct derivative transactions for speculative purposes.

(Millions of yen)

# 2. Fair value of financial instruments

			(Millions of yen)
	Carrying amount on consolidated statement of financial position	Fair value	Difference
Financial liabilities measured at amortized cost			
Long-term debt (including current portion or balance due within 1 year)	(8,001,322)	(7,760,073)	241,249
Financial assets and financial liabilities measured at fair value			
Other financial assets (Current / Non- current)			
Investments in capital	83,136	83,136	-
Equity securities	1,305,758	1,305,758	-
Trust of money	374,657	374,657	-
Other financial assets / Other financial liabilities (Current / Non- current)			
Derivatives	317,883	317,883	-

\*1 Amounts of assets and liabilities related to derivatives are presented in net amounts.

\*2 Amounts reported as liabilities are shown in parentheses.

Note: Assets and liabilities with carrying amounts that approximate fair values, such as cash and cash equivalents, trade and other receivables, short-term borrowings, trade and other payables, and accrued payroll, are not included in the above table.

3. Components, etc. of financial instruments by their appropriate fair value classification

The fair value is determined based on market information including market prices, and calculation techniques such as the market approach, income approach, and cost approach.

The assumptions (inputs) for valuation techniques used to measure fair value are required to be categorized into three levels based on their observability. The use of more observable inputs is required in valuation techniques. NTT Group categorizes the assumptions (inputs) used to measure fair value into the following three levels and puts Level 1 measurements as the highest priority:

• Level 1

Unadjusted market prices of identical assets or liabilities in active markets that the company can access at the measurement date

• Level 2

Of the inputs that are directly or indirectly observable, such as a market price of a similar asset or liability in an active market or a market price of an identical or similar asset or

liability in an inactive market, those inputs that are other than market prices included in Level 1  $\,$ 

• Level 3

Unobservable inputs for assets or liabilities

Changes between these levels are recognized as having occurred at the end of each quarter.

# (1) The fair value of financial instruments not measured at fair value

The carrying amount and estimated fair value of financial instruments not measured at a fair value

	Carrying amount	Fair value
Long-term borrowings (including current portion or balance due within 1 year)	8,001,322	7,760,073

The assumptions (inputs) used to measure fair value of the above-mentioned items are classified as Level 2.

With the exception of the above-mentioned items, the financial instruments not measured at fair value are not included in the table, because their carrying amounts approximate their fair values. The fair values of Long-term borrowings (including current portion or balance due within 1 year) are measured by discounting future cash flows using discount rates assumed for similar new debt, except for floating rate debt whose carrying amounts and fair values are deemed almost equivalent.

# (2) Fair value measurement

Assets and liabilities measured at fair value

(Millions of yen)

		Fair \	/alue	
Classification	Level 1	Level 2	Level 3	Total
Financial assets:				
Financial assets measured at fair value through profit or loss				
Investments in capital	126	23,263	59,747	83,136
Derivatives financial assets				
Applied hedge accounting	-	316,181	-	316,181
Not applied hedge accounting	-	20,691	-	20,691
Financial assets measured at fair value through other comprehensive income				
Equity securities	1,186,373	-	119,385	1,305,758
Trust of money	374,657	_	_	374,657
Total	1,561,156	360,135	179,132	2,100,423
Financial liabilities:				
Financial liabilities measured at fair value through profit or loss				
Derivatives financial liabilities				
Applied hedge accounting	_	528	_	528
Not applied hedge accounting	_	18,461	-	18,461
Total	_	18,989	-	18,989

There was no material transfer between levels.

Reconciliation of Level 3 assets and liabilities measured at fair value on a recurring basis

							(Mi	llions of yen)
Classifi- cation	Balance at the beginning of the	Gain (losses)		Increase by purchases	Decrease by sales	Other changes	Balance at the end of the	Gain (losses) for the period relating to assets held at the end of the year
	year	Profit	Other compre- hensive income				year	Profit
Financial assets:								
Invest- ments in capital	56,654	741	_	7,319	(9,220)	4,253	59,747	(2,176)
Equity securities	101,198	_	(374)	29,067	(1,471)	(9,035)	119,385	_

Notes:

- 1. "Increase by purchases" and "Decrease by sales" include increases or decreases from new consolidations, deconsolidations, and transfers from (to) other accounts.
- 2. Gains or losses included in the "Profit" are included in the "Finance income" or "Finance costs" in the consolidated statement of profit or loss.

Valuation techniques used to measure fair value of financial instruments

In the consolidated statement of financial position, the valuation techniques used to measure fair value of financial instruments classified as Level 2 and Level 3 are as follows:

(i) Debt securities

Debt securities include corporate bonds and others. Their fair value is measured based on the pricing models developed independently by financial and other institutions using underlying conditions that are observable in markets, such as credit ratings and discount rates.

(ii) Loans receivable

The fair value of loans receivable is calculated primarily by discounting the total principal and interest using interest rates assumed for similar new transactions.

(iii) Derivatives

Derivatives mainly comprise forward exchange contracts, currency swap agreements and interest rate swap agreements. The fair value of forward exchange contracts is measured using underlying conditions that are observable in markets, such as exchange rates. The fair values of currency swap agreements and interest rate swap agreements are measured by using underlying conditions that are observable in markets, such as interest rate index and exchange rates, and by discounting future cash flows to present value.

(iv) Equity securities and investments in capital

The fair values of equity securities and investments in capital are measured using an evaluation model that is selected through appropriate processes and that suits the circumstances of the investee, including reasonable estimates of inputs. As a result, these fair values are primarily measured using the adjusted net asset method.

# Notes Concerning Investment Property

# 1. Investment property

NTT Group owns leased office buildings and others.

2. Fair value of investment property

	(Millions of yen)
Carrying amount on consolidated statement of financial position *1	Fair value *2
1,305,219	2,630,218

\*1 Carrying amount on consolidated statement of financial position represents the cost reduced by the accumulated depreciation and accumulated impairment losses.

\*2 Fair value is mainly an appraisal value by an independent real estate appraisal expert, and is based on an evaluation by the discount cash flow method or observable market prices of similar assets.

#### Notes Concerning Financial Data Per Share

Shareholders' equity per share:	¥117.08
Basic earnings per share attributable to NTT:	¥15.09

## Notes:

1. Shares of NTT held by the officer compensation BIP trust that are recorded as treasury stock under shareholders' equity are included in the number of shares of treasury stock that is excluded from the average number of shares outstanding when calculating basic earnings per share attributable to NTT.

In addition, these shares are included in the number of shares of treasury stock that is excluded from the number of shares outstanding at the end of the fiscal year when calculating shareholders' equity per share.

2. NTT implemented a 25-for-1 stock split of its common stock, with an effective date of July 1, 2023, and the figures for shareholders' equity per share and basic earnings per share attributable to NTT have been adjusted to reflect the impact of the stock split as if the stock split had occurred at the beginning of the fiscal year ended March 31, 2024.

## Other

- 1. Performance-related stock compensation for officer compensation (officer compensation BIP trust)
  - (1) Overview of transactions

NTT Group has adopted a performance-related stock compensation plan (the "Plan") in the form of an officer compensation BIP trust. The purposes are to provide increased incentive to achieve the financial targets set forth in the medium-term management strategy, and further promote shared value with shareholders by advancing ownership of NTT's shares.

Under the Plan, the Group has established a trust into which it contributes funds that constitute the source of the funds for the stock compensation, and NTT's shares, which are acquired using the funds in the trust, are delivered in accordance with the degree of achievement of performance targets and other factors.

(2) Shares of NTT held by the Trust

The carrying amount and number of the shares of NTT held by the Trust as of the end of the fiscal year were ¥2,698 million and 23,303,000 shares, respectively, and the shares are treated as "Treasury stock" on the consolidated statement of financial position.

2. Acquisition of equity of Green Power Investment Corporation, a renewable energy power generation company, and other businesses

On August 3, 2023, NTT Anode Energy Corporation ("NTT Anode Energy") acquired 80% of the equity of Green Power Investment Corporation, a renewable energy power generation company, and its group companies (collectively, "GPI Group"), and GPI Group became a subsidiary of NTT Anode Energy.

The purpose of the acquisition is to strengthen NTT Group's wind power generation business by incorporating GPI Group's wind power development, construction and operational know-how into the wind power generation projects of NTT Anode Energy.

The purchase price totaled ¥257.6 billion, and the form of consideration was cash.

The allocation of purchase price to acquired assets and assumed liabilities was completed during the fiscal year ended March 31, 2024. The amounts of acquired assets, assumed liabilities, non-controlling interests and goodwill as of the acquisition date following the completion of allocation are presented below. Goodwill arises from the ability to earn excess profits, synergies with existing businesses and other factors.

	(Millions of yen)
	As of the acquisition date
Current assets	148,486
Non-current assets	318,704
Acquired assets total	467,190
Current liabilities	109,466
Non-current liabilities	169,049
Assumed liabilities total	278,515
Net assets acquired total	188,675
Non-controlling interests	(78,761)
Goodwill	147,687
Total	257,601

3. Acquisition of an intermediate holding company of Monex, Inc., Docomo Monex Holdings, Inc.

On January 4, 2024, NTT DOCOMO completed a series of capital alliance transactions in which it acquired 49% of the equity of an intermediate holding company, Docomo Monex Holdings, Inc. ("Docomo Monex Holdings"), formed by means of share-transfer by Monex, Inc. In addition, as NTT DOCOMO has the right to appoint a majority of Docomo Monex Holdings' directors, Docomo Monex Holdings and its subsidiary, Monex, Inc., became subsidiaries of NTT DOCOMO.

The purpose of the acquisition is to expand financial business in the smart life domain by gaining know-how, technology, licenses, and other capabilities related to securities operations in general.

The purchase price totaled ¥48.6 billion, and the form of consideration was cash.

The allocation of purchase price to acquired assets and assumed liabilities was completed during the fiscal year ended March 31, 2024. The amounts of acquired assets, assumed liabilities, non-controlling interests and goodwill as of the acquisition date following the completion of allocation are presented below. Goodwill arises from the ability to earn excess profits, synergies with existing businesses and other factors.

	(Millions of yen)
	As of the acquisition date
Current assets	923,519
Non-current assets	38,562
Acquired assets total	962,081
Current liabilities	840,206
Non-current liabilities	55,472
Assumed liabilities total	895,678
Net assets acquired total	66,403
Non-controlling interests	(33,832)
Goodwill	15,989
Total	48,560

4. Acquisition of ORIX Credit Corporation

On March 29, 2024, NTT DOCOMO acquired 66% of the equity of ORIX Credit Corporation ("ORIX Credit") Corporation, and ORIX Credit became a subsidiary of NTT DOCOMO.

The purpose of the acquisition is to provide a wider range of financial services by combining NTT DOCOMO's membership base, one of the largest in Japan, with ORIX Credit's strengths, such as the operational capabilities of its lending business, credit expertise in personal loans, and its ability to develop new services in the lending field.

The purchase price totaled ¥79.2 billion, and the form of consideration was cash.

The amounts of acquired assets, assumed liabilities, non-controlling interests and goodwill as of the acquisition date are presented below. Goodwill arises from the ability to earn excess profits, synergies with existing businesses and other factors. In addition, as the allocation of the purchase price to acquired assets and assumed liabilities has not yet been completed at this time, provisional amounts have been recorded in the Consolidated Statement of Financial Position.

	(Millions of yen)
	As of the acquisition date
Current assets*	174,951
Non-current assets	46,661
Acquired assets total	221,612
Current liabilities	81,689
Non-current liabilities	60,345
Assumed liabilities total	142,034
Net assets acquired total	79,578
Non-controlling interests	(27,056)
Goodwill	26,679
Total	79,200

\* Of the fair value of ¥136,897 million in operating loans, included in acquired "Trade and other receivables," the total amount of the contract is ¥150,495 million and the estimated uncollectible amount is ¥13,598 million.

Written put options are granted to non-controlling shareholders of the acquired company, and the present value of the redemption amount is recorded by recognizing ¥47,645 million as "Other financial liabilities" and reducing capital surplus by the same amount.

# **Non-consolidated Financial Statements**

# Non-consolidated Statement of Changes in Shareholders' Equity and Other Net Assets (from April 1, 2023 to March 31, 2024)

At end of year	937,950	2,672,826	15	2,672,841	135,333	2,858,471	2,993,805	(937,291)	5,667,304	381,603	381,603	6,048,907	
Total net change during the annual period	-	-	8	8	-	749,500	749,500	(200,001)	549,507	305,275	305,275	854,782	
Others, net	-	-	-	-	-	-	-	-	-	305,275	305,275	305,275	
Resale of treasury stock	-	-	8	8	-	_	-	345	353	-	-	353	
Payments to acquire treasury stock	-	-	-	-	_	-	-	(200,346)	(200,346)	-	_	(200,346	
Net income	-	-	-	-	-	1,166,938	1,166,938	-	1,166,938	-	-	1,166,938	
Cash dividends	-	-	-	-	-	(417,438)	(417,438)	-	(417,438)	-	-	(417,438	
At beginning of year Net change during the annual period	937,950	2,672,826	6	2,672,832	135,333	2,108,971	2,244,305	(737,290)	5,117,797	76,328	76,328	5,194,125	
	Common stock	C Additional paid-in capital	Other Capital surplus	Total capital surplus	Legal reserve	Earned surplus Other earned surplus Accumulated earned surplus	Total earned surplus		Total shareholders' equity	asury shareholders'	Net unrealized gains (losses) on securities	Total unrealized gains (losses), translation adjustments, and others	Total net assets
			and the design of the		eholders' equity					Unrealized gains (losses), translation adjustments, and others		-	

Note: Amounts are rounded to the nearest million yen.

# Notes to Non-consolidated Financial Statements

# Notes Concerning Significant Accounting Policies

- 1. Valuation standard and method for certain assets
  - (1) Valuation standard and method for securities
    - [1] Investments in subsidiaries and affiliated companies

Investments in subsidiaries and affiliated companies are stated at cost, which is determined by the moving average method.

- [2] Other securities
  - (a) Securities, other than shares, etc., that do not have a market price

The securities are stated at fair value, which includes market price, as of the balance sheet date, with valuation differences directly reported as a separate component of net assets. The cost of securities sold is determined by the moving average method.

(b) Shares, etc. that do not have a market price

The shares are stated at cost, which is determined by the moving average method.

(2) Valuation standard and method for inventories

Supplies are stated at cost, which is determined by the last purchase cost method (balance sheet amount is computed by devaluing the book price to reflect declines in profitability).

- 2. Depreciation and amortization of fixed assets
  - (1) Property, plant and equipment (except lease assets)

Property, plant and equipment are depreciated using the straight-line method.

The useful life of assets is primarily as follows, and the residual values are calculated based on real residual values.

Buildings:4 to 56 yearsTools, furniture and fixtures:3 to 26 years

(2) Intangible fixed assets (except lease assets)

Intangible assets (except lease assets) are amortized using the straight-line method. Internal-use software is amortized using the straight-line method over its estimated useful life (within 5 years).

(3) Lease assets

Financial leases other than those deemed to transfer ownership of properties to lessees

The useful lives of the assets are the terms of leases, and the residual values are calculated based on real residual values using the straight-line method.

- 3. Accounting standard for allowances
  - (1) Allowance for doubtful accounts

To cover expected losses from bad debts, estimated uncollectible amounts are accrued for general claims on the basis of historical bad-debt ratios, and for specific claims, including doubtful accounts, on the basis of their recoverability.

No allowance was accrued as of the end of the fiscal year ended March 31, 2024.

(2) Liability for employees' retirement benefits

To provide for employees' retirement benefits, benefit obligations and plan assets are estimated and accrued as of the end of the fiscal year ended March 31, 2024.

[1] Period allocation method of projected retirement benefits

When calculating retirement benefit obligations, the benefit formula method is used in determining the amount of the expected retirement benefit obligations attributed to the period up to the end of the fiscal year ended March 31, 2024.

[2] Method of recognizing actuarial differences and prior service costs

The amount of a prior service cost is accounted for as an expense from the fiscal year during which it arises, and calculated by using the straight-line method based on the average remaining service period of the employees in service.

Actuarial differences are accounted for as an expense from the fiscal year following the fiscal year in which such gains or losses are incurred, and calculated by using the straightline method based on the average remaining service period of the employees in service.

4. Basis for recording revenues and expenses

Revenue from promised goods or services is recognized at the time the control of said goods or services is transferred to the customer at the amount expected to be received upon the exchange of said goods or services.

NTT's major revenues from contracts with customers are revenues from basic R&D. NTT centrally performs basic research and development for the Group and enters into agreements with its subsidiaries regarding continuous use of the fruits of NTT's basic research and development. For said agreements, NTT's provision of comprehensive services related to the basic research and development to its subsidiaries is identified as performance obligations. Because said performance obligations are satisfied over the passage of time, revenue is recorded at an amount that has been averaged over the period of the agreement for use of the fruits of basic research and development.

- 5. Other material matters relating to the preparation of financial statements
  - (1) Accounting for hedging activities

Hedging activities are principally accounted for under "deferral hedge accounting." The designation "hedge accounting" is applied to forward exchange contracts and other foreign exchange contracts, and the designation "exceptional accounting" is applied to interest-rate swaps that qualify for "exceptional accounting" (Accounting Standards for Financial Instruments, Footnote 14).

(2) Adoption of group tax sharing system

NTT applies for the group tax sharing system.

# Notes to Non-consolidated Balance Sheet

- 1. Accumulated depreciation on property, plant and equipment: ¥316,710 million
- Debt guarantees
   NTT has made the following debt guarantees.
  - (1) Corporate bond issuances of subsidiariesNTT Finance Corporation¥2,059,235 million
  - (2) Electric power supply contract of subsidiaries NTT Anode Energy Corporation
- 3. Accounts receivable from and payable to affiliates are as follows (excluding those otherwise classified):
  - Short-term accounts receivable:¥268,834 millionLong-term accounts receivable:¥1,537 millionShort-term accounts payable:¥1,259,672 millionLong-term accounts payable:¥2,307 million

# Notes to Non-consolidated Statement of Income

1. Transactions with affiliated companies

Balance of operating transactions	
Operating revenues	¥143,957 million
Operating expenses	¥65,887 million
Balance of non-operating transactions	¥57,330 million

2. The "Gain on sale of investments in subsidiaries and affiliated companies" is a gain on sale of shares of Internet Initiative Japan Inc., which was NTT's affiliated company.

# Notes to Non-consolidated Statement of Changes in Shareholders' Equity and Other Net Assets

Number of shares of treasury stock outstanding as of the end of the fiscal year ended March 31, 2024.

Common stock:

6,445,465,847 shares

¥100,000 million

(Note) Shares of NTT held by the officer compensation BIP trust are not included in the above number of shares of treasury stock.

# Notes Concerning Tax Effect Accounting

1. The major causes of the occurrence of deferred tax assets were "securities" and "fixed assets." The major cause of occurrence of deferred tax liabilities was "net unrealized gains (losses) on securities."

Deferred tax assets exclude ¥185,193 million in valuation allowance.

2. Accounting for income taxes and local income taxes, and related tax effect accounting

NTT has adopted the group tax sharing system. NTT accounts for and discloses income taxes, local income taxes and the related tax effects in accordance with the "Practical Solution on the Accounting and Disclosure Under the Group Tax Sharing System" (ASBJ PITF No. 42, August 12, 2021).

# Notes Concerning Related Party Transactions Subsidiaries

Affiliation	Name	Voting Rights Ownership Ratio	Relationship with Affiliated Party	Transaction Details	Transaction Amount	Category	Balance at End of Term
Subsidiary	Nippon Telegraph and Telephone East Corporation	100% direct ownership	Exercise of rights as shareholder, offering intermediary advice, and	Loan of capital <sup>1</sup>	_	Short-term loans receivable	20,000
			other support			Long-term loans to subsidiaries	178,000
				Receipt of interest <sup>1</sup>	947	Other current assets	8
Subsidiary	Nippon Telegraph and Telephone West Corporation	100% direct ownership	Exercise of rights as shareholder, offering intermediary advice, and other support	Loan of capital <sup>1</sup>	_	Short-term loans receivable	225,000
						Long-term loans to subsidiaries	450,000
				Receipt of interest <sup>1</sup>	1,054	Other current assets	148
Subsidiary	NTT Finance Corporation	100% direct ownership	Exercise of rights as shareholder, offering intermediary advice, and other support	Borrowing of capital <sup>2</sup>	1,697,957 <sup>3</sup>	Current portion of long-term borrowings from subsidiaries	643,285
						Short-term borrowings	1,227,202
						Long-term borrowings from subsidiaries	3,809,080
				Payment of interest <sup>2</sup>	14,976	Accrued expense	3,367
				Transfer of capital among NIT Group companies	94,487	Accounts receivable, other	3,462
				Debt guarantees <sup>4</sup>	2,059,235	_	_

Transaction Conditions and Standards for Determining Transaction Conditions

Notes:

1 Loan conditions are the same as those for procurement of capital by NTT. No security is provided.

2 Interest on borrowing of capital is set taking into consideration market rates. No security is provided.

3 For borrowings from the Cash Management System (CMS), the transaction amount that corresponds to the day-to-day operational funds is recorded as the average balance during the fiscal year. For other borrowings, the transaction amount is the total amount.

4 NTT has made debt guarantees regarding corporate bonds issued by NTT Finance Corporation, and does not receive any guarantee fees.

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(Millions of yen)

## Notes Concerning Financial Data per Share

Net assets per share	¥71.94
Net income per share	¥13.76

Notes:

- 1 Shares of NTT held by the officer compensation BIP trust that are recorded as treasury stock under shareholders' equity are included in the number of shares of treasury stock that is excluded from the average number of shares outstanding when calculating net income per share. In addition, these shares are included in the number of shares of treasury stock that is excluded from the number of shares outstanding at the end of the fiscal year when calculating net assets per share.
- 2 NTT implemented a 25-for-1 stock split of its common stock, with an effective date of July 1, 2023, and the figures for net assets per share and net income per share have been adjusted to reflect the impact of the stock split as if the stock split had occurred at the beginning of the fiscal year ended March 31, 2024.

## Other

Performance-related stock compensation for officer compensation (officer compensation BIP trust)

- Overview of transactions An overview of the transactions is presented in "1. Performance-related stock compensation for officer compensation (officer compensation BIP trust)" of "Other" in "Notes to Consolidated Financial Statements."
- 2. Shares of NTT held by the officer compensation BIP trust The carrying amount and number of the shares of NTT held by the officer compensation BIP trust as of the end of the fiscal year under review were ¥2,698 million and 23,303,000 shares, respectively, and the shares are treated as "Treasury stock" on the non-consolidated balance sheet.